

LAMPIRAN

LAMPIRAN I

Data penjualan tahun 2000

Merek	Triwulan				Jumlah
	I	II	III	IV	
HYUNDAI ATOZ	3	-	2	5	10
KIA VISTO	-	-	-	1	1
SUZUKI KARIMUN	3	11	3	2	19
JUMLAH	6	11	5	8	30

Data penjualan tahun 2001

Merek	Triwulan				Jumlah
	I	II	III	IV	
HYUNDAI ATOZ	33	19	23	38	113
KIA VISTO	30	15	16	26	87
SUZUKI KARIMUN	31	40	29	38	138
JUMLAH	94	74	68	102	338

Keterangan :

- Pesaing pokok HYUNDAI ATOZ adalah KIA VISTO dan SUZUKI KARIMUN.
- Pesaing pokok KIA VISTO adalah HYUNDAI ATOZ dan SUZUKI KARIMUN.
- Pesaing pokok SUZUKI KARIMUN adalah HYUNDAI ATOZ dan KIA VISTO.

Perhitungan Relative Market Share

HYUNDAI ATOZ (Tahun 2000)

Triwulan I	:	$3/3 \times 100 \% = 100 \%$
Triwulan II	:	$0/11 \times 100 \% = 0 \%$
Triwulan III	:	$2/3 \times 100 \% = 60 \%$
Triwulan IV	:	$5/3 \times 100 \% = 167 \%$

HYUNDAI ATOZ (Tahun 2001)

Triwulan I	:	$33/61 \times 100 \% = 54 \%$
Triwulan II	:	$19/55 \times 100 \% = 34 \%$
Triwulan III	:	$23/45 \times 100 \% = 51 \%$
Triwulan IV	:	$38/64 \times 100 \% = 59 \%$

KIA VISTO (Tahun 2000)

Triwulan I	:	-
Triwulan II	:	-
Triwulan III	:	-
Triwulan IV	:	$1/7 \times 100 \% = 14 \%$

KIA VISTO (Tahun 2001)

Triwulan I	:	$30/64 \times 100 \% = 46 \%$
Triwulan II	:	$15/59 \times 100 \% = 25 \%$
Triwulan III	:	$16/52 \times 100 \% = 30 \%$
Triwulan IV	:	$26/76 \times 100 \% = 34 \%$

SUZUKI KARIMUN (Tahun 2000)

Triwulan I	:	$3/3 \times 100 \% = 100 \%$
Triwulan II	:	$11/0 \times 100 \% = \sim$
Triwulan III	:	$3/2 \times 100 \% = 150 \%$
Triwulan IV	:	$2/6 \times 100 \% = 30 \%$

SUZUKI KARIMUN (Tahun 2001)

Triwulan I	:	$31/63 \times 100 \% = 49 \%$
Triwulan II	:	$40/34 \times 100 \% = 117 \%$
Triwulan III	:	$29/39 \times 100 \% = 74 \%$
Triwulan IV	:	$38/64 \times 100 \% = 59 \%$



LAMPIRAN II

Data penjualan mobil minibus 1000 cc tahun 2000.

Merek	Triwulan				Jumlah
	I	II	III	IV	
HYUNDAI ATOZ	3	-	2	5	10
KIA VISTO	-	-	-	1	1
SUZUKI KARIMUN	3	11	3	2	19
SUZUKI ST 100	-	-	1	3	4
DAEWOO MATIZ	-	-	-	1	1
JUMLAH	6	11	6	12	35

Data penjualan mobil minibus 1000 cc tahun 2001.

Merek	Triwulan				Jumlah
	I	II	III	IV	
HYUNDAI ATOZ	33	19	23	38	113
KIA VISTO	30	15	16	26	87
SUZUKI KARIMUN	31	40	29	38	138
DAIHATSU L20IRS	-	-	-	12	12
SUZUKI ST 100	31	63	62	34	190
SUZUKI WAGON	-	1	-	-	1
JUMLAH	125	138	130	148	541

A. Perhitungan Pertumbuhan Industri (Industry Growth Rate) :

1. Tahun 2000

$$\text{Triwulan II} \quad : \quad \frac{11-6}{6} \times 100 \% = 83 \%$$

$$\text{Triwulan III} \quad : \quad \frac{6-11}{11} \times 100 \% = -45,45 \%$$

$$\text{Triwulan IV} \quad : \quad \frac{12-6}{6} \times 100 \% = 100 \%$$

2. Tahun 2001

$$\text{Triwulan I} \quad : \quad \frac{125-12}{12} \times 100 \% = 941,67 \%$$

$$\text{Triwulan II} \quad : \quad \frac{138-125}{125} \times 100 \% = 10,4 \%$$

$$\text{Triwulan III} \quad : \quad \frac{130-138}{138} \times 100 \% = -5,79 \%$$

$$\text{Triwulan IV} \quad : \quad \frac{148-130}{130} \times 100 \% = 13,84 \%$$

B. Perhitungan Pertumbuhan Bagian Pasar :

1. Tahun 2000

a. HYUNDAI ATOZ

$$\text{Triwulan II} \quad : \quad \frac{0-3}{3} \times 100 \% = -100 \%$$

$$\text{Triwulan III} \quad : \quad \frac{2-0}{0} \times 100 \% = \infty$$

$$\text{Triwulan IV : } \frac{5-2}{2} \times 100 \% = 150 \%$$

b. KIA VISTO

$$\text{Triwulan IV : } \frac{1-0}{0} \times 100 \% = \infty$$

c. SUZUKI KARIMUN

$$\text{Triwulan II : } \frac{11-3}{3} \times 100 \% = 266,67 \%$$

$$\text{Triwulan III : } \frac{3-11}{11} \times 100 \% = -72,72 \%$$

$$\text{Triwulan IV : } \frac{2-3}{3} \times 100 \% = -33,33 \%$$

2. Tahun 2001

a. HYUNDAI ATOZ

$$\text{Triwulan I : } \frac{33-5}{5} \times 100 \% = 560 \%$$

$$\text{Triwulan II : } \frac{19-33}{33} \times 100 \% = -42,42 \%$$

$$\text{Triwulan III : } \frac{23-19}{19} \times 100 \% = 21,05 \%$$

$$\text{Triwulan IV : } \frac{38-23}{23} \times 100 \% = 65,21 \%$$

b. KIA VISTO

$$\text{Triwulan I} : \frac{30 - 1}{1} \times 100 \% = 2900 \%$$

$$\text{Triwulan II} : \frac{15 - 30}{30} \times 100 \% = - 50 \%$$

$$\text{Triwulan III} : \frac{16 - 15}{15} \times 100 \% = 6,67 \%$$

$$\text{Triwulan IV} : \frac{26 - 16}{16} \times 100 \% = 62,5 \%$$

c. SUZUKI KARIMUN

$$\text{Triwulan I} : \frac{31 - 2}{2} \times 100 \% = 1450 \%$$

$$\text{Triwulan II} : \frac{40 - 31}{31} \times 100 \% = 29,03 \%$$

$$\text{Triwulan III} : \frac{29 - 40}{40} \times 100 \% = - 27,5 \%$$

$$\text{Triwulan IV} : \frac{38 - 29}{29} \times 100 \% = 31,03 \%$$

**DAFTAR KENDARAAN BERMOTOR
WILAYAH NGALIYAN**

O	MEREK	TYPE	JENIS	TAHUN	CC	TG DAFTAR	BBNKB	PAJAK
	DAEWOO	MATIZ 0.8 Mpi	MPNP/STATION WAGON	2000	796	12/7/00	4,100,000	492,000
	DAIHATSU	L201RS	MPNP/MINIBUS	2001	847	12/7/01	2,800,000	336,000
	HYUNDAI	ATOZ AT	MPNP/STATION WAGON	2001	999	11/29/01	6,600,000	792,000
	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2000	999	3/2/00	4,300,000	516,000
	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2000	999	2/9/01	4,300,000	516,000
	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	2/9/01	4,730,000	567,600
	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2001	999	3/30/01	4,730,000	567,600
	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	4/16/01	4,730,000	567,600
	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2001	999	4/30/01	4,730,000	567,600
	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	11/20/01	5,750,000	690,000
	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	11/26/01	5,750,000	690,000
	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	12/27/01	5,750,000	690,000
	HYUNDAI	ATOZ AT	MPNP/MINIBUS	2001	999	5/10/01	6,600,000	792,000
	HYUNDAI	ATOZ AT MANUAL	MPNP/STATION WAGON	2001	999	5/18/01	5,750,000	690,000
	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	9/15/01	5,750,000	690,000
	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2001	999	10/3/01	5,750,000	690,000
	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2001	999	11/9/01	5,750,000	690,000
	KIA	VISTO AT	MPNP/STATION WAGON	2001	999	4/7/01	5,060,000	607,200
	KIA	VISTO AT	MPNP/MINIBUS	2001	999	5/11/01	6,200,000	744,000

0	KIA	VISTO A/T	MPNP/MINIBUS	2001	999	9/20/01	6,200,000	744,000
1	KIA	VISTO M/T	MPNP/STATION WAGON	2001	999	4/9/01	4,730,000	567,600
2	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	7/30/01	5,700,000	684,000
3	KIA	VISTO M/T	MPNP/STATION WAGON	2001	999	9/27/01	5,700,000	684,000
4	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	10/16/01	5,700,000	684,000
5	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	11/8/01	5,700,000	684,000
6	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	12/7/01	5,700,000	684,000
7	KIA	VISTO MT	MPNP/STATION WAGON	2000	999	1/17/01	4,300,000	516,000
8	KIA	VISTO MT	MPNP/STATION WAGON	2000	999	1/26/01	4,300,000	516,000
9	KIA	VISTO MT	MPNP/STATION WAGON	2001	999	2/14/01	4,730,000	567,600
0	KIA	VISTO MT	MPNP/STATION WAGON	2001	999	2/16/01	4,730,000	567,600
1	KIA	VISTO MT	MPNP/STATION WAGON	2001	999	2/16/01	4,730,000	567,600
2	KIA	VISTO MT	MPNP/STATION WAGON	2001	999	4/10/01	4,730,000	567,600
3	KIA	VISTO MT	MPNP/MINIBUS	2001	999	4/10/01	4,730,000	567,600
4	KIA	VISTO MT	MPNP/MINIBUS	2001	999	4/14/01	4,730,000	567,600
5	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2000	970	2/25/00	4,800,000	576,000
6	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2000	970	4/11/00	4,800,000	576,000
7	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2000	970	4/28/00	4,800,000	576,000
8	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2000	970	5/2/00	4,800,000	576,000
9	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2000	970	5/8/00	4,800,000	576,000
0	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2000	970	7/1/00	4,800,000	576,000
1	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2000	970	1/23/01	4,800,000	576,000
2	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2000	970	1/24/01	4,800,000	576,000
3	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2000	970	2/12/01	4,800,000	576,000
4	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2000	970	2/21/01	4,800,000	576,000
5	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	3/1/01	5,280,000	633,600
6	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	3/12/01	5,280,000	633,600
7	SUZUKI	SL410R KARIMUN	MPNP/STATION WAGON	2001	970	4/5/01	5,280,000	633,600
8	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	4/6/01	5,280,000	633,600

9	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	4/9/01	5,280,000	633,600
0	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	4/19/01	5,280,000	633,600
1	SUZUKI	SL410R KARIMUN	MPNP/STATION WAGON	2001	970	4/21/01	5,280,000	633,600
2	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	4/26/01	5,280,000	633,600
3	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	5/14/01	5,400,000	648,000
4	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	5/25/01	5,400,000	648,000
5	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	7/4/01	5,400,000	648,000
6	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	7/6/01	5,400,000	648,000
7	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	7/6/01	5,400,000	648,000
8	SUZUKI	SL410R KARIMUN	MPNP/STATION WAGON	2001	970	8/14/01	5,400,000	648,000
9	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	9/7/01	5,400,000	648,000
0	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	9/19/01	5,400,000	648,000
1	SUZUKI	SL410R KARIMUN	MPNP/STATION WAGON	2001	970	10/5/01	5,400,000	648,000
2	SUZUKI	SL410R KARIMUN	MPNP/STATION WAGON	2001	970	10/9/01	5,400,000	648,000
3	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	11/21/01	5,400,000	648,000
4	SUZUKI	ST100	MPNP/STATION WAGON	2000	970	1/9/01	3,200,000	384,000
5	SUZUKI	ST100	MPNP/STATION WAGON	2000	970	1/17/01	3,200,000	384,000
6	SUZUKI	ST100	MPNP/STATION WAGON	2000	970	2/7/01	3,200,000	384,000
7	SUZUKI	ST100	MPNP/STATION WAGON	2000	970	2/7/01	3,200,000	384,000
8	SUZUKI	ST100	MPNP/STATION WAGON	2000	970	2/12/01	3,200,000	384,000
9	SUZUKI	ST100	MPNP/STATION WAGON	2000	970	3/2/01	3,200,000	384,000
0	SUZUKI	ST100	MPNP/MINIBUS	2000	970	3/2/01	3,200,000	384,000
1	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	4/2/01	3,520,000	422,400
2	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	4/2/01	3,520,000	422,400
3	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	4/2/01	3,520,000	422,400
4	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	4/12/01	3,520,000	422,400
5	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	4/16/01	3,520,000	422,400
6	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	4/26/01	3,520,000	422,400
7	SUZUKI	ST100	MPNP/STATION WAGON	2000	970	4/27/01	3,200,000	192,000

8	SUZUKI	ST100	MPNP/MINIBUS	2001	970	6/1/01	3,500,000	262,500
9	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	6/13/01	3,500,000	262,500
0	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	7/10/01	3,500,000	420,000
1	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	7/26/01	3,500,000	262,500
2	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	7/26/01	3,500,000	262,500
3	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	7/31/01	3,500,000	420,000
4	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	8/27/01	3,500,000	262,500
5	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	8/31/01	3,500,000	262,500
6	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	9/20/01	3,500,000	420,000
7	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	10/2/01	3,500,000	420,000
8	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	10/16/01	3,500,000	420,000
9	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	10/17/01	3,500,000	420,000
0	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	11/8/01	3,500,000	420,000
1	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	11/15/01	3,500,000	420,000
2	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	11/27/01	3,500,000	420,000
3	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	12/20/01	3,500,000	420,000

**DAFTAR KENDARAAN BERMOTOR
WILAYAH BANYUMANIK**

MEREK	TYPE	JENIS	TAHUN	CC	TG DAFTAR	BBNKB	PAJAK
DAIHATSU	L201RS	MPNP/MINIBUS	2001	847	11/21/01	2,800,000	336,000
DAIHATSU	L201RS	MPNP/MINIBUS	2001	847	11/29/01	2,800,000	336,000
DAIHATSU	L201RS	MPNP/MINIBUS	2001	847	11/30/01	2,800,000	336,000
DAIHATSU	L201RS	MPNP/MINIBUS	2001	847	12/4/01	2,800,000	336,000
DAIHATSU	L201RS	MPNP/MINIBUS	2001	847	12/20/01	2,800,000	336,000
HYUNDAI	ATOZ AT	MPNP/MINIBUS	2001	999	6/23/01	6,600,000	792,000
HYUNDAI	ATOZ AT	MPNP/MINIBUS	2001	999	7/10/01	6,600,000	792,000
HYUNDAI	ATOZ AUTOMATIC	MPNP/MINIBUS	2000	999	9/26/00	4,600,000	552,000
HYUNDAI	ATOZ AUTOMATIC	MPNP/MINIBUS	2000	999	1/18/01	4,600,000	552,000
HYUNDAI	ATOZ AUTOMATIC	MPNP/STATION WAGON	2000	999	1/31/01	4,600,000	552,000
HYUNDAI	ATOZ GLS AT	MPNP/STATION WAGON	2001	999	2/19/01	5,060,000	607,200
HYUNDAI	ATOZ GLS AT	MPNP/MINIBUS	2001	999	2/20/01	5,060,000	607,200
HYUNDAI	ATOZ GLS AT	MPNP/STATION WAGON	2001	999	3/28/01	5,060,000	607,200
HYUNDAI	ATOZ GLS AT	MPNP/STATION WAGON	2001	999	3/29/01	5,060,000	607,200
HYUNDAI	ATOZ GLS AT	MPNP/STATION WAGON	2001	999	4/23/01	5,060,000	607,200
HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2000	999	3/2/00	4,300,000	516,000
HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2000	999	1/18/01	4,300,000	516,000
HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2001	999	1/31/01	4,730,000	576,600
HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2000	999	2/15/01	4,300,000	516,000

0	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2001	999	2/20/01	4,730,000	567,600
1	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2001	999	2/21/01	4,730,000	567,600
2	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2001	999	2/27/01	4,730,000	567,600
3	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2001	999	3/14/01	4,730,000	567,600
4	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2001	999	3/19/01	4,730,000	567,600
5	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	5/10/01	5,750,000	690,000
6	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	7/2/01	5,750,000	690,000
7	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	8/1/01	5,750,000	690,000
8	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	8/10/01	5,750,000	690,000
9	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	9/15/01	5,750,000	690,000
0	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	9/25/01	5,750,000	690,000
1	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	9/28/01	5,750,000	690,000
2	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	9/28/01	5,750,000	690,000
3	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	10/8/01	5,750,000	690,000
4	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	10/10/01	5,750,000	690,000
5	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	10/17/01	5,750,000	690,000
6	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	10/17/01	5,750,000	690,000
7	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	10/19/01	5,750,000	690,000
8	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	10/25/01	5,750,000	690,000
9	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	10/27/01	5,750,000	690,000
0	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	11/19/01	5,750,000	690,000
1	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	11/19/01	5,750,000	690,000
2	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	11/22/01	5,750,000	690,000
3	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	12/13/01	5,750,000	690,000
4	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	12/13/01	5,750,000	690,000
5	HYUNDAI	ATOZ AT	MPNP/MINIBUS	2001	999	5/16/01	6,600,000	792,000
6	ISUZU	TBR541 LS25AT LONG	MPNP/MINIBUS	2001	2,499	6/28/01	10,700,000	1,284,000
7	KIA	VISTO A/T	MPNP/MINIBUS	2001	999	6/5/01	6,200,000	744,000
8	KIA	VISTO A/T	MPNP/MINIBUS	2001	999	7/11/01	6,200,000	744,000
9	KIA	VISTO A/T	MPNP/MINIBUS	2001	999	12/27/01	6,200,000	744,000

3	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	8/27/01	5,700,000	684,000
3	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	10/5/01	5,700,000	684,000
3	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	10/8/01	5,700,000	684,000
3	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	10/9/01	5,700,000	684,000
3	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	10/19/01	5,700,000	684,000
3	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	11/8/01	5,700,000	684,000
3	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	12/22/01	5,700,000	684,000
3	KIA	VISTO MT	MPNP/MINIBUS	2000	999	12/21/00	4,300,000	516,000
3	KIA	VISTO MT	MPNP/MINIBUS	2000	999	1/22/01	4,300,000	516,000
3	KIA	VISTO MT	MPNP/STATION WAGON	2000	999	1/29/01	4,300,000	516,000
3	KIA	VISTO MT	MPNP/MINIBUS	2001	999	2/14/01	4,730,000	567,000
3	KIA	VISTO MT	MPNP/MINIBUS	2001	999	2/14/01	4,730,000	567,000
3	KIA	VISTO MT	MPNP/STATION WAGON	2001	999	2/19/01	4,730,000	567,600
3	KIA	VISTO MT	MPNP/STATION WAGON	2001	999	2/23/01	4,730,000	567,600
3	KIA	VISTO MT	MPNP/MINIBUS	2000	970	2/25/00	4,800,000	576,000
3	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2000	970	4/11/00	4,800,000	576,000
3	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2000	970	4/28/00	4,800,000	576,000
3	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2000	970	5/2/00	4,800,000	576,000
3	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2000	970	7/1/00	4,800,000	576,000
3	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	2/12/01	5,280,000	633,600
3	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	2/20/01	5,280,000	633,600
3	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2000	970	2/26/01	4,800,000	576,000
3	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	2/26/01	5,280,000	633,600
3	SUZUKI	SL410R KARIMUN	MPNP/STATION WAGON	2001	970	4/5/01	5,280,000	633,600
3	SUZUKI	SL410R KARIMUN	MPNP/STATION WAGON	2001	970	4/6/01	5,280,000	633,600
3	SUZUKI	SL410R KARIMUN	MPNP/STATION WAGON	2001	970	4/16/01	2,640,000	316,800
3	SUZUKI	SL410R KARIMUN	MPNP/STATION WAGON	2001	970	4/16/01	2,640,000	316,800
3	SUZUKI	SL410R KARIMUN	MPNP/STATION WAGON	2001	970	4/17/01	5,280,000	633,600
3	SUZUKI	SL410R KARIMUN	MPNP/STATION WAGON	2001	970	4/24/01	5,280,000	633,600

3	SUZUKI	SL410R KARIMUN	MPNP/STATION WAGON	2000	970	4/26/01	4,800,000	576,000
3	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	4/28/01	5,280,000	633,600
3	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	5/19/01	5,400,000	648,000
1	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	5/22/01	5,400,000	648,000
2	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	5/26/01	5,400,000	648,000
3	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	5/31/01	5,400,000	648,000
4	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	8/14/01	5,400,000	648,000
5	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	8/20/01	5,400,000	648,000
5	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	8/23/01	5,400,000	648,000
7	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	8/29/01	5,400,000	648,000
3	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	9/19/01	5,400,000	648,000
3	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	10/9/01	5,400,000	648,000
3	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	10/10/01	5,400,000	648,000
1	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	10/20/01	5,400,000	648,000
2	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	10/20/01	5,400,000	648,000
3	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	11/5/01	5,400,000	648,000
4	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	11/10/01	5,400,000	648,000
5	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	11/28/01	5,400,000	648,000
3	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	12/5/01	5,400,000	648,000
7	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	12/8/01	5,400,000	648,000
3	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	12/28/01	5,400,000	648,000
3	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	12/28/01	5,400,000	648,000
0	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2000	970	12/20/00	3,200,000	384,000
1	SUZUKI	ST100	MPNP/STATION WAGON	2000	970	1/18/01	3,200,000	384,000
2	SUZUKI	ST100	MPNP/MINIBUS	2000	970	2/28/01	3,200,000	384,000
3	SUZUKI	ST100	MPNP/MINIBUS	2000	970	3/1/01	3,200,000	384,000
4	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	3/10/01	3,520,000	422,400
5	SUZUKI	ST100	MPNP/MINIBUS	2000	970	3/22/01	3,200,000	384,000
6	SUZUKI	ST100	MPNP/MINIBUS	2001	970	3/24/01	3,520,000	422,400

7	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	4/12/01	3,520,000	422,400
8	SUZUKI	ST100	MPNP/MINIBUS	2000	970	4/27/01	3,200,000	192,000
9	SUZUKI	ST100	MPNP/MINIBUS	2000	970	4/27/01	3,200,000	192,000
0	SUZUKI	ST100	MPNP/MINIBUS	2000	970	4/27/01	3,200,000	192,000
1	SUZUKI	ST100	MPNP/MINIBUS	2000	970	4/27/01	3,200,000	192,000
2	SUZUKI	ST100	MPNP/MINIBUS	2000	970	4/27/01	3,200,000	192,000
3	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	4/28/01	3,520,000	422,400
4	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	5/8/01	3,500,000	420,000
5	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	5/14/01	3,500,000	420,000
6	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	5/15/01	3,500,000	420,000
7	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	5/29/01	3,500,000	420,000
8	SUZUKI	ST100	MPNP/MINIBUS	2001	970	5/29/01	3,500,000	262,500
9	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	5/31/01	3,500,000	420,000
0	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	6/9/01	3,500,000	420,000
1	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	6/15/01	3,500,000	420,000
2	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	6/23/01	3,500,000	420,000
3	SUZUKI	ST100	MPNP/MINIBUS	2001	970	6/23/01	3,500,000	262,500
4	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	7/3/01	3,500,000	420,000
5	SUZUKI	ST100	MPNP/MINIBUS	2001	970	7/7/01	3,500,000	262,500
6	SUZUKI	ST100	MPNP/MINIBUS	2001	970	7/27/01	3,500,000	262,500
7	SUZUKI	ST100	MPNP/MINIBUS	2001	970	7/27/01	3,500,000	262,500
8	SUZUKI	ST100	MPNP/MINIBUS	2001	970	7/27/01	3,500,000	262,500
9	SUZUKI	ST100	MPNP/MINIBUS	2001	970	7/30/01	3,500,000	262,500
0	SUZUKI	ST100	MPNP/MINIBUS	2001	970	7/30/01	3,500,000	262,500
1	SUZUKI	ST100	MPNP/MINIBUS	2001	970	7/30/01	3,500,000	262,500
2	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	7/31/01	3,500,000	420,000
3	SUZUKI	ST100	MPNP/MINIBUS	2001	970	8/2/01	3,500,000	262,500
4	SUZUKI	ST100	MPNP/MINIBUS	2001	970	8/2/01	3,500,000	262,500
5	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	8/6/01	3,500,000	420,000

**DAFTAR KENDARAAN BERMOTOR
WILAYAH GENUK**

NO	MEREK	TYPE	JENIS	TAHUN	CC	TG DAFTAR	BBNKB	PAJAK
1	DAIHATSU	L201RS	MPNP/MINIBUS	2001	847	11/5/01	2,800,000	336,000
2	DAIHATSU	L201RS	MPNP/MINIBUS	2001	847	11/13/01	2,800,000	336,000
3	DAIHATSU	L201RS	MPNP/MINIBUS	2001	847	11/27/01	2,800,000	336,000
4	DAIHATSU	L201RS	MPNP/MINIBUS	2001	847	11/30/01	2,800,000	336,000
5	DAIHATSU	L201RS	MPNP/MINIBUS	2001	847	12/11/01	2,800,000	336,000
6	DAIHATSU	L201RS	MPNP/MINIBUS	2001	847	12/28/01	2,800,000	336,000
7	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	6/18/01	5,750,000	690,000
8	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	6/28/01	5,750,000	690,000
9	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	7/2/01	5,750,000	690,000
10	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	7/3/01	5,750,000	690,000
11	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	7/9/01	5,750,000	690,000
12	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	7/19/01	5,750,000	690,000
13	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	7/20/01	5,750,000	690,000
14	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	8/8/01	5,750,000	690,000
15	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	8/8/01	5,750,000	690,000
16	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	8/27/01	5,750,000	690,000
17	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	9/1/01	5,750,000	690,000
18	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	9/1/01	5,750,000	690,000
19	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	9/27/01	5,750,000	690,000

20	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	9/28/01	5,750,000	690,000
21	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	10/4/01	5,750,000	690,000
22	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	10/9/01	5,750,000	690,000
23	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	10/16/01	5,750,000	690,000
24	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	10/30/01	5,750,000	690,000
25	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	11/5/01	5,750,000	690,000
26	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	11/16/01	5,750,000	690,000
27	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	11/24/01	5,750,000	690,000
28	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	11/24/01	5,750,000	690,000
29	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	11/29/01	5,750,000	690,000
30	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	12/3/01	5,750,000	690,000
31	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	12/13/01	5,750,000	690,000
32	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	12/14/01	5,750,000	690,000
33	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	12/14/01	5,750,000	690,000
34	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	12/22/01	5,750,000	690,000
35	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	12/22/01	5,750,000	690,000
36	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	12/26/01	5,750,000	690,000
37	HYUNDAI	4X2 ATOZ MANUAL	MPNP/MINIBUS	2001	999	12/27/01	5,750,000	690,000
38	HYUNDAI	ATOZ AT	MPNP/MINIBUS	2001	999	11/28/01	6,600,000	792,000
39	HYUNDAI	ATOZ AT MANUAL	MPNP/MINIBUS	2001	999	11/20/01	5,750,000	690,000
40	HYUNDAI	ATOZ AT MANUAL	MPNP/STATION WAGON	2001	999	12/5/01	5,750,000	690,000
41	HYUNDAI	ATOZ AUTOMATIC	MPNP/MINIBUS	2000	999	11/17/00	-	-
42	HYUNDAI	ATOZ AUTOMATIC	MPNP/MINIBUS	2001	999	3/30/01	4,730,000	567,600
43	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2000	999	3/2/00	4,300,000	516,000
44	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2000	999	9/7/00	4,300,000	516,000
45	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2000	999	11/17/00	-	-
46	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2000	999	11/18/00	4,300,000	516,000
47	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2000	999	11/20/00	4,300,000	516,000

48	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2000	999	12/23/00	4,300,000	516,000
49	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2000	999	1/26/01	4,300,000	516,000
50	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	1/26/01	4,730,000	567,600
51	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2001	999	1/27/01	4,730,000	567,600
52	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2000	999	1/30/01	4,300,000	516,000
53	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2000	999	1/30/01	4,300,000	516,000
54	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2001	999	2/19/01	4,730,000	567,600
55	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2001	999	2/19/01	4,730,000	567,600
56	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2000	999	2/20/01	4,300,000	516,000
57	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2001	999	2/21/01	4,730,000	567,600
58	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2001	999	2/21/01	4,730,000	567,600
59	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2000	999	2/22/01	4,300,000	516,000
60	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2001	999	3/10/01	4,730,000	567,600
61	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	3/13/01	4,730,000	567,600
62	HYUNDAI	ATOZ MANUAL	MPNP/STATION WAGON	2001	999	3/19/01	4,730,000	567,600
63	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	3/29/01	4,730,000	567,600
64	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	4/6/01	4,730,000	567,600
65	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	4/6/01	4,730,000	567,600
66	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	4/16/01	4,730,000	567,600
67	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	4/23/01	4,730,000	567,600
68	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	4/26/01	4,730,000	567,600
69	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	4/26/01	4,730,000	567,600
70	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	5/19/01	5,750,000	690,000
71	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	5/19/01	5,750,000	690,000
72	HYUNDAI	ATOZ MANUAL	MPNP/MINIBUS	2001	999	5/31/01	5,750,000	690,000
73	HYUNDAI	ATOZ AT	MPNP/MINIBUS	2001	999	7/2/01	6,600,000	792,000
74	HYUNDAI	ATOZ AT	MPNP/MINIBUS	2001	999	7/31/01	6,600,000	792,000
75	HYUNDAI	ATOZ AT	MPNP/MINIBUS	2001	999	11/9/01	6,600,000	792,000

104	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	8/15/01	5,700,000	684,000
105	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	8/16/01	5,700,000	684,000
106	KIA	VISTO M/T	MPNP/STATION WAGON	2001	999	8/22/01	5,700,000	684,000
107	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	8/24/01	5,700,000	684,000
108	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	9/6/01	5,700,000	684,000
109	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	9/27/01	5,700,000	684,000
110	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	10/3/01	5,700,000	684,000
111	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	10/8/01	5,700,000	684,000
112	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	10/10/01	5,700,000	684,000
113	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	10/16/01	5,700,000	684,000
114	KIA	VISTO M/T	MPNP/STATION WAGON	2001	999	10/17/01	5,700,000	684,000
115	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	10/30/01	5,700,000	684,000
116	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	11/14/01	5,700,000	684,000
117	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	11/22/01	5,700,000	684,000
118	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	11/27/01	5,700,000	684,000
119	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	12/6/01	5,700,000	684,000
120	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	12/12/01	5,700,000	684,000
121	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	12/13/01	5,700,000	684,000
122	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	12/14/01	5,700,000	684,000
123	KIA	VISTO M/T	MPNP/MINIBUS	2001	999	12/14/01	5,700,000	684,000
124	KIA	VISTO M/T	MPNP/STATION WAGON	2001	999	12/20/01	5,700,000	684,000
125	KIA	VISTO MT	MPNP/STATION WAGON	2000	999	1/16/01	4,300,000	516,000
126	KIA	VISTO MT	MPNP/STATION WAGON	2000	999	1/16/01	4,300,000	516,000
127	KIA	VISTO MT	MPNP/MINIBUS	2000	999	1/20/01	4,300,000	516,000
128	KIA	VISTO MT	MPNP/STATION WAGON	2000	999	1/23/01	4,300,000	516,000
129	KIA	VISTO MT	MPNP/STATION WAGON	2000	999	2/1/01	4,300,000	516,000
130	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2000	970	2/25/00	4,800,000	576,000
131	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2000	970	4/11/00	4,800,000	576,000

160	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	4/2/01	5,280,000	633,600
161	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	4/4/01	5,280,000	633,600
162	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	4/5/01	5,280,000	633,600
163	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	4/11/01	5,280,000	633,600
164	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	4/11/01	5,280,000	633,600
165	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	4/11/01	5,280,000	633,600
166	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	4/18/01	5,280,000	633,600
167	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	4/18/01	5,280,000	633,600
168	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	4/30/01	5,280,000	633,600
169	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	5/15/01	5,400,000	648,000
170	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	5/25/01	5,400,000	648,000
171	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	6/5/01	5,400,000	648,000
172	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	6/7/01	5,400,000	648,000
173	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	6/8/01	5,400,000	648,000
174	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	6/11/01	5,400,000	648,000
175	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	6/13/01	5,400,000	648,000
176	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	6/16/01	5,400,000	648,000
177	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	6/16/01	5,400,000	648,000
178	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	6/25/01	5,400,000	648,000
179	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	7/3/01	5,400,000	648,000
180	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	7/3/01	5,400,000	648,000
181	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	7/6/01	5,400,000	648,000
182	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	7/14/01	5,400,000	648,000
183	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	7/16/01	5,400,000	648,000
184	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	7/19/01	5,400,000	648,000
185	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	7/23/01	5,400,000	648,000
186	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	7/25/01	5,400,000	648,000
187	SUZUKI	SL410R KARIMUN	MPNP/MINIBUS	2001	970	7/30/01	5,400,000	648,000

272	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	5/31/01	3,500,000	420,000
273	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	6/14/01	3,500,000	420,000
274	SUZUKI	ST100	MPNP/MINIBUS	2001	970	6/14/01	3,500,000	262,500
275	SUZUKI	ST100	MPNP/MINIBUS	2001	970	6/14/01	3,500,000	262,500
276	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	6/15/01	3,500,000	420,000
277	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	6/20/01	3,500,000	420,000
278	SUZUKI	ST100	MPNP/MINIBUS	2001	970	6/22/01	3,500,000	262,500
279	SUZUKI	ST100	MPNP/MINIBUS	2001	970	6/22/01	3,500,000	262,500
280	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	6/28/01	3,500,000	420,000
281	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	7/3/01	3,500,000	420,000
282	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	7/3/01	3,500,000	420,000
283	SUZUKI	ST100	MPNP/MINIBUS	2001	970	7/3/01	3,500,000	262,500
284	SUZUKI	ST100	MPNP/MINIBUS	2001	970	7/7/01	3,500,000	262,500
285	SUZUKI	ST100	MPNP/MINIBUS	2001	970	7/9/01	3,500,000	262,500
286	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	7/12/01	1,750,000	210,000
287	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	7/16/01	3,500,000	420,000
288	SUZUKI	ST100	MPNP/MINIBUS	2001	970	7/16/01	3,500,000	262,500
289	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	7/18/01	3,500,000	420,000
290	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	7/20/01	3,500,000	420,000
291	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	7/23/01	3,500,000	420,000
292	SUZUKI	ST100	MPNP/MINIBUS	2001	970	7/24/01	3,500,000	262,500
293	SUZUKI	ST100	MPNP/MINIBUS	2001	970	7/30/01	3,500,000	262,500
294	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	7/30/01	3,500,000	420,000
295	SUZUKI	ST100	MPNP/MINIBUS	2001	970	8/2/01	3,500,000	262,500
296	SUZUKI	ST100	MPNP/MINIBUS	2001	970	8/2/01	3,500,000	262,500
297	SUZUKI	ST100	MPNP/MINIBUS	2001	970	8/2/01	3,500,000	262,500
298	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	8/8/01	3,500,000	420,000
299	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	8/15/01	3,500,000	420,000

300	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	8/18/01	3,500,000	420,000
301	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	8/21/01	3,500,000	420,000
302	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	8/22/01	3,500,000	420,000
303	SUZUKI	ST100	MPNP/MINIBUS	2001	970	8/24/01	3,500,000	262,500
304	SUZUKI	ST100	MPNP/MINIBUS	2001	970	8/28/01	3,500,000	262,500
305	SUZUKI	ST100	MPNP/MINIBUS	2001	970	8/28/01	3,500,000	262,500
306	SUZUKI	ST100	MPNP/MINIBUS	2001	970	8/31/01	3,500,000	262,500
307	SUZUKI	ST100	MPNP/MINIBUS	2001	970	8/31/01	3,500,000	262,500
308	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	9/1/01	3,500,000	420,000
309	SUZUKI	ST100	MPNP/MINIBUS	2001	970	9/3/01	3,500,000	262,500
310	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	9/11/01	3,500,000	420,000
311	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	9/12/01	3,500,000	420,000
312	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	9/26/01	3,500,000	420,000
313	SUZUKI	ST100	MPNP/MINIBUS	2001	970	9/27/01	3,500,000	262,500
314	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	10/10/01	3,500,000	420,000
315	SUZUKI	ST100	MPNP/MINIBUS	2001	970	10/11/01	3,500,000	262,500
316	SUZUKI	ST100	MPNP/MINIBUS	2001	970	10/11/01	3,500,000	262,500
317	SUZUKI	ST100	MPNP/MINIBUS	2001	970	10/11/01	3,500,000	262,500
318	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	10/11/01	3,500,000	262,500
319	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	10/22/01	3,500,000	420,000
320	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	10/30/01	3,500,000	420,000
321	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	11/1/01	3,500,000	420,000
322	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	11/2/01	3,500,000	420,000
323	SUZUKI	ST100	MPNP/MINIBUS	2001	970	11/2/01	3,500,000	262,500
324	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	11/9/01	3,500,000	420,000
325	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	11/14/01	3,500,000	420,000
326	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	11/19/01	3,500,000	420,000
327	SUZUKI	ST100	MPNP/STATION WAGON	2001	970	11/21/01	3,500,000	420,000

PEMERINTAH PROPINSI JAWA TENGAH
BADAN KESATUAN BANGSA DAN PERLINDUNGAN MASYARAKAT

Jl. A. Yani No. 160 Telp. 8313122, 8414205
SEMARANG

Nomor : 070/ 8617 /XI/2001.
Sifat : -
Lampiran :
Perihal : Ijin Penelitian

Semarang, 28 Nop 2001.

Kepada Yth.
Ketua BAPPEDA
Propinsi Jawa Tengah
Jl. Pemuda Nomor 132
S e m a r a n g

Membaca surat PD III FE Unika Soegijapranata Semarang No. B.2.02/058/
UKS.06/XI/2001 tgl 20 Nop 2001 tentang maksud Sdr. AGATHA CHRISTIANI RITA
BARA akan mengadakan penelitian berjudul : " ANALISIS POSISI PERSAINGAN MOBIL
MINIBUS 1000 CC MERK HYUNDAI ATOZ, KIA VISTO, DAN SUZUKI KARIMUN ", untuk S1.

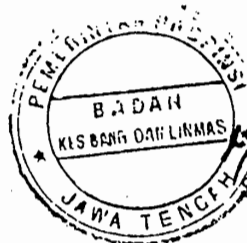
Lokasi : Kota Semarang
W a k t u : 3 Des - 3 Jan 2001
Pen. jawab : J. WIJANTO HADIPURO, SE, MT

Dengan ini kami menyatakan tidak keberatan untuk diberikan ijin Riset / Survey / Penelitian kepada pihak yang berkepentingan dengan mematuhi semua peraturan dan perundangan yang berlaku.

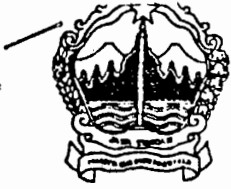
Setelah yang bersangkutan menyelesaikan Tesis / Skripsi / Karya Tulis / Laporan penelitiannya dalam batas waktu selambat - lambatnya 1 (satu) bulan, diwajibkan menyerahkan hasilnya kepada Badan KESBANG dan LINMAS Jawa Tengah dan BAPPEDA Propinsi Jawa Tengah.

Dalam pelaksanaan tersebut diwajibkan ikut membantu keamanan dan ketertiban umum masyarakat dan mantaati tata tertib serta Norma - norma yang berlaku di lokasi penelitian.

KEPALA BADAN KESBANG DAN LINMAS
JAWA TENGAH



S. PRAYITNO



**PEMERINTAH PROPINSI JAWA TENGAH
BADAN PERENCANAAN PEMBANGUNAN DAERAH**

Jl. Pemuda No. 127 - 133 Telp. 515591 - 515592 Fax. 546802
Kode Pos 50132 e - mail : bppdjtg @ indosat.net.id
Semarang

Semarang, 30 Nopember 2001

Nomor : R/070/5062/P/XI/2001
Lampiran : 1 (satu) lembar.
Perihal : Pemberitahuan tentang
Pelaksanaan Research /
Survey.

Kepada Yth. :

WALIKOTA SEMARANG

DI-

SEMARANG.....

Menarik Surat Rekomendasi Research / Survey BAPPEDA Jawa Tengah, tanggal :
30 Nopember 2001 Nomor : R/070/5062/P/XI/2001 dengan
hormat kami memberitahukan dalam Wilayah Saudara akan dilaksanakan Research / Survey
atas nama :

AGATHA CHRISTIANI RITA BARA.....

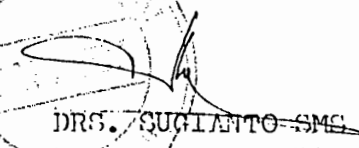
Dengan maksud tujuan sebagaimana tersebut dalam surat Rekomendasi Research / Survey
BAPPEDA Jateng (terlampir).

Besar harapan kami, agar Saudara mengambil langkah-langkah persiapan seperlunya,
sesuai dengan ketentuan yang berlaku.

**AN. GUBERNUR JAWA TENGAH
KETUA BADAN PERENCANAAN PEMBANGUNAN DAERAH**

u.b. SEKRETARIS

KASUB. BAGIAN UMUM


DRS. SUGIANTO SMS
NIP. 010 103 982

TEMBUSAN Kepada Yth. :

Sdr. Pembantu Gubernur Untuk

Wilayah :

.....I.....
.....
.....

Arsip



**PEMERINTAH PROPINSI JAWA TENGAH
BADAN PERENCANAAN PEMBANGUNAN DAERAH**

Jl. Pemuda No. 127 - 133 Telp. (024) 3515591 - 3515592 Fax. 3546802
Kode Pos 50132 e-mail : bppdjtg @ indosat.net.id
Semarang

SURAT REKOMENDASI RESEARCH / SURVEY

Nomor : R/ 070/5062/P/XI/2001

- I. **DASAR** : Surat Gubernur Propinsi Jawa Tengah tanggal 15 Agustus 1972 Nomor : Bappemda/345/VIII/72.
- II. **MENARIK** : 1. Surat Kadit Sospol Pemerintah Propinsi Jawa Tengah
tgl. 28. Nopember 2001 no. 070 / 8617/XI/2001
2. Surat dari UNIKA SUGIYOPRANOTO SEMARANG
tgl. 9 Nopember 2001 nomor B.2.02/047/UKS.06/XI/2001
- III. Yang bertanda-tangan di bawah ini Ketua Badan Perencanaan Pembangunan Daerah (BAPPEDA) Propinsi Jawa Tengah, bertindak atas nama Gubernur Jawa Tengah, menyatakan TIDAK KEBERATAN atas pelaksanaan research / survey dalam wilayah Propinsi Jawa Tengah yang dilaksanakan oleh :
1. Nama : AGATHA CHRISTIANI RITA BARA
 2. Pekerjaan : JL. HANILO NO.6 KRAPIYAK INDAH SEMARANG
 3. Alamat : MAHASISWA
 4. Penanggungjawab : J. WIJAYANTO HADIPUTRO, SE, MT
 5. Maksud tujuan : MENGADAKAN PENELITIAN DENGAN JUDUL :
research/survey " ANALISIS POSISI PERSAINGAN MOBIL MINIBUS
100 CC MERK HYUNDAI ATOZ, KIA VISTO, DAN
SUZUKI KARIMUN "
 6. Lokasi : Kota Semarang

dengan ketentuan-ketentuan sebagai berikut :

- a. Pelaksanaan research / survey tidak disalahgunakan untuk tujuan tertentu yang dapat mengganggu kestabilan Pemerintah.
 - b. Sebelum melaksanakan research / survey langsung kepada responden, harus terlebih dahulu melaporkan kepada Penguasa Daerah setempat.
 - c. Setelah research/survey selesai supaya menyerahkan hasilnya kepada BAPPEDA Jawa Tengah.
- IV. Surat Rekomendasi Research/Survey ini berlaku dari :
..... 3 Desember 2001 s/d 3 Januari 2002

Dikeluarkan di : SEMARANG
Pada tanggal : 30 Nopember 2001
A.n. GUBERNUR JAWA TENGAH

KETUA BAPPEDA

U.B.
SEKRETARIS

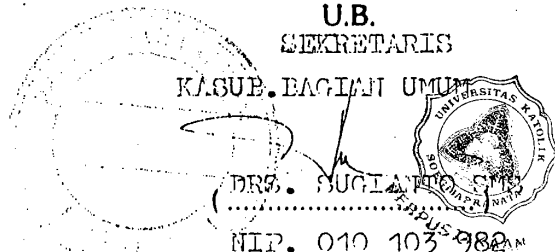
KASUB. BAGIAN UMUM

DRS. SUGIYANTO

NIP. 010 103 982

TEMBUSAN :

1. Bakorstanasda Jateng / DIY.
2. Kapolda Jateng.
3. Kadit Sospol Pemerintah Prop. Jawa Tengah
4. Badan/Walikota madia SEMARANG
5. Arsip.





PEMERINTAH PROPINSI JAWA TENGAH
DINAS PENDAPATAN DAERAH

Jl. Pemuda No. 1 Telp. 515514 (4 saluran)
SEMARANG 50142

Semarang, 7 Desember 2001

Nomor : 071/10199
Sifat :
Lampiran :
Perihal : Ijin Riset

KEPADA :

YTH: KEPALA SUB DINAS PAJAK
DIPENDA PROPINSI JAWA TENGAH

DI -

SEMARANG

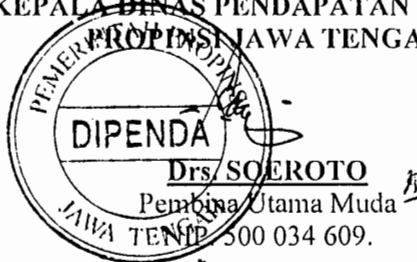
1. Berdasarkan Surat Rekomendasi dari Bappeda Propinsi Jawa Tengah tanggal, 30 Nopember 2001 Nomor, R/070/5062/P/XI/2001 dan surat dari Dekan Fakultas Ekonomi UNIKA Semarang tanggal, 9 Nopember 2001 Nomor, B.2.02/047/UKS.06/XI/2001 maka untuk pelaksanaan riset bagi :

Nama : Agatha Christiani Rita Bara
Nomor Induk : 98.30.3587
Alamat : Jl. Hanilo No. 6 Krapyak Indah Semarang
Judul Skripsi : " Analisis Posisi Persaingan Mobil Minibus 1000 cc Merk Hyundai Atoz, Kia Visto dan Suzuki Karimun "

Dapat disetujui pelaksanaannya di Subdis Pajak Dipenda Propinsi Jawa Tengah pada tanggal 10 s/d 31 Desember 2001.

2. Setelah selesai melaksanakan penelitian agar yang bersangkutan menyerahkan hasil penulisannya kepada Dipenda Propinsi Jawa Tengah.
3. Demikian untuk mendapat perhatian dan dapat dilaksanakan seperlunya.

KEPALA DINAS PENDAPATAN DAERAH
PROPINSI JAWA TENGAH



TEMBUSAN Disampaikan Kepada Yth :

1. Dekan Fakultas Ekonomi UNIKA ;
2. Agatha Christiani Rita Bara;
3. Peringgal.

PERNYATAAN KEASLIAN SKRIPSI

Saya yang bertanda tangan di bawah ini :

Nama : Agatha Christiani Rita Bara
NIM : 98 . 30 . 3587
Jurusan : Manajemen
Fakultas : Ekonomi
Judul : **“Analisis Posisi Persaingan Merek Mobil
Studi Kasus : Minibus 1000 cc Merek HYUNDAI
ATOZ, KIA VISTO, dan SUZUKI KARIMUN
Tahun 2000 – 2001 di Semarang.”**

Menyatakan bahwa skripsi ini adalah hasil karya saya sendiri, apabila dikemudian hari ditemukan adanya bukti plagiasi, manipulasi dan / atau pemalsuan data maupun bentuk-bentuk kecurangan yang lain, saya bersedia untuk menerima sanksi dari Fakultas Ekonomi Soegijapranata Semarang.

Semarang, 10 Juli 2002



(Agatha Christiani Rita Bara)



BUKU KONSULTASI SKRIPSI

NAMA : 19athza Christiani P. B

NIM : 98.30.3587

JUDUL :

Analisis Pakaian Percampuran Mobil

Minibus 1000 cc Merek Hyundai

ATOZ, KIA VISTO * SUZUKI KAPIMUN

di Semarang
Sept ember 2001

PERIODE :

Dosen Pembimbing : I. Dra. Dwi Hartu, MBA

II.


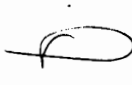
Dosen Wali : Drs. Juntanto W, MSM



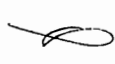
JURUSAN MANAJEMEN
FAKULTAS EKONOMI UNIKA SOEGIJAPRANATA
SEMARANG

Menerima
Skripsi B MR 2
Hubungi Mbak
Anik Pengajaran
atau lewat
Bag. Skripsi/MR2


CATATAN KONSULTASI

MATERI	TGL.	KETERANGAN	PARAF PEMBIMBING
Pembahasan topik I Penelitian & data pendukung / prasurvey	I 13/10/10	Lihat kembali kualitatif dr mslh MR II	
	II 25/10/10	Materi MR II OK! ditunjukkan vnt skripsi dg revisi.	
	III		
	IV		
	V		
	VI		

CATATAN KONSULTASI

MATERI	TGL.	KETERANGAN	PARAF PEMBIMBING
Latar Belakang Penelitian Perumusan Masalah Juduan & Manfaat	I 1/11 01	Perumusan : perubahan posisi (trivialisasi)	
	II		
	III		
	IV		
	V		
	VI		


CATATAN KONSULTASI

MATERI	TGL.	KETERANGAN	PARAF PEMBIMBING
Landasan Teori Kerangka Pikir Definisi Operasional	I 1/11 01	Cela cara penulisan ny benar. sumber/referensi ditulis	
	II		
	III		
	IV		
	V		
	VI		


CATATAN KONSULTASI

MATERI	TGL.	KETERANGAN	PARAF PEMBIMBING
Metode I Analisis Data Teknik Sampling	I		
	II		
	III		
	IV		
	V		
	VI		



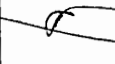
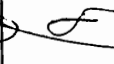

CATATAN KONSULTASI

MATERI	TGL.	KETERANGAN	PARAF PEMBIMBING
Metodologi II Alat Analisis	I 1/11/01	Sistematika Lanjutan ke pengumpulan data.	
	II		
	III		
	IV		
	V		
	VI		

CATATAN KONSULTASI

MATERI	TGL.	KETERANGAN	PARAF PEMBIMBING
Hasil Penelitian I	I 19/02/11	Susun analisis ses. dg metode	
	II		
	III		
	IV		
	V		
	VI		




CATATAN KONSULTASI

MATERI	TGL.	KETERANGAN	PARAF PEMBIMBING
Hasil Penelitian	I 27/4/02	- Perbaiki analisis - Tambahkan analisis yg kurang dg strat. - Susun hfl dlm tabel	
	II 22/5/02	Uraikan pola yg muncul. Pembahasan lbt di pungkasi pd paragraf posisi.	
	III 24/5/02	Perdalam analisis	
	IV 29/5/02	Tambahkan analisis & pnb perumusan ms h. Susun Bab V.	
	V 1/6/02	Perbaiki bag. "rangkuman" analisis.	
	VI		

CATATAN KONSULTASI

MATERI	TGL.	KETERANGAN	PARAF PEMBIMBING
Kelengkapan Ujian Kata Pengantar Daftar Isi Lampiran Daftar Pustaka	I		
	II		
	III		
	IV		
	V		
	VI		

CATATAN KONSULTASI

MATERI	TGL.	KETERANGAN	PARAF PEMBIMBING
Simpulan & Saran	I 1/6 ⁰²	Perbaiki saran → operasional & gaya saling bertentangan	
	II 5/6 ⁰²	Perbaiki saran	
	III 5/6 ⁰²	ACC!	
	IV		
	V		
	VI		