





CBE 2019

INTERNATIONAL CONFERENCE ON BUSINESS AND ECONOMY

THEME:

Creating, Managing, and Distributing Wealth: Fulfilling the ASEAN Economic Community (AEC) Goals

- · Management of Technology and Innovation
- Resource Management and Sustainable Development
- Entrepreneurship
- Accounting, Business Law, Economics, and Finance
- Governance and Corporate Social Responsibility
- ASEAN Economic Community: Challenges and Prospects

13-14 March 2019 Semarang, Indonesia



Editorial Board

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Messages



t its core business is not only about Creating and Managing Wealth, but equally about its Distribution; this perspective taken by University of San Carlos for its scholastic agenda is proving its worth even this early – we are gratified to note that the highest submission of papers at this ICBE in Semarang falls under the themes of Governance and Corporate Social Responsibility. The emphasis found echo even at the World Economic Forum at Davos (2019), where social entrepreneurship figured prominently.

The relevance of wealth redistribution cannot be gainsaid; there will always be a need to provide financial services to the "un-bankable"; to ensure healthcare access in the most under-resourced sites, to push for a circular economy with regard to plastics, to invent unconventional ways of scrubbing our polluted oceans, to envision solutions to migration and refugee populations, to name just a few. Today, however, Distribution has become an inevitably urgent agendum for society and government given the extremes we find of poverty and inequality. Efforts to bridge the gaps have to critique conventional frameworks and antiquated strategies given the global reach of the Fourth Industrial Revolution (FIRe). Certain constants, however, must be respected; no matter how innovative the solution integrating FIRe technologies, it cannot dispense with the logic of the market if it is to succeed.

Philosophically a useful way to wrap our heads around volatile, uncertain, complex, ambiguous (VUCA) issues is to isolate the underlying paradigms, core values and institutional norms of society, history and culture. Davos argues correctly that

solutions must begin with conversation on the linchpin issues and transition to shaping architectures to match the global scale of the problems as requisite to forming functional partnerships to build a shared future in a common home. Semarang is justifiably focused on the restricted context of the ASEAN Economic Community, its conversation and cooperation shaped therewith by the contextual configurations of its economies and socio-cultural predilections.

Davos inevitably represents a First World perspective on what makes governance policy frameworks superior, or what inclusiveness means for employment, or how best to bridge the mismatch between skills training and job requirements, or maximizing the unrecognized potentials of differently-abled sectors and so on. Being less global and more regional, Semarang will inevitably reflect distinctive perspectives on its hierarchy of needs, urgencies of priorities, strategic directions, possibilities of cooperation and the like. In face of disruptive technologies and cultural reflexes, neither conference can sidestep the dilemma of gradual and evolutionary progress versus bold and dislocating innovation. Davos felt the need to "turbo-charge" Social Entrepreneurship impact through partnerships with global corporates, key governments and civil society organizations, and to showcase their cause through global media exposure. Semarang can only imagine as much as the rudimentary achievement of ASEAN will allow; still such a conversation and engagement can only be postponed at great cost. ASEAN Integration must at least catch up if not match Globalization 4.0; outdated mind-sets and incremental adjustments on existing processes and institutions may no longer suffice.

Davos underlined another worrisome problem. Not only must we contend with FIRe techs affecting business; we must more consciously attend to the impact of Globalization 4.0 – where for a variety of reasons substantial segments of society have become disaffected with politics and embittered by its economic underpinnings. Insecurity and frustration have themselves become globalized; strongman populism has become an attractive foil to the status quo. One analysis contends that the anti-elitist populist discourse confuses the mechanics of globalization with the politics of globalism. Globalization is the movement of ideas, people, and goods, a phenomenon driven by technology. Globalism is an ideology that prioritizes the neoliberal global order over national interests. Nobody is immune to globalization in some form; but we can opt for some of our national policies to be globalist in service of our interests. Nativism, nationalism, sovereignty, protectionism and even populism protect certain values; on the flip side they can frustrate cooperation, promote illiberalism, heighten tensions in a multipolar international order, and negate the common good of both the nation and of the region.

Ethically, threats to the quality of life as well as opportunities to improve the human condition must be rethought in the context of Globalization 4.0. Ready or not, a new world is upon us, forcing us

to return to the fundamental questions of human existence. Ethics reminds us that here the key is not technology per se, so much as our understanding of the good life for the human community as a whole, whose realization in turn depends on the choices we make at corporate, local, national, and international levels of governance. The challenge to Davos and Semarang is to initiate a conversation on new paradigms and core values based on classical wisdom but refashioned for the contemporary context. What are the new root causes of inequality today? How should we define the public good at various levels? How can we ethically harness FIRe technologies? How can we safequard the public trust in an age of disruption?

At Davos the conversation was principally among business and government leaders. At Semarang the conversation will presumably be among academics mostly. Our hope is that they will also reflect on themselves and their role in this milieu of disruption and transformation. For government to manage change it must be assisted by the academe proposing new frameworks for analysis and construction. For workers to adapt and succeed, the academe must teach new skills. For society to survive the rigors of transitioning to a new world the academe must encourage a narrative of sharing and caring. To capitalize on new opportunities presenting themselves and avoid the disruptions we are witnessing even now, academe must take responsibility for its classical role of crafting philosophies that enable societies to methodically redesign their systems and institutions from the ground up. ICBE Semarang is a modest contribution to the dialog which can help create an ASEAN community of shared interest and purpose. In that spirit, then – to all who contributed to make this conference possible – our heartfelt gratitude.

FR. DIONISIO M. MIRANDA, SVD President, University of San Carlos

Dan a Cir

Cebu, Philippines

Message from the School of Business and Economics Dean



elcome delegates to the 5th International Conference on Business and Economy (ICBE) with the theme "Creating, Managing, and Distributing Wealth: Fulfilling the ASEAN Economic Community Goals. Unlike the last four conferences, the School of Business and Economics (SBE) of the University of San Carlos is co-organizing ICBE 2019 together with Universitas Katolik Soegijapranata (UNIKA) to be held on March 13-14, 2019 at the Noormans Hotel, Semarang, Central Java, Indonesia. We would like to thank UNIKA particularly Dr. Octavianus Digdo Hartomo, Dean of the Faculty of Economics and Business and former Dean Suciarto Sentot for successfully collaborating with USC to bring for the first time SBE's home grown international academic conference to Indonesia.

The 4th ICBE continues the academic conversation and discussion on the overarching theme of Creating, Managing and Distributing Wealth. The last three years explored paradigm shifts, best practices and innovation in the context of the

larger theme. This year's conference will explore the ASEAN Economic Community goals juxtaposed with SBE's advocacy of not just creating and managing wealth but more importantly, distributing it to those who have less and are marginalized. SBE believes that economic growth does not automatically redound to development if issues of inequality and poverty continue to abound. SBE wish to contribute to steering business and economic researches that will explore and produce data that will support relevant policies that will address these issues.

We are happy to share that this international conference has close to 70 paper presentors spread over 10 break-out sessions. We would like to extend our heartfelt gratitude to all researchers who chose to submit their papers to ICBE 2019. We are humbled with your continued support and participation. As a school, SBE is indeed inspired to strengthen its lead as Center of Excellence in Business Administration, Entrepreneurship and office Administration and Center of Development in Hospitality & Tourism Management, a designation given by the Philippine Commission on Higher Education. Our Accountancy programs, on the other hand, is recognized as one of the top performing accountancy schools in the Philippines. And lastly, our Economics Department is the preferred research partner of national government agencies in the Visayas region. Because of all these accolades, we are proud to share that Eduniversal, a global ranking and rating agency specializing in higher education awarded the School of Business and Economics, University of San Carlos, One Palme of Excellence – Business School with Considerable Local Influence. Eduniversal has established strong expertise in evaluating academic institutions and programs in France since 1994, and internationally since 2007.

In behalf of the USC and UNIKA, we thank all who made this conference possible. Our heartfelt thank you once again to all researchers who chose to present their latest papers in ICBE 2019. May our collective efforts find facor with the Almighty and ultimately bring about the social impact that we hope to achieve.

MELANIE BANZUELA-DE OCAMPO, CSS, PhD Dean, School of Business and Economics

University of San Carlos Cebu, Philippines

Message from the Dean of Faculty of Economics and Business, Soegijapranata Catholic University



Ladies and Gentlemen, Good Morning!

Since 2015, the Faculty of Economics and Business Soegijapranata Catholic University had strong collaboration with School of Economics and Business University of San Carlos Cebu Philippines. This collaboration is conducted to anticipate globalization, especially in the era of the Asean Economics Community which has been launched since 2015. The implementation of the collaboration are: students and faculty exchange programs, joint research programs on green business and joint international conferences.

The 4th International Conference on Business and Economics held in Semarang is a concrete manifestation of the joint international conference between the Faculty of Economics and Business, Soegijapranata Catholic University and the School of Economics and Business, University of San Carlos, Cebu, Philippines.

The conference is attended by approximately 70 presenters from four different countries and 120 participants involving academics, practitioners, students and government agencies. This activity is an appropriate platform for sharing research results and practical experiences in Economics and Business areas as well as tool for scientific publications for lecturers and students. We hope that this international conference will be conducted continuously and involve more parties so that the process of scientific dissemination in Economic and Business will be wider

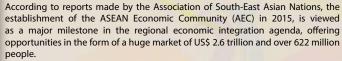
Finally, we hope that the various collaborative activities carried out as the realization of the MOU between the Faculty of Economics and Business, Soegijapranata Catholic University and the School of Economics and Business, University of San Carlos, Cebu will continue and involve more parties. We believe this event will bring benefits not only for the two universities but also many parties andwill be able to disseminate research results to the wider community, as well as for the nation and state. Last but not least, welcome to this conference . We hope you will enjoy this conference and will also enjoy the beauty of Semarang and Central Java Province.

Thank you.

OCTAVIANUS DIGDO HARTOMO, PhD Dean, Faculty of Economics and Business, Soegijapranata Catholic University Indonesia



elcome participants and presenters from various Universities and State
Colleges to the 5th International Conference for Business and Economy
2019!





AEC's primary purpose is to work together as one, in ensuring the region's end goal of economic integration. The AEC envisions ASEAN as a single market and production base, a highly competitive region with equitable economic development, and fully integrated into the global economy.

Most funded researches related to the AEC includes measuring its progress; security competition and vision of ASEAN; competition law; and ASEAN's resiliency as one community. Singapore's AEAN Chairmanship, as reported in the current ASEAN Economic Integration Brief, signals the region's commitment to foster its collective future-readiness. Thus, research interests relating to the need for a more interconnectedness of the various works across the pillars of the ASEAN Community is growing. The three pillars of the ASEAN Community, namely the ASEAN Political Security Community (APSC), the ASEAN Economic Community(AEC) and the ASEAN Socio Cultural Community (ASCC), must work harmoniously with rhythmic cooperation and/or coordination for the AEC to efficiently and rapidly move forward towards its end goal.

The conference brings together industry, academe, government and non-government leaders to share their researches and valuable thoughts about the conference theme, though a plenary session followed by parallel sessions. ICBE 2019 serves as venue for researchers to present documentation of such efforts and researches related to the fulfillment of, and the articulation of the existence of ASEAN. Around 60 academic research papers will be presented over the 2 day conference, with the following topics and sub-topics: Management of Technology and Innovation with subtopics in Management Innovation, and on Industry 4.0; Resource Management and Sustainable Development, with sub-topics in Sustainable Tourism, Green Business, UNWTO's Sustainable Development Goals; Accounting, Business Law, Economics, and Finance; Governance and Corporate Social Responsibility; ASEAN Economic Community: Challenges and Prospects, with sub-topic on the ASEAN MRAs

In behalf of the organizing committee, scientific committee, University of San Carlos, Cebu City, Philippines, and Soegijapranata Catholic Univerity, Semarang, Indonesia, we thank you for choosing to participate in 2019 ICBE.

CECIL S. GANTALAO, DM Co- Chair, 2019 ICBE Philippines

SENTOT SUCIARTO, PhD Co-Chair, 2019 ICBE Indonesia

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Dr. Elizabeth M. Remedio, University of San Carlos, Philippines

Dr. Lauro Cipriano R. Silapan, Jr., University of San Carlos, Philippines

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Chris Bacungan, MA Simplicio Espelita, DBA Jovenal Arnaiz, MMBM Ivy R. Jumao-As, MM Corazon Anzano, PhD Demetrio Anticuando, MBA

Carmencita Alviola Lilystone Steves

Conference Program

Day 1, Morning March 13, 2019 - Wednesday

Venue: Noormans Hotel Semarang, Indonesia

0800-0900 Registration and Morning Coffee

0900-1000 **Opening Ceremonies**

Opening Dance: Indonesia Menari (Kembang Taru)

National Anthems: Philippines and Indonesia

Welcome Remarks Melanie B. De Ocampo, Ph. D.

> Dean, School of Business and Economics University of San Carlos, Cebu, Philippines

Octavianus Digdo Hartomo, Ph. D. Dean, Faculty of Economics and Business Universitas Katolik Soegijapranata

Semarang, Indonesia

Rationale of Conference Cecil S. Gantalao, Ph. D.

> University of San Carlos Co-Chair, ICBE 2019

Introduction of Keynote Speaker Sentot Suciarto, Ph. D.

Universitas Katolik Soegijapranata

Co, Chair, ICBE 2019

Keynote Address: 1000-1100

> Central Java Development Ganjar Pranowo

> > Governor

Central Java, Indonesia

Photo opportunity and giving of certificate and token

Plenary Session

Session Chair M. Dwi Hayu Agustini, PhD Rapporteur Devitia Nilam Putri., M.Ak

1100-1120 ASEAN Economic Community and Challoner A. Matero, CPA, DPA

> Its Implication to Academe as it Relates Former Dean, School of Business & Economics

to the Philippine Experience University of San Carlos

Ms. Anne Patricia Sutanto 1120-1140 Doing Business in ASEAN Vice CEO, Pan Brothers

1140-1200 Green Banking in Central Java Mr. Supriyatno President Director of Bank Jateng

1200-1230 Open forum and photo opportunity

Lunch Break with Entertainment 1200-1300

Parallel Sessions (Day 1, Afternoon) March 13, 2019 - Wednesday

Venue: Noormans Hotel Semarang, Indonesia

1300-1330

Registration in Session Rooms

1330-1730

Parallel Sessions

	Parallel Session A: ECONOMICS				
С	Session Chair: hristopher Bacungan (USC)		Rapporteur: Alma Pramitha	Venue: Petra 1	
	Title of Paper			Presenter	
1.	Managing Dynamic Capital Flow Macro-Prudential Policy: W They Good for?		Maskie	, ,	
Determinants of Non-Farm Enterprise Participation among Agricultural Households in the Philippines		Ferdinand D. Anabo Department of Business a College of Business Adm Email: drefboana@gmail.d	inistration, Capiz State University		
3.	Structural Co-integrating Vec regression Approach Macroeconomic Model	tor Auto in	Yulia Indrawati, Adhitya Wardhono, Cliplis Gema Qori'ah, M. Abd.Nasir, Nyomar Gede Krishnabudi Department of Economics and Business, Faculty of Economics and Business, University of Jember Email: yulia.feb@unej.ac.id		
4.	Objective Loss Function of Macro-Prudential Policy: Efrom Indonesia	-			
5.	Budgeting Planning Model b Participating Institutional Ec Perspective				
6.	Macroeconomic Condition Investment in Indonesia: 2004		Widuri Kurniasari, Angelir Management, Faculty of I Soegijapranata Catholic L Email: widuri@unika.ac.id	Economics and Business University	
7.	The development of Ir Furniture Industry: A Review Potential Tax Revenue	ndonesia v of Its	Shandy Jannufer Matitap Arie M. Christi, Rini Hastu Taxatation, Faculty of Eco Soegijapranata Catholic U Email: shandy@unika.ac.i	onomics and Business Jniversity	

	Parallel Session B: FINANCE				
	Session Chair: Ivy Jumao-as (USC)	A	Rappporteur: Venue: gatha Christiani Samara		
Ì	Title of Paper			Presenter	
1.	Case Study of TZM Company Strategy for Foreign Labor Intermediation	's	Lee Yi Mei, Liberato A, Re Business Administration I and Economics University of San Carlos Email: lareyes.indriana@g	Department <mark>, School of Business</mark>	
Banking and Stability : Evidence From Indonesia		Resty Eka Adiyani, Astiwi Management Department Diponegoro University Email: astiwi.indriani@gma	t, Economics and Business Faculty		
Performance Analysis and Strategies Construction of Nirlaba Organizational with the Balanced Scorecard Approach: Case Study at Paseban Retreat House Semarang		Master of Accounting, Faculty of Economics Specific Property Speci			
Analysis of Sharia Banking Performance Based on Maqashid Sharia (Empiris Study of Shaira Banking in Indonesia and Thailand)		Ayuningtyas, Jaka Isgiyarta			
5. The Institutional and Macroeconomic Determinants of Stock Market Development in East Asia from 1996 to 2017		PhD Program, Virata School of Business			
6.	6. Financial Inclusion in Carcar City, Cebu, Philippines		Melanie De Ocampo, Jann Allison Y. Barcenas, John Louis U. Blanco, John Irvin C. Carcallas, Quina Josel T. Doauta, Gigi A. Quilla and Patrick Cyle G. Servano Business Administration Department, School of Business and Economics University of San Carlos Email: mbdeocampo@usc.edu.ph		
7.	Determinants of Profitability Public Offerings in Indonesia Exchange		Tatang Ary Gumanti, Elok Lavista Universitas Jember Email: tatangag@unej.ac.	: Sri Utami, Irma Waro'ah, Eka id	

	Parallel Session C: GOVERNANCE AND CORPORATE SOCIAL RESPONSIBILITY				
Session Chair: Mr. Angelo Burdeos (USC)		Rappporteur: Ghabby	Venue: Petra 2		
	Title of Paper			Presenter	
its Co	cial Responsibility Practice Effect on Employees' ommitment, Business Grow ompany Image		Romano G. Lavilla Institute of Accounts, Bus Far Eastern University Email: ronnglav@yahoo.c		
with in the rest of the left o	e importance of moral inputhin basic education and the the enhancement of the consponsibilities in economic velopment A case study: production for Civic and Molucation Syllabus for Basic lucation Standard III-VI in Tandard III-VI in II-VI in Tandard III-VI in Tandard III-VI in Tandard III-VI in Tandard III-VI in III-VI in III II I	eir role mmon	Jacek A. Gorka Theology and Religious Science, Arts and Social Sciences Jordan University College Email: placeoofm@gmail.com		
Dis	prporate Social Responsions Sclosure: Learning from perience	onsibility Thailand			
		orporate Financial		n, Christopher Asuncion I. Arcay bllege of Accountancy, Business hoo.com	
Te Be	robosan Konsep Trans	nsibility: sformatif nbangan	Bayu Jadzil Hadi, Bayu Ti Akuntansi Syariah, Ekono IAIN Kudus Email: cahyab380@gmail.		
	prporate Governance in In tecedents and Consequence		Octavianus Digdo Hartom Purnamasasri Accounting, Economics a Soegijapranata Catholic U Email: digdo@unika.ac.id	Jniveristy	
lm	orporate Gov plementation, Indonesian pact	ernance Sector	Stephana Dyah Ayu Ratna Doctoral Program, Econo Diponegro University Email: stephana@unika.ad		

Parallel Session D: ENTREPREN	Parallel Session D: ENTREPRENEURSHIP AND SMALL & MEDIUM ENTERPRISES (SMEs)				
Session Chair: Dr. Adhitya Wardhono (Unel)		Rappporteur: Novita	Venue: Permata		
Title of Paper			Presenter		
On Becoming College – Age Netpreneur		Management Department Business Diponegoro Uni	oatul Khasanah, Yoestini, Andriyani t, Faculty of Economics and iversity .com and srirahayutri@undip.ac.id		
A Study of the Accounting Information System of a Shawarma Food Chain		Emelie S. Campoamor, M Department of Accountar Economics, University of Email: marissambaldecir@	ncy, School of Business and San Carlos		
Structural Relationship Entrepreneurial Characteristic Business and Information Techr Students		Student Service, College of Accountancy, Business and			
The Maturity Level of Computer – Based Accounting Systems in SMEs: Empirical Evidence in Semarang Indonesia		Muhammad Noor Ardiansah, Indah Anisykurlillah Accounting, Economics and Business Faculty Diponegoro Dei College Email: m.noorardiansah@gmail.com			
5. Corporate Entrepreneurship and Growth among Selected Compar Cebu, Philippines					
An Empirical Study on Impa Artificial Intelligence on Employ		Punith Kumar H S, Roopa Commerce and Managen Nagarjuna Degree Colleg Email: Chethanpunith199	nent e		
7. The attitude of MSMEs to I Financial Services: The Perspec Cognitive, Affective and Co Aspects	tive of	Management, Faculty of I	Economics and Business Jniversity		

(Note: Parallel Sessions are dependent on room assignments and number of presenters. For the identified parallel sessions, it should follow the format above.)

1730 - 1800 Health Break

1800

Inspirational Talk Octavianus Digdo Hartomo, PhD

Dean, Faculty of Economics and Business Universitas Katolik Soegijapranata

Semarang, Indonesia

Dinner

Gala Dinner

	Parallel Session E: HUMAN RESOURCE MANAGEMENT			
	Session Chair: Rini Hastuti, M. Si (SCU)		Rapporteur: Dea	Venue: Kanaya
			ı	
	Title of Paper			Presenter
1.	Involvement Intention of Emp of University of Southern Mine the Implementation of ISO 900 Standards	danao in	Nerissa G. Dela Viña Graduate Programs, Scho University of San Carlos Email: ngdelavina@usc.ed	ool of Business and Economics,
Tracer Study on the Employability of the Accountancy Graduates of the University of San Carlos			M. Leyson, Robee Ann L.	ncy, School of Business and San Carlos
Job Satisfaction and Employee Engagement of Temporary Agency Workers and Permanent Employees in Cebu City		Lyndon Carlos N. Ogoc Business Administration, College of Business and Accountancy, University of Cebu – Banilad Email: ogoclyndoncarlos@yahoo.com		
4.	Organizational Behavior M Bank XYZ	odel of	Dinah F. Verallo School of Business and Economics, University of San Carlo Email: dfverallo@gmail.com	
5.	5. Management Control System in Team-Based Settings and the Environment of ERP: Effect on Motivation and Performance		Accounting, Economics	
6.	6. Learning and Development Practices of a Manufacturing Company in the Philippines		(Ardon	
7.	Effect of Strategic Leadershi Property Agent's Performan Motivation and Trainin Moderating Variables	nce with	Ester Minarni, Sentot Suc Master of Management, F Soegijapranata Catholic L Email: sentot.sa@unika.ad	Faculty of Economics and Business University

1730 - 1800 Health Break

1800 Gala Dinner

Inspirational Talk

Bernardia Linggar Yekti, Ph.D. Master of Ceremonies

Octavianus Digdo Hartomo, Ph.D.

Dean, Faculty of Economics and Business Universitas Katolik Soegijapranata

Semarang, Indonesia

Dinner

Parallel Sessions (Day 2, Morning) March 14, 2019 - Thursday

Venue: Pre-identified Parallel Session Rooms

0700-0830 Registration in Session Rooms

0830-1200 Parallel Sessions

	Parallel Session F: RESOURCE MANAGEMENT AND SUSTAINABLE DEVELOPMENT				
ı	Session Chair: Dr. Yulia Indrawati (UneJ)		Rapporteur: Grace	Venue: Petra 1	
	Title of Paper			Presenter	
Improving Tobacco Besuki Na – Oogst Competitiveness: Does Tobacco Still at a Crossroads?		Adhitya Wardhono, Josi Ali Arifandi, Yulia Indrawati, M. Abd. Nasir Department of Economics and Development Studies, Faculty of Economics and Business University of Jember Email: adhitya.wardhono@unej.ac.id			
2.	Smart ICT Platform for Er Commercialization among Stakeholders in Tanzania	nhancing Cassava	Catherine A. Ongoro Department of Information Sciences, Faculty of Arts and Social Sciences Jordan University College Email: catherineongoro@gmail.com		
3.	Ecotourism Readiness Municipality in Cebu: Its Resp the ASEAN's Goal for Sus Tourism		Graduate Program, School of Business and Economics		
4.	Competitiveness of Dried Fish in an Island Economy in Philippines				
5.	Adjustment of Jepara II Furniture Business For E Stability	ndustrial Business	Angelina Ika Rahutami, W Prawihatmi, MG. Westri k Management, Economic Soegijapranata Catholic U Email: yekti@unika.ac.id	and Business	
6.		udy on	Department of Management, Economic and Business		
7.	The Effect of the Solid Management Toward Emplo Guest Satisfaction, also I Benefits at Four and Five Sta in Bali	yee and Financial	Jaya Pramono Hotel Management Depal Universitas Dhyana Pura Email: jayapramono@und		

Parallel Session G: RESOURCE MANAGEMENT AND SUSTAINABLE DEVELOPMENT//MARKETING MANAGEMENT Session Chair: Rapporteur: Venue: M. Abd. Nasir (UneJ) Fadhil Samara Presenter Title of Paper Marites A. Khanser, Melanie Banzuela-De Ocampo, Allan O. 1. Green Productivity Initiatives of Gozon, Soontorn Piromsartkoon, Ivy R. Jumao-as Co-Founder and VP-Business Strategy Selected Japanese Companies in Perpetual Light Biotechnologies Co., Ltd. Japan and the Philippines Email: tesskhanser@gmail.com 2. Bioluminescent Light as a Disruptive Marites A. Khanser, Sootorn Piromsartkoon Innovation: Case Study of Perpetual Founder and President Perpetual Light Biotechnologies, Co., Ltd. Light Biotechnologies, Co. Ltd., Email: tesskhanser@gmail.com Bangkok, Thailand Eny Trimeiningrum, Bernadeta Irmawati, Meniek Srining 3. Green Entrepreneur Typology of Batik Prapti Management, Faculty of Economics and Business Soegijapranata Catholic University SMEs in Semarang Email: eny@unika.ac.id 4. The Influencing Factors of Self Zunan Setiawan, Purwoko, Beni Agus Sulistyo Magister of Identity, Hedonic, Materialism, and Management, Economics and Business **Novelty of Luxury Value Perception of** Ahmad Dahlan **Nature Tourism Products** Email: Zoonan46@gmail.com Reza Akbar Pratama, Sri Rahayu Tri Astuti Management Department, Faculty of Economics and 5. Study on Go-Jek Customer **Business** Satisfaction in Semarang, Indonesia Diponegoro University Email: sr.triastuti73@gmail.com Ofelia T. Ragpa Online Shopping Behaviors of

College of Business Administration, Silliman University

Accounting, Economics and Business Faculty

Muhammad Noor Ardiansah, Desiana E.S., Ulfah Hidayati

Email: ofeliatragpa@su.edu.ph

Email: m.noorardiansah@gmail.com

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7. The success's analysis of JKN Mobile

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	Parallel Session H: GOVERNANCE AND CORPORATE SOCIAL RESPONSIBILITY				
Session Chair: Dr. Rustina Untari (SCU)			Rapporteur: Ivan	Venue: Petra 2	
	Title of Paper			Presenter	
Corporate Governance Mechanisms and Earnings Management in Initial Public Offerings: The Case of Philippines and Singapore		Angelo O. Burdeos, Melanie B. De Ocampo Business Administration Dept., School of Business & Economics University of San Carlos Email: angeloburdeos@gmail.com			
2.		Report Forecast	3		
3.	Entrepreneurial Program, A Sustainability Project: The Case of Organic Hog Growers in Alegria, Cebu, Philippines				
4.	Toward Taxpayers compliar role of tax Knowledge and Behavior		Rini Hastuti, Shandy Janr Taxation, Faculty of Econ Business Soegijapranata Catholic U Email: rien@unika.ac.id	omics and	
5.	The Effect of Corporate Gov and Intellectual Capital Financial Performance and C Value of Socially Responsible	toward orporate	Robiyanto, Adhi Rahadi F Faculty of Economics and Christian University Email: robiyanto@staff.uk	d Business, Satya Wacana	
6.	CSR and OCB-E in The Banki Mediating Role of Organ Commitment		Bernadeta Irmawati, Lucia Management, School of E Soegijapranata Catholic U irmawati_b@unika.ac.id	Business and Economics	

	Parallel Session I: ASEAN ECONOMIC COMMUNITY			
	Session Chair: Posmaria Sitohang (SCU)		Rapporteur: Hellen	Venue: Permata
	Title of Paper			Presenter
The State of the Philippine Real Estate Industry in the Face of the ASEAN Economic Integration		Mabel R. Calva, Edgardo M. Buhayang, Edgardo Z. Antonio Administrative Department Southern Leyte State University Email: slsuborsec@gmail.com		
2. Leveling of Expectations: Understanding the Political and Economic Ramifications of ASEAN Economic Community using the New Institutional Economics		Department of Economics, School of Business and Economics		
3.	Coping the Prospects and Cha of the ASEAN Integration: A Cooperative Story			iversity
4.	Determinants of High-Teck Export for Selected ASEAN Mo A Cross-Country Study from 2015	embers:	School of Business and E	Economics
5.	Disharmony Between Mora Economics, Main Sources Economy's Crisis		Siska Ernawati Fatimah	

(Note: Parallel Sessions are dependent on room assignments and number of presenters. For the identified parallel sessions, it should follow the format above.)

1200 - 1330 Lunch

Day 2, Afternoon March 14, 2019 - Thursday

Venue: Noormans Hotel Semarang, Indonesia

Closing Ceremonies

1300-1330 Recognition and Awarding of Best Paper

1330-1400 Closing Remarks and ICBE 2019 Announcement

ICBE 2020 Call for Papers: Angelo Burdeos, Ph. D. (candidate)

"Title of Theme for 2020)" Chair, ICBE 2020

Closing Remarks Octavianus Digdo Hartomo, Ph. D.

Dean, Faculty of Economics and Business Universitas Katolik Soegijapranata

Semarang, Indonesia

Photo Opportunity

1400-1430 Preparation for City Tour

1430-2100 Semarang City Tour

Master of Ceremonies: Alexander Agung & Agatha Christiani

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MACROECONOMIC CONDITION AND INVESTMENT IN INDONESIA: 2004-2017¹

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1,2 Soegijpranata Catholic University

Abstract

Introduction

Investment in general and Foreign Direct Investment (FDI) in particular can be one of ways to handle crisis. Indonesia ever experienced a difficult economy crisis in 1997 and a mini economy crisis in 2005. In crisis period and its recovery, the role of Foreign Direct Investment for a country, especially for developing countries is really needed. By using FDI, a country can gain opportunities to accelerate its developments and support economy growth by itself. Several previous researches showed that FDI is a direct investment that is more resistant to the crisis (Prasad et al., 2003) compared to portfolio investment. FDI is one of important parts for a country to finance its developments. FDI can stimulate technology expansion, efficiency, productivity, and economy growth.

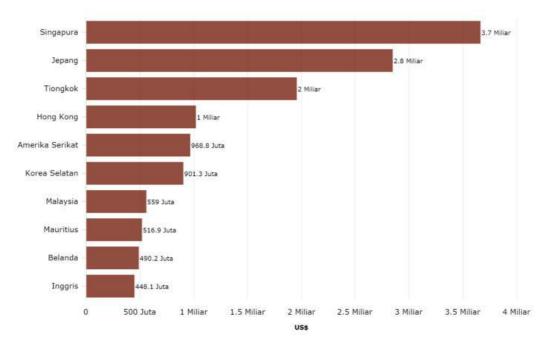
Theoretically, investment inflow from countries of origin to host countries are business strategies of business players or industrial organizations. Decisions of FDI depend on profit and market orientation in short and long terms (Martin, 2005). Even though literature of FDI is very comprehensive, there are two main models. The first model is analyzed based on paradigm of OLI Dunning (Dunning, 1993), where foreign investment is considered as a result of profit of ownership (O) from the company, the advantage of location (L) in foreign location, and internalization of incentive (I). The combination of these points

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forms a strong organization in marketing transaction. The second one is gravitation model that attempts to predict the flow of FDI based on macroeconomic variables, such as the rate of Gross Domestic Product (GDP), the growth of GDP, and the size of population. (Brenton dan Gros, 1997; Brock, 1998).

In Indonesia, Singapore still became the biggest investor for Indonesia until the beginning of semester 1 in 2017. Based on the data of Capital Investment Coordinating Body (CICB), it is noted that FDI from Singapore in semester 1 2017 reached US\$ 3,66 billion or Rp 48,69 trillion. This number is equivalent with 24% of the total Foreign Investment in Indonesia and it became the biggest one compared to other countries. Japan was on the second place with the investment value of US\$ 2,85 billion. Tiongkok was on the third place with US\$ 1,95 billion. There are 10 countries which have the biggest investments in Indonesia. The value reached US\$ 13,33 billion or 86% of the total investment of US\$ 15,55 billion. It is equivalent to Rp 206,9 trillion. Foreign investment to Indonesia in throughout the first half of 2018 has grown into 5,8% compared to the first half of 2017. The total investment in Indonesia in the first six months of 2017 reached Rp 678,8 trillion or about 49,6% of the target.



Source: Bank Indonesia

Figure of Foreign Direct Investment (FDI) for Indonesia in the Beginning of Semester 1 2017

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In the previous theory and research, the development of investment is influenced by various macroeconomic indicators. The macroeconomic stability of a country, or positive trend on macroeconomics has positive impacts for conditions of FDI. Indonesia has good development in economy compared to other countries in ASEAN. On the other hand, Indonesia has unstable condition of exchange rate. The combination of macroeconomic indicators influences condition of FDI in Indonesia. This research is aimed to determine the influence of macroeconomic indicators towards inflow of foreign investment to Indonesia in 2004-2017.

Literature review

Simple theoretical study of foreign investment stated that foreign investment is motivated especially by the possibility of high profitability in developing markets. In this concept, low interest rate in host countries, safe sources of raw materials, and low barriers of trade become main factors that influence investment decisions. Some previous researches that are related to this concept are Akinkugbe (2003), Benacek et. al (2000) and Lim (2004). Akinkugbe (2003) showed that high income per capita, orientation of international trade, high rate of infrastructure development and high rate of investment return become significant factors of foreign investment. Benacek and friends (2000) also found that the major motive of investors is market search. The number of population and national income are the best market indicators. This finding was revised by Lim (2004) who argued that market size, infrastructural quality, economic stability and free trade zone are important for FDI. Other factors influencing investment decision are fiscal incentive, business and investment climate, employee cost and trade openness. (Lim, 2004).

Other theories of foreign investment are paradigm of OLI Dunning (Dunning, 1993) and gravitation model (Breton and Gros, 1997, Brock, 1998). Factors influencing foreign investment in OLI Paradigm are profit of company ownership (O), the advantage of location (L) in foreign location, and internalization of incentive (I) which support a hierarchy organization in market transaction. Gravitation model attempts to predict the inflow of foreign investment based on macroeconomic variables, such as the rate of gross domestic product, the growth of gross domestic product and the number of population.

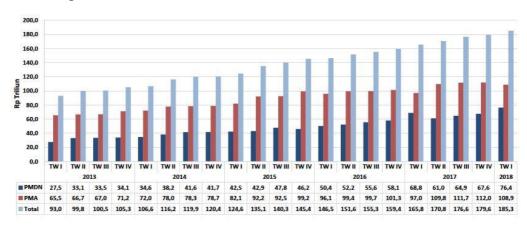
Methodology

This study uses secondary data collected from Central Statistics Body, Ministry of Finance, and Agency for Investment. Time range for this research is 2004-2017. Macroeconomic variables used are Gross domestic product, interest rate, trade openness, and economic condition of main investor countries. This study is a descriptive study about macroeconomic data that is related to foreign investment in Indonesia.

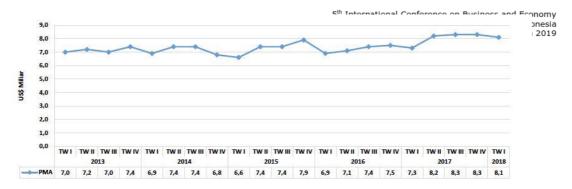
Description of foreign investment in Indonesia

Growth of direct investment in Indonesia from year to year shows positive development. The highest foreign investment was in 2017 for 24,9%. The increase number of foreign investment is supported by the acquisition and global bond issuance through overseas affiliate companies (Bank Indonesia, 2017). The increase of foreign investment occurs in the sector of non oil and gas. In 2017, there were four domestic e-Commerce companies which were acquired by foreign investors from Tiongkok, United States, and Singapore. On the contrary, investment of non oil and gas tend to be stagnant and reduce due to the lack of interest of foreign investors to invest their money on non oil and gas field in Indonesia.

The following figure shows the development of investment realization both in domestic and foreign investments in Indonesia. Viewed from the value, realization of foreign investment is bigger than domestic investment. The highest realization of foreign investment was in the third and fourth trimesters in 2017. They were 111,7 trillion rupiah and 122,1 trillion rupiah.



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Source: Capital Investment Coordinating Body

Figure of Development of Investment Realization in 2013 - March 2017.

In billion, it can be seen that there was a good increase of foreign investment in 2015 until the first quarter of 2018. Some decreases of foreign investment usually occur in the first quarter.

Source: Capital Investment Coordinating Body

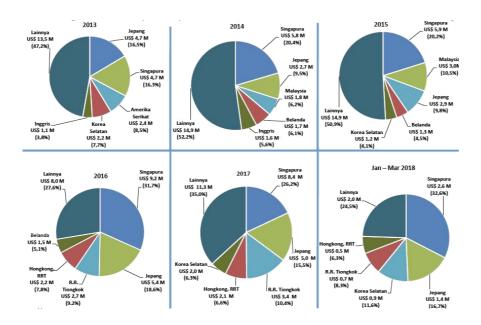
Figure of development of investment realization of foreign investment in USD

Sectorally, realization of foreign investment is still concentrated on manufacture industry, trade, fishery, and finance. The segment of those economy sectors reached 82,4% from the total value of foreign investment in 2017. In 2017, five business sectors that were interesting for foreign investment were basic metal industry, metal goods, machines, and electronics (with the contribution of 14%); mining with the contribution of 12,4%; electricity, gas and water with the contribution of 11,9%; basic metal industry, chemical and pharmacy goods (11,2%), and housing, industrial and office area with the contribution of 10,3%.

Based on the countries of origin of foreign investment, Singapore, Japan, and Tiongkok are the biggest sources of foreign investment for Indonesia. Based on the area, in the first trimester of 2018, Java area still becomes a destination for the biggest investment. Besides Java, Sumatera, Sulawesi and Maluku are destinations for the biggest foreign investment.

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Source: Capital Investment Coordinating Body

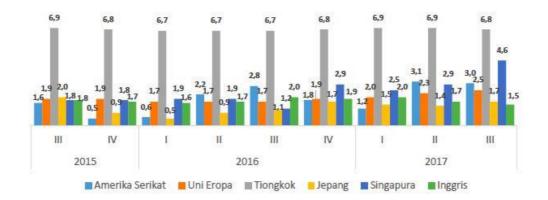
Figure of biggest origin countries of foreign investment in 2013 – March 2018

The increase of domestic and foreign investments in Indonesia is related to the rank of new ease of business in Indonesia. Based on report of World Bank about the ease of business (EODN 2018), the ease of business in Indonesia increases from the rank of 19 to 72. Indonesian government has a target that Indonesia will be in rank 40 in 2020. Regarding to this target, government focuses on (i) starting business indicator by reducing procedure of licensing and implication of online system service, (ii) indicator of tax payment system, (iii) indicator of border pass trade, and (iv) indicator of constructing buildings by using procedure simplification and strengthening building inspection.

Description of factors that influence investment in Indonesia

The world economy is predicted to continuously grow. In 2017, the world economy grows 3,6%. It is predicted to grow for 3,7% in 2018. The economy growth in developing

countries grows more rapidly compared to developed countries along with the economy growth in Tiongkok that is higher than what was predicted previously. United States grows 3,0% (yoy) in the third trimester in 2017. This growth was supported by public consumption expenditure and the occurrence of inventory change. Trade deficit in United States that gets smaller also forces the economy improvement even though Harvey and Irma hurricanes have impacts on retail sales.



Source: Indonesian Ministry of National Development Planning, 2018

Figure of economy growth in several countries (YoY)

From the previous figure, it can be seen that European area is still growing. It is supported by the increase of consumption. The highest growth is experienced by Tiongkok. In the third trimester in 2017, the economy growth reached 6,8% (yoy). Although it was lower than the previous trimester, it was higher than expected. The economy growth in Tiongkok is supported by the strengthening of export and import growths. The economy growth in Tiongkok is still moderate along with the efforts to reduce debt risk and fix property market situation.

Another important partner for Indonesia is Japan. In the third trimester in 2017, Japan showed a 1,7% growth. The economy growth in Japan was influenced by export growth of 6,4%. However, it was impaired by reduction of household consumption due to bad weather.

One of important variables in maintaining stability, managing debt risk and capital outflow is interest rate policy from Central Bank. The policy of interest rate from Central Bank plays an important role since it is derivated into interest rate deposit, saving interest rate, and loan interest rate.

Bank Indonesia along the third trimester in 2017 reduced the interest rate from 4,75% in July to 4,50% in August, and it decreased again into 4,25% in September 2017. The reduction policy of interest rate was conducted to stimulate credit growth, and because of relatively low and controlled inflation. On the other hand, almost all Central Banks in several groups of countries did not change their interest rate policy along the third trimester in 2017. The Fed still maintains its interest rate on 1-1,25%. The level of inflation that has not fulfilled the target is in 2% and it becomes a measurement to maintain the interest rate in The Fed. Central Bank Tiongkok is also noted to maintain its interest rate on 4,35%.

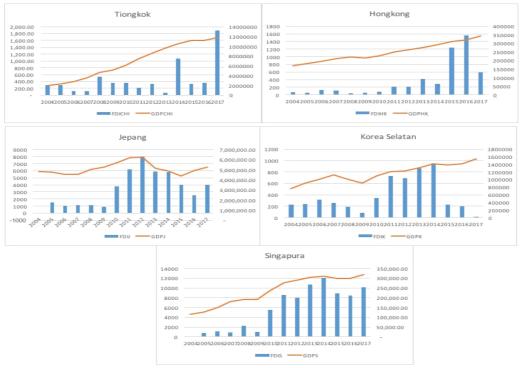
Foreign investment is influenced by gross domestic product of country partners. Theoretically, if a country has high gross domestic product, it will expand its investment to other countries. From the following table, it can be seen that Tiongkok has the highest national income. If it is viewed from the economy growth from 2004 to 2017, Tiongkok has the highest average of economy growth, that was 15,09%. Indonesia also has high average of economy growth, that is 10,34%. While Hongkong, Japan, South Korea, and Singapore have the average growth successively 5,6%, 1%, 5,92% and 8,53% in 2004-2017. In 2010 and 2011, almost all countries experienced high economy growth.

Table of the growth of gross domestic product in several countries in 2004-2017 (Million USD)

					South	
Year	Indonesia	Tiongkok	Hongkong	Japan	Korea	Singapore
2005	11.30	17.42	7.37	-1.24	17.42	11.59
2006	27.53	20.16	6.59	-4.73	12.66	15.99
2007	18.56	28.73	9.33	-0.33	10.96	21.78
2008	18.76	28.92	3.63	11.58	-10.73	6.81
2009	3.63	11.24	-2.39	3.84	-10.01	0.09
2010	30.51	18.44	6.82	8.96	21.35	22.88
2011	18.26	24.00	8.69	8.02	9.86	16.57
2012	2.79	13.94	5.68	0.74	1.69	4.92
2013	-0.58	12.42	4.98	-16.89	6.77	4.61
2014	-2.38	9.34	5.72	-5.95	8.10	1.87
2015	-3.32	6.57	6.15	-9.67	-2.02	-3.67
2016	8.24	0.05	3.71	12.71	2.05	0.04
2017	1.06	4.90	6.48	6.02	8.92	7.36

Source: International Financial Statistics, IMF

Based on the data, we can see the relationship between Gross Domestic Product and Foreign Investment in Indonesia. It is clearly seen that trend of foreign investment is in line with trend of gross domestic product. The higher the gross domestic product, the higher the foreign investment. The graph shows that Japan describes clearly about this theory. When Japan's Gross Domestic Product increases, its foreign investment is also increases. On the contrary, if Japan's Gross Domestic Product decreases, its foreign investment also decreases. In the figure, it can be seen that the high economy growth stimulates Tiongkok's high growth of foreign investment for Indonesia. This phenomenon still needs to be proven in regression model to determine whether Gross Domestic Product of each country has significant influence towards Foreign Investment for Indonesia or not.



Source: International Financiall Statistics, IMF, processed data

Figure of Relationship between Foreign Investment and Gross Domestic Product

The next variable that is interesting to observe is the Openness Index. The Openness Index of a country the total number of export and import that is divided by Gross Domestic Product. If the Openness Index is high, the influence of international trade on domestic activities is also higher. It shows that the country's economy is stronger. The correlation of

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the Openness Index and Foreign Investment is when a country is more open to trade flow of other countries, it will be the next destination of foreign investment since it is more interesting than other countries that are closed. The openness of a country shows that domestic economy is not only dominated by domestic products but also foreign products.

In the time span of 2004-2011, the average of the highest openness index is between Indonesia and Japan. The openness index of Indonesia - Japan is 1,786. If the value of openness index is absolute, the next high openness index is between Indonesia - Singapore (0,654) and Indonesia - Tiongkok (0,603). The positive value in openness index shows the surplus balance of trade. It means that export is bigger than import. If the value is negative, it shows the negative balance of trade.

Table of the Openness Level of Indonesia towards Main Partner Country 2004-2017

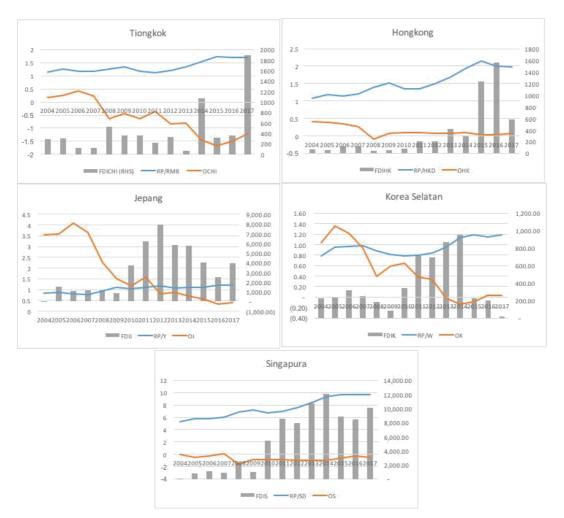
Year	Tiongkok	Hongkong	Japan	South	Singapore
1 cai	Holigkok	Holigkong	Japan	Korea	
2004	0.180	0.401	3.537	1.034	-0.029
2005	0.264	0.386	3.584	1.356	-0.526
2006	0.430	0.342	4.090	1.215	-0.279
2007	0.238	0.265	3.639	0.933	0.141
2008	-0.647	-0.100	2.260	0.392	-1.599
2009	-0.433	0.072	1.509	0.588	-0.914
2010	-0.627	0.085	1.168	0.645	-0.863
2011	-0.366	0.084	1.599	0.380	-0.842
2012	-0.842	0.077	0.803	0.336	-0.975
2013	-0.794	0.066	0.855	-0.019	-0.975
2014	-1.461	0.104	0.691	-0.138	-0.941
2015	-1.668	0.028	0.552	-0.090	-0.624
2016	-1.503	0.040	0.334	0.036	-0.288
2017	-1.218	0.074	0.388	0.033	-0.448

Source: International Financial Statistics, IMF, processed data

The exchange rate, theoretically, also influences foreign investment. The exchange rate can be functioned as a stimulation of investment entry to the destined countries. It is because currency strengthening of destined countries improves the investment results of

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investors and vise versa (Benassy-Quere, et al (2001). This following graph shows the relationship between economy openness and exchange rate.



Source: International Financial Statistics, IMF, processed data

Figure of Foreign Investment Relationship with Exchange Value and Openness Index in 2004-2017

The interest rate is a cost that needs to be paid by capital borrowers because of the loaning or the use of some fund to capital lenders. There is a negative relationship between interest rate and investment rate. If the interest rate is high, the total of investment is low. On the contrary, if the interest rate is low, the total of investment is high.

If it is compared with other countries, the interest rate of Indonesia's loan is relatively higher. In average, from 2004 to 2017, Indonesia's interest rate was 13,10%. The interest rate for Tiongkok, Hongkong, South Korea and Singapore is almost the same, that was in 5%. The lowest average of interest rate was for Japan's loan, that was on 1,49%. From these

six countries, in the last 5 years, it can be seen that the interest rate kept decreasing. The problem is that Indonesia's interest rate compared to other countries since foreign investment considers the comparison between interest rate and recipient country.



Source: International Financial Statistics, IMF

Figure of the interest rate of loan in 2004-2017 (%)

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Source: International Financial Statistics, IMF, processed data

Figure 15. The relationship between foreign investment and interest rate of loan in 2004-2017

Conclusion xxxxxx

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MACROECONOMIC CONDITION AND INVESTMENT IN INDONESIA: 2004-2017¹

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Abstract

Introduction

Investment in general and Foreign Direct Investment (FDI) in particular can be one of ways to handle crisis. Indonesia ever experienced a difficult economy crisis in 1997 and a mini economy crisis in 2005. In crisis period and its recovery, the role of Foreign Direct Investment for a country, especially for developing countries is really needed. By using FDI, a country can gain opportunities to accelerate its developments and support economy growth by itself. Several previous researches showed that FDI is a direct investment that is more resistant to the crisis (Prasad et al., 2003) compared to portfolio investment. FDI is one of important parts for a country to finance its developments. FDI can stimulate technology expansion, efficiency, productivity, and economy growth.

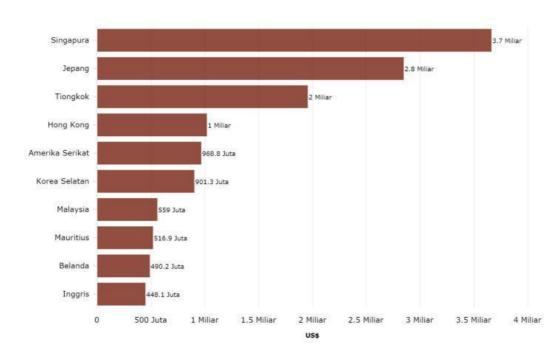
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¹ This study is a part of a research entitled Penanaman modal asing di Indonesia 2004-2017: Pendekatan Makroekonomi dan risiko politik, yang didanai oleh P3M Fakultas Ekonomi dan Bisnis, Universitas Katolik Soegijapranata. (Foreign Investment in Indonesia 2004-2017: Macroeconomic Approach and Politics Risk Funded by P3M of Faculty of Economics and Business, Soegijapranata Catholic University).

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(L) in foreign location, and internalization of incentive (I). The combination of these points forms a strong organization in marketing transaction. The second one is gravitation model that attempts to predict the flow of FDI based on macroeconomic variables, such as the rate of Gross Domestic Product (GDP), the growth of GDP, and the size of population. (Brenton dan Gros, 1997; Brock, 1998).

In Indonesia, Singapore still became the biggest investor for Indonesia until the beginning of semester 1 in 2017. Based on the data of Capital Investment Coordinating Body (CICB), it is noted that FDI from Singapore in semester 1 2017 reached US\$ 3,66 billion or Rp 48,69 trillion. This number is equivalent with 24% of the total Foreign Investment in Indonesia and it became the biggest one compared to other countries. Japan was on the second place with the investment value of US\$ 2,85 billion. Tiongkok was on the third place with US\$ 1,95 billion. There are 10 countries which have the biggest investments in Indonesia. The value reached US\$ 13,33 billion or 86% of the total investment of US\$ 15,55 billion. It is equivalent to Rp 206,9 trillion. Foreign investment to Indonesia in throughout the first half of 2018 has grown into 5,8% compared to the first half of 2017. The total investment in Indonesia in the first six months of 2017 reached Rp 678,8 trillion or about 49,6% of the target.



Source: Bank Indonesia

Figure of Foreign Direct Investment (FDI) for Indonesia in the Beginning of Semester 1 2017

In the previous theory and research, the development of investment is influenced by various macroeconomic indicators. The macroeconomic stability of a country, or positive trend on macroeconomics has positive impacts for conditions of FDI. Indonesia has good development in economy compared to other countries in ASEAN. On the other hand, Indonesia has unstable condition of exchange rate. The combination of macroeconomic indicators influences condition of FDI in Indonesia. This research is aimed to determine the influence of macroeconomic indicators towards inflow of foreign investment to Indonesia in 2004-2017.

Literature review

Simple theoretical study of foreign investment stated that foreign investment is motivated especially by the possibility of high profitability in developing markets. In this concept, low interest rate in host countries, safe sources of raw materials, and low barriers of trade become main factors that influence investment decisions. Some previous researches that are related to this concept are Akinkugbe (2003), Benacek et. al (2000) and Lim (2004). Akinkugbe (2003) showed that high income per capita, orientation of international trade, high rate of infrastructure development and high rate of investment return become significant factors of foreign investment. Benacek and friends 2000) also found that the major motive of investors is market search. The number of population and national income are the best market indicators. This finding was revised by Lim (2004) who argued that market size, infrastructural quality, economic stability and free trade zone are important for FDI. Other factors influencing investment decision are fiscal incentive, business and investment climate, employee cost and trade openness. (Lim, 2004).

Other theories of foreign investment are paradigm of OLI Dunning (Dunning, 1993) and gravitation model (Breton and Gros, 1997, Brock, 1998). Factors influencing foreign investment in OLI Paradigm are profit of company ownership (O), the advantage of location (L) in foreign location, and internalization of incentive (I) which support a hierarchy organization in market transaction. Gravitation model attempts to predict the inflow of foreign investment based on macroeconomic variables, such as the rate of gross domestic product, the growth of gross domestic product and the number of population.

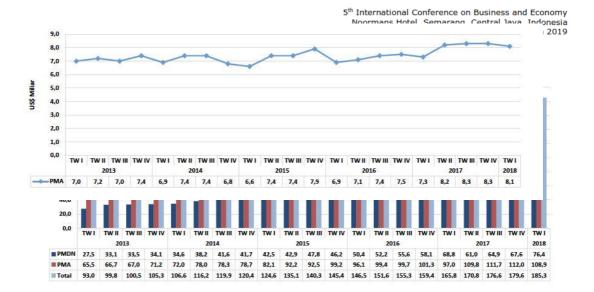
Methodology

This study uses secondary data collected from Central Statistics Body, Ministry of Finance, and Agency for Investment. Time range for this research is 2004-2017. Macroeconomic variables used are Gross domestic product, interest rate, trade openness, and economic condition of main investor countries. This study is a descriptive study about macroeconomic data that is related to foreign investment in Indonesia.

Description of foreign investment in Indonesia

Growth of direct investment in Indonesia from year to year shows positive development. The highest foreign investment was in 2017 for 24,9%. The increase number of foreign investment is supported by the acquisition and global bond issuance through overseas affiliate companies (Bank Indonesia, 2017). The increase of foreign investment occurs in the sector of non oil and gas. In 2017, there were four domestic e-Commerce companies which were acquired by foreign investors from Tiongkok, United States, and Singapore. On the contrary, investment of non oil and gas tend to be stagnant and reduce due to the lack of interest of foreign investors to invest their money on non oil and gas field in Indonesia.

The following figure shows the development of investment realization both in domestic and foreign investments in Indonesia. Viewed from the value, realization of foreign investment is bigger than domestic investment. The highest realization of foreign investment was in the third and fourth trimesters in 2017. They were 111,7 trillion rupiah and 122,1 trillion rupiah.



Source: Capital Investment Coordinating Body

Figure of Development of Investment Realization in 2013 - March 2017.

In billion, it can be seen that there was a good increase of foreign investment in 2015 until the first quarter of 2018. Some decreases of foreign investment usually occur in the first quarter.

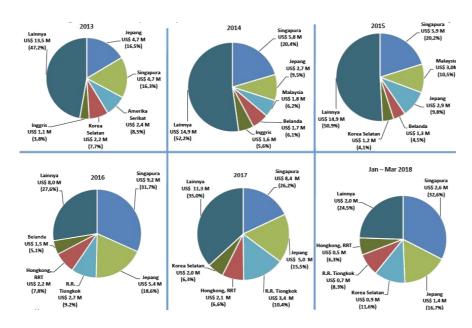
Source: Capital Investment Coordinating Body

Figure of development of investment realization of foreign investment in USD

Sectorally, realization of foreign investment is still concentrated on manufacture industry, trade, fishery, and finance. The segment of those economy sectors reached 82,4% from the total value of foreign investment in 2017. In 2017, five business sectors that were interesting for foreign investment were basic metal industry, metal goods, machines, and electronics (with the contribution of 14%); mining with the contribution of 12,4%; electricity, gas and water with the contribution of 11,9%; basic metal industry, chemical and pharmacy goods (11,2%), and housing, industrial and office area with the contribution of 10,3%.

Based on the countries of origin of foreign investment, Singapore, Japan, and Tiongkok are the biggest sources of foreign investment for Indonesia. Based on the area, in

the first trimester of 2018, Java area still becomes a destination for the biggest investment. Besides Java, Sumatera, Sulawesi and Maluku are destinations for the biggest foreign investment.



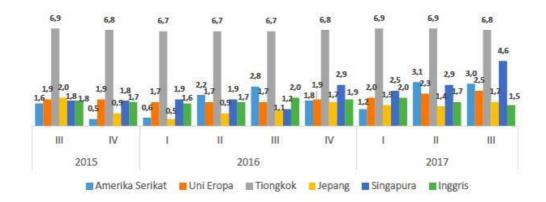
Source: Capital Investment Coordinating Body

Figure of biggest origin countries of foreign investment in 2013 – March 2018

The increase of domestic and foreign investments in Indonesia is related to the rank of new ease of business in Indonesia. Based on report of World Bank about the ease of business (EODN 2018), the ease of business in Indonesia increases from the rank of 19 to 72. Indonesian government has a target that Indonesia will be in rank 40 in 2020. Regarding to this target, government focuses on (i) starting business indicator by reducing procedure of licensing and implication of online system service, (ii) indicator of tax payment system, (iii) indicator of border pass trade, and (iv) indicator of constructing buildings by using procedure simplification and strengthening building inspection.

Description of factors that influence investment in Indonesia

The world economy is predicted to continuously grow. In 2017, the world economy grows 3,6%. It is predicted to grow for 3,7% in 2018. The economy growth in developing countries grows more rapidly compared to developed countries along with the economy growth in Tiongkok that is higher than what was predicted previously. United States grows 3,0% (yoy) in the third trimester in 2017. This growth was supported by public consumption expenditure and the occurrence of inventory change. Trade deficit in United States that gets smaller also forces the economy improvement even though Harvey and Irma hurricanes have impacts on retail sales.



Source: Indonesian Ministry of National Development Planning, 2018

Figure of economy growth in several countries (YoY)

From the previous figure, it can be seen that European area is still growing. It is supported by the increase of consumption. The highest growth is experienced by Tiongkok. In the third trimester in 2017, the economy growth reached 6,8% (yoy). Although it was lower than the previous trimester, it was higher than expected. The economy growth in Tiongkok is supported by the strengthening of export and import growths. The economy growth in Tiongkok is still moderate along with the efforts to reduce debt risk and fix property market situation.

Another important partner for Indonesia is Japan. In the third trimester in 2017, Japan showed a 1,7% growth. The economy growth in Japan was influenced by export growth of 6,4%. However, it was impaired by reduction of household consumption due to bad weather.

One of important variables in maintaining stability, managing debt risk and capital outflow is interest rate policy from Central Bank. The policy of interest rate from Central Bank plays an important role since it is derivated into interest rate deposit, saving interest rate, and loan interest rate.

Bank Indonesia along the third trimester in 2017 reduced the interest rate from 4,75% in July to 4,50% in August, and it decreased again into 4,25% in September 2017. The reduction policy of interest rate was conducted to stimulate credit growth, and because of relatively low and controlled inflation. On the other hand, almost all Central Banks in several groups of countries did not change their interest rate policy along the third trimester in 2017. The Fed still maintains its interest rate on 1-1,25%. The level of inflation that has not fulfilled the target is in 2% and it becomes a measurement to maintain the interest rate in The Fed. Central Bank Tiongkok is also noted to maintain its interest rate on 4,35%.

Foreign investment is influenced by gross domestic product of country partners. Theoretically, if a country has high gross domestic product, it will expand its investment to other countries. From the following table, it can be seen that Tiongkok has the highest national income. If it is viewed from the economy growth from 2004 to 2017, Tiongkok has the highest average of economy growth, that was 15,09%. Indonesia also has high average of economy growth, that is 10,34%. While Hongkong, Japan, South Korea, and Singapore have the average growth successively 5,6%, 1%, 5,92% and 8,53% in 2004-2017. In 2010 and 2011, almost all countries experienced high economy growth.

Table of the growth of gross domestic product in several countries in 2004-2017 (Million USD)

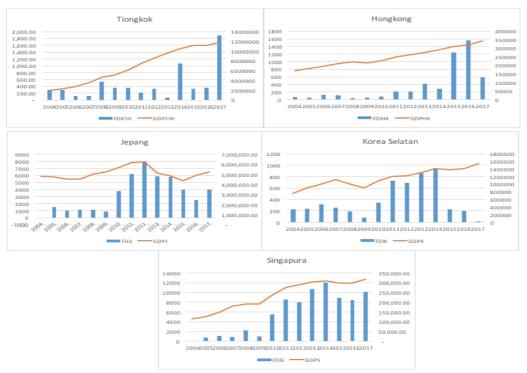
Year	Indonesia	Tiongkok	Hongkong	Japan	South Korea	Singapore
2005	11.30	17.42	7.37	-1.24	17.42	11.59
2006	27.53	20.16	6.59	-4.73	12.66	15.99
2007	18.56	28.73	9.33	-0.33	10.96	21.78
2008	18.76	28.92	3.63	11.58	-10.73	6.81
2009	3.63	11.24	-2.39	3.84	-10.01	0.09
2010	30.51	18.44	6.82	8.96	21.35	22.88
2011	18.26	24.00	8.69	8.02	9.86	16.57
2012	2.79	13.94	5.68	0.74	1.69	4.92
2013	-0.58	12.42	4.98	-16.89	6.77	4.61

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2014	-2.38	9.34	5.72	-5.95	8.10	1.87
2015	-3.32	6.57	6.15	-9.67	-2.02	-3.67
2016	8.24	0.05	3.71	12.71	2.05	0.04
2017	1.06	4.90	6.48	6.02	8.92	7.36

Source: International Financial Statistics, IMF

Based on the data, we can see the relationship between Gross Domestic Product and Foreign Investment in Indonesia. It is clearly seen that trend of foreign investment is in line with trend of gross domestic product. The higher the gross domestic product, the higher the foreign investment. The graph shows that Japan describes clearly about this theory. When Japan's Gross Domestic Product increases, its foreign investment is also increases. On the contrary, if Japan's Gross Domestic Product decreases, its foreign investment also decreases. In the figure, it can be seen that the high economy growth stimulates Tiongkok's high growth of foreign investment for Indonesia. This phenomenon still needs to be proven in regression model to determine whether Gross Domestic Product of each country has significant influence towards Foreign Investment for Indonesia or not.



Source: International Financiall Statistics, IMF, processed data

Figure of Relationship between Foreign Investment and Gross Domestic Product

The next variable that is interesting to observe is the Openness Index. The Openness Index of a country the total number of export and import that is divided by cross Domestic Product. If the Openness Index is high, the influence of international trade on domestic activities is also higher. It shows that the country's economy is stronger. The correlation of the Openness Index and Foreign Investment is when a country is more open to trade flow of other countries, it will be the next destination of foreign investment since it is more interesting than other countries that are closed. The openness of a country shows that domestic economy is not only dominated by domestic products but also foreign products.

In the time span of 2004-2011, the average of the highest openness index is between Indonesia and Japan. The openness index of Indonesia - Japan is 1,786. If the value of openness index is absolute, the next high openness index is between Indonesia - Singapore (0,654) and Indonesia - Tiongkok (0,603). The positive value in openness index shows the surplus balance of trade. It means that export is bigger than import. If the value is negative, it shows the negative balance of trade.

Table of the Openness Level of Indonesia towards Main Partner Country 2004-2017

Year	Tiongkok	Hongkong	Japan	South	Singapore
1 cai	Tioligada	Hongkong	Japan	Korea	
2004	0.180	0.401	3.537	1.034	-0.029
2005	0.264	0.386	3.584	1.356	-0.526
2006	0.430	0.342	4.090	1.215	-0.279
2007	0.238	0.265	3.639	0.933	0.141
2008	-0.647	-0.100	2.260	0.392	-1.599
2009	-0.433	0.072	1.509	0.588	-0.914
2010	-0.627	0.085	1.168	0.645	-0.863
2011	-0.366	0.084	1.599	0.380	-0.842
2012	-0.842	0.077	0.803	0.336	-0.975
2013	-0.794	0.066	0.855	-0.019	-0.975
2014	-1.461	0.104	0.691	-0.138	-0.941
2015	-1.668	0.028	0.552	-0.090	-0.624
2016	-1.503	0.040	0.334	0.036	-0.288
2017	-1.218	0.074	0.388	0.033	-0.448

Source: International Financial Statistics, IMF, processed data

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The exchange rate, theoretically, also influences foreign investment. The exchange rate can be functioned as a stimulation of investment entry to the destined countries. It is because currency strengthening of destined countries improves the investment results of investors and vise versa (Benassy-Quere, et al (2001). This following graph shows the relationship between economy openness and exchange rate.



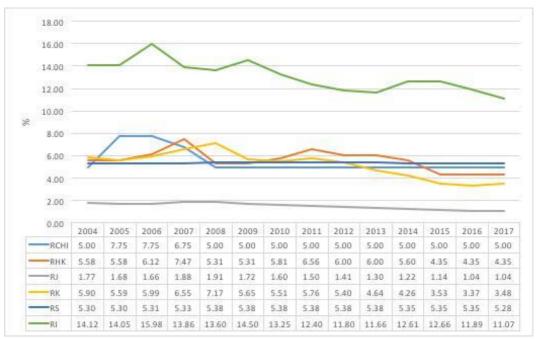
Source: International Financial Statistics, IMF, processed data

Figure of Foreign Investment Relationship with Exchange Value and Openness Index in 2004-2017

The interest rate is a cost that needs to be paid by capital borrowers because of the loaning or the use of some fund to capital lenders. There is a negative relationship between interest rate and investment rate. If the interest rate is high, the total of investment is low. On the contrary, if the interest rate is low, the total of investment is high.

If it is compared with other countries, the interest rate of Indonesia's loan is relatively higher. In average, from 2004 to 2017, Indonesia's interest rate was 13,10%. The interest rate for Tiongkok, Hongkong, South Korea and Singapore is almost the same, that was in

5%. The lowest average of interest rate was for Japan's loan, that was on 1,49%. From these six countries, in the last 5 years, it can be seen that the interest rate kept decreasing. The problem is that Indonesia's interest rate compared to other countries since foreign investment considers the comparison between interest rate and recipient country.



Source: International Financial Statistics, IMF

Figure of the interest rate of loan in 2004-2017 (%)

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Source: International Financial Statistics, IMF, processed data

Figure 15. The relationship between foreign investment and interest rate of loan in 2004-2017

Conclusion xxxxxx

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