



LAMPIRAN 1 : FORMULIR KUESIONER



Kuesioner Penelitian

Responden yang terhormat,

Saya Adrianus Aditya Priyatna, mahasiswa Magister Manajemen Fakultas Ekonomi Universitas Katholik Soegijapranata Semarang. Saat ini saya sedang melakukan penelitian mengenai: **PENGARUH PENGETAHUAN PRODUK HIJAU, PENGARUH SOSIAL, DAN HARGA PRODUK HIJAU TERHADAP MINAT BELI PRODUK HIJAU DEXLITE DI KOTA SEMARANG DENGAN SIKAP TERHADAP PRODUK HIJAU SEBAGAI VARIABEL INTERVENING**. Dalam hal ini, saya meminta kesediaan bapak/ibu/saudara untuk membantu penelitian ini dengan mengisi kuisisioner yang telah saya siapkan.

Identitas Responden

Jenis Kelamin :

a) Pria

b) Wanita

Status :

a) Mahasiswa

c) Wiraswasta

b) Buruh / Karyawan

d) Lainnya

Estimasi pengeluaran per bulan :

a) \leq 1 juta

c) 5 - 10 juta

b) 1 juta - 5 juta

d) \geq 10 juta

Tingkat pendidikan terakhir :

a) SMP

c) S1

b) SLTA / SMK

d) S2

Jenis mobil saudara yang menggunakan solar / dextrite adalah

Rata - rata penggunaan solar / dextrite per bulan adalah Liter

Penggunaan mobil tersebut paling sering untuk kepentingan

a) Transportasi pribadi ke kampus / kantor

b) Usaha transportasi umum / online

c) Transportasi untuk menunjang bisnis pribadi

d) Keperluan transportasi kantor / perusahaan

e) Lainnya

Petunjuk Pengisian

Berikan penilaian anda dengan memberi tanda silang (X) pada pilihan jawaban yang tersedia dengan setiap pertanyaan mengharapkan hanya terdapat satu jawaban dimana setiap angka mewakili tingkat kesesuaian jawaban bapak/ibu/saudara, berikut ini adalah keterangan dari setiap nomor:

| No. | Pertanyaan Indikator " <i>Pengetahuan Lingkungan</i> " | Sangat Tidak Setuju | Tidak Setuju | Netral | Sangat Setuju | Sangat Setuju |
|-----|---|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 1 | Saya mengetahui bahwa Dextrite diproduksi dari bahan - bahan yang ramah lingkungan | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 2 | Saya mengetahui bahwa pemakaian Dextrite dapat mengurangi tingkat polusi udara | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 3 | Performa dan manfaat yang ditawarkan Dextrite sebagai produk hijau sesuai dengan yang saya harapkan | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 4 | Dextrite memiliki manfaat lingkungan yang lebih baik dibandingkan dengan solar biasa | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

| No. | Pertanyaan Indikator " <i>Pengaruh Sosial</i> " | Sangat Tidak Setuju | Tidak Setuju | Netral | Sangat Setuju | Sangat Setuju |
|-----|---|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 5 | Pendapat positif dari keluarga dan warga di lokasi tempat tinggal saya tentang Dextrite mendorong saya untuk memilih Dextrite | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 6 | Saya terdorong untuk memilih Dextrite karena merupakan pilihan teman - teman saya juga | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 7 | Review positif pengguna Dextrite di media sosial / surat kabar mendorong saya untuk menggunakan Dextrite | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 8 | Banyaknya konsumen Dextrite di beberapa SPBU mendorong saya untuk turut menggunakan Dextrite | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

| No. | Pertanyaan Indikator " <i>Harga Produk Hijau</i> " | Sangat Tidak Setuju | Tidak Setuju | Netral | Sangat Setuju | Sangat Setuju |
|-----|--|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 9 | Saya berpendapat bahwa harga jual Dextrite sebagai produk ramah lingkungan tidak terlalu mahal | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 10 | Saya dapat menjangkau harga Dextrite yang ditawarkan saat ini | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 11 | Saya bersedia membayar lebih untuk manfaat lingkungan yang didapat pada Dextrite | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 12 | Harga Dextrite telah sesuai dengan manfaatnya yang ramah bagi lingkungan | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

| No. | Pertanyaan Indikator " <i>Sikap Terhadap Produk Hijau</i> " | Sangat Tidak Setuju | Tidak Setuju | Netral | Sangat Setuju | Sangat Setuju |
|-----|---|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 13 | Saya tertarik pada Dextrite karena dapat menghasilkan polusi udara yang lebih sedikit dibanding solar | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 14 | Saya meyakini bahwa Dextrite baik bagi mesin kendaraan | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 15 | Saya berpendapat bahwa Dextrite merupakan bahan bakar berkualitas | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 16 | Saya lebih memilih Dextrite daripada Solar sebagai pilihan bahan bakar | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

| No. | Pertanyaan Indikator " <i>Minat Beli Produk Hijau</i> " | Sangat Tidak Setuju | Tidak Setuju | Netral | Sangat Setuju | Sangat Setuju |
|-----|---|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 17 | Informasi yang saya peroleh mengenai Dexlite, membuat saya berkeinginan untuk membeli | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 18 | Saya bersedia untuk membeli Dexlite atas manfaatnya yang baik bagi lingkungan | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 19 | Saya merasa perlu untuk melakukan lebih banyak pembelian Dexlite | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 20 | Bahan bakar Dexlite adalah bahan bakar pilihan utama saya untuk kendaraan bermesin diesel | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



LAMPIRAN 2 : DATABASE RESPONDEN

| No. Responden | kelamin | pekerjaan | pengeluaran | pendidikan | No. Responden | kelamin | pekerjaan | pengeluaran | pendidikan |
|---------------|-------------|------------------|-------------|------------|---------------|-------------|------------------|-------------|------------|
| 1 | Laki - laki | Wiraswasta | 5 - 10 juta | S1 | 51 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA |
| 2 | Perempuan | Wiraswasta | 5 - 10 juta | S1 | 52 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA |
| 3 | Laki - laki | Wiraswasta | 5 - 10 juta | S1 | 53 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA |
| 4 | Perempuan | Wiraswasta | 5 - 10 juta | S1 | 54 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 5 | Perempuan | Buruh / Karyawan | 5 - 10 juta | SMP | 55 | Laki - laki | Mahasiswa | ≤ 1 juta | SLTA/SMA |
| 6 | Laki - laki | Wiraswasta | 5 - 10 juta | S1 | 56 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 7 | Laki - laki | Buruh / Karyawan | 5 - 10 juta | SMP | 57 | Laki - laki | Mahasiswa | ≤ 1 juta | SLTA/SMA |
| 8 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA | 58 | Laki - laki | Mahasiswa | ≤ 1 juta | SLTA/SMA |
| 9 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA | 59 | Laki - laki | Mahasiswa | ≤ 1 juta | SLTA/SMA |
| 10 | Laki - laki | Buruh / Karyawan | 5 - 10 juta | SMP | 60 | Perempuan | Wiraswasta | 1 - 5 juta | S2 |
| 11 | Laki - laki | Buruh / Karyawan | 5 - 10 juta | SMP | 61 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SMP |
| 12 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA | 62 | Laki - laki | Wiraswasta | 1 - 5 juta | S2 |
| 13 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA | 63 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 14 | Laki - laki | Mahasiswa | ≤ 1 juta | SLTA/SMA | 64 | Laki - laki | Wiraswasta | 1 - 5 juta | S1 |
| 15 | Laki - laki | Mahasiswa | ≤ 1 juta | SLTA/SMA | 65 | Laki - laki | Mahasiswa | ≤ 1 juta | SLTA/SMA |
| 16 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SMP | 66 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA |
| 17 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA | 67 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 18 | Laki - laki | Mahasiswa | ≤ 1 juta | SLTA/SMA | 68 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SMP |
| 19 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA | 69 | Laki - laki | Mahasiswa | ≤ 1 juta | SLTA/SMA |
| 20 | Laki - laki | Mahasiswa | ≤ 1 juta | SLTA/SMA | 70 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 21 | Laki - laki | Mahasiswa | ≤ 1 juta | SLTA/SMA | 71 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SMP |
| 22 | Perempuan | Buruh / Karyawan | 5 - 10 juta | SMP | 72 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 23 | Laki - laki | Wiraswasta | 5 - 10 juta | S1 | 73 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA |
| 24 | Laki - laki | Wiraswasta | 5 - 10 juta | S1 | 74 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 25 | Perempuan | Buruh / Karyawan | 5 - 10 juta | S1 | 75 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SLTA/SMA |
| 26 | Laki - laki | Mahasiswa | ≤ 1 juta | SLTA/SMA | 76 | Laki - laki | Mahasiswa | ≤ 1 juta | SLTA/SMA |
| 27 | Laki - laki | Mahasiswa | ≤ 1 juta | SLTA/SMA | 77 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SMP |
| 28 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP | 78 | Perempuan | Lainnya | 1 - 5 juta | S2 |
| 29 | Laki - laki | Mahasiswa | ≤ 1 juta | SLTA/SMA | 79 | Laki - laki | Mahasiswa | ≤ 1 juta | SLTA/SMA |
| 30 | Laki - laki | Mahasiswa | ≤ 1 juta | SLTA/SMA | 80 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA |
| 31 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA | 81 | Perempuan | Wiraswasta | 1 - 5 juta | S1 |
| 32 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA | 82 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 33 | Laki - laki | Mahasiswa | ≤ 1 juta | SLTA/SMA | 83 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA |
| 34 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA | 84 | Laki - laki | Mahasiswa | ≤ 1 juta | S1 |
| 35 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA | 85 | Laki - laki | Mahasiswa | ≤ 1 juta | S1 |
| 36 | Laki - laki | Mahasiswa | ≤ 1 juta | SLTA/SMA | 86 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA |
| 37 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA | 87 | Perempuan | Buruh / Karyawan | 1 - 5 juta | S1 |
| 38 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP | 88 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 39 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP | 89 | Perempuan | Mahasiswa | ≤ 1 juta | S1 |
| 40 | Laki - laki | Mahasiswa | ≤ 1 juta | SLTA/SMA | 90 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 41 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA | 91 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | S1 |
| 42 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SMP | 92 | Laki - laki | Mahasiswa | ≤ 1 juta | SLTA/SMA |
| 43 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP | 93 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 44 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA | 94 | Laki - laki | Mahasiswa | 1 - 5 juta | SLTA/SMA |
| 45 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SMP | 95 | Laki - laki | Mahasiswa | 1 - 5 juta | SLTA/SMA |
| 46 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA | 96 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | S1 |
| 47 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP | 97 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SMP |
| 48 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP | 98 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 49 | Perempuan | Mahasiswa | ≤ 1 juta | SLTA/SMA | 99 | Laki - laki | Mahasiswa | 1 - 5 juta | SLTA/SMA |
| 50 | Laki - laki | Mahasiswa | ≤ 1 juta | SLTA/SMA | 100 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SMP |

| No. Responden | kelamin | pekerjaan | pengeluaran | pendidikan |
|---------------|-------------|------------------|-------------|------------|
| 101 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 102 | Laki - laki | Mahasiswa | 1 - 5 juta | SLTA/SMA |
| 103 | Perempuan | Mahasiswa | 1 - 5 juta | SLTA/SMA |
| 104 | Perempuan | Mahasiswa | 1 - 5 juta | SLTA/SMA |
| 105 | Perempuan | Wiraswasta | 5 - 10 juta | S1 |
| 106 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | S1 |
| 107 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 108 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 109 | Laki - laki | Lainnya | 1 - 5 juta | SLTA/SMA |
| 110 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 111 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 112 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SLTA/SMA |
| 113 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SMP |
| 114 | Perempuan | Buruh / Karyawan | 1 - 5 juta | S1 |
| 115 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SLTA/SMA |
| 116 | Perempuan | Buruh / Karyawan | 1 - 5 juta | S1 |
| 117 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SLTA/SMA |
| 118 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SMP |
| 119 | Perempuan | Mahasiswa | 1 - 5 juta | SLTA/SMA |
| 120 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SLTA/SMA |
| 121 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SLTA/SMA |
| 122 | Laki - laki | Mahasiswa | 1 - 5 juta | SLTA/SMA |
| 123 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | S1 |
| 124 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SMP |
| 125 | Perempuan | Lainnya | 1 - 5 juta | SLTA/SMA |
| 126 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SMP |
| 127 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SLTA/SMA |
| 128 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SLTA/SMA |
| 129 | Laki - laki | Wiraswasta | 5 - 10 juta | SLTA/SMA |
| 130 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | S2 |
| 131 | Perempuan | Mahasiswa | 1 - 5 juta | SLTA/SMA |
| 132 | Laki - laki | Wiraswasta | 5 - 10 juta | SLTA/SMA |
| 133 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SLTA/SMA |
| 134 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 135 | Perempuan | Wiraswasta | 5 - 10 juta | SLTA/SMA |
| 136 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SLTA/SMA |
| 137 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 138 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SMP |
| 139 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SMP |
| 140 | Laki - laki | Buruh / Karyawan | 5 - 10 juta | SLTA/SMA |
| 141 | Laki - laki | Mahasiswa | 1 - 5 juta | SLTA/SMA |
| 142 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SMP |
| 143 | Laki - laki | Buruh / Karyawan | 5 - 10 juta | SLTA/SMA |
| 144 | Laki - laki | Wiraswasta | 5 - 10 juta | SMP |
| 145 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SLTA/SMA |
| 146 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SLTA/SMA |
| 147 | Perempuan | Wiraswasta | 5 - 10 juta | SLTA/SMA |
| 148 | Perempuan | Wiraswasta | 5 - 10 juta | SLTA/SMA |
| 149 | Laki - laki | Wiraswasta | 5 - 10 juta | SLTA/SMA |
| 150 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |

| No. Responden | kelamin | pekerjaan | pengeluaran | pendidikan |
|---------------|-------------|------------------|-------------|------------|
| 151 | Perempuan | Wiraswasta | ≥ 10 juta | S1 |
| 152 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SLTA/SMA |
| 153 | Laki - laki | Wiraswasta | ≥ 10 juta | SLTA/SMA |
| 154 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SLTA/SMA |
| 155 | Laki - laki | Wiraswasta | 5 - 10 juta | SLTA/SMA |
| 156 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SLTA/SMA |
| 157 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SMP |
| 158 | Laki - laki | Wiraswasta | ≥ 10 juta | SLTA/SMA |
| 159 | Laki - laki | Wiraswasta | ≥ 10 juta | S1 |
| 160 | Perempuan | Mahasiswa | 1 - 5 juta | S2 |
| 161 | Perempuan | Buruh / Karyawan | 1 - 5 juta | S2 |
| 162 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | S1 |
| 163 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 164 | Perempuan | Buruh / Karyawan | 1 - 5 juta | S2 |
| 165 | Laki - laki | Mahasiswa | 1 - 5 juta | S2 |
| 166 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | S2 |
| 167 | Perempuan | Mahasiswa | 1 - 5 juta | S1 |
| 168 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SLTA/SMA |
| 169 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 170 | Perempuan | Wiraswasta | ≥ 10 juta | SLTA/SMA |
| 171 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SMP |
| 172 | Perempuan | Wiraswasta | ≥ 10 juta | SLTA/SMA |
| 173 | Laki - laki | Mahasiswa | 1 - 5 juta | S1 |
| 174 | Laki - laki | Wiraswasta | ≥ 10 juta | SLTA/SMA |
| 175 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | S1 |
| 176 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SMP |
| 177 | Perempuan | Lainnya | 5 - 10 juta | SLTA/SMA |
| 178 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SLTA/SMA |
| 179 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 180 | Perempuan | Wiraswasta | 5 - 10 juta | SLTA/SMA |
| 181 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SLTA/SMA |
| 182 | Perempuan | Wiraswasta | 5 - 10 juta | SLTA/SMA |
| 183 | Laki - laki | Lainnya | ≥ 10 juta | SLTA/SMA |
| 184 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 185 | Perempuan | Wiraswasta | 5 - 10 juta | SLTA/SMA |
| 186 | Laki - laki | Lainnya | 1 - 5 juta | SLTA/SMA |
| 187 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SLTA/SMA |
| 188 | Laki - laki | Buruh / Karyawan | 1 - 5 juta | SMP |
| 189 | Laki - laki | Wiraswasta | 5 - 10 juta | SLTA/SMA |
| 190 | Laki - laki | Lainnya | ≥ 10 juta | SMP |
| 191 | Perempuan | Lainnya | ≥ 10 juta | SLTA/SMA |
| 192 | Perempuan | Buruh / Karyawan | 1 - 5 juta | SLTA/SMA |
| 193 | Perempuan | Wiraswasta | 5 - 10 juta | SLTA/SMA |
| 194 | Perempuan | Lainnya | ≥ 10 juta | SLTA/SMA |
| 195 | Perempuan | Mahasiswa | 1 - 5 juta | SLTA/SMA |
| 196 | Laki - laki | Lainnya | ≥ 10 juta | SMP |
| 197 | Laki - laki | Wiraswasta | 5 - 10 juta | S1 |
| 198 | Perempuan | Wiraswasta | 5 - 10 juta | SMP |
| 199 | Laki - laki | Lainnya | ≥ 10 juta | SMP |
| 200 | Laki - laki | Lainnya | ≥ 10 juta | SMP |

LAMPIRAN 3 : TABULASI DATA

| No. | Pertanyaan Indikator | | | | | | | | | | | | | | | | | | | |
|-----|----------------------|------|------|------|-----|-----|-----|-----|------|------|------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| | PPH1 | PPH2 | PPH3 | PPH4 | PS1 | PS2 | PS3 | PS4 | HPH1 | HPH2 | HPH3 | HPH4 | STPH1 | STPH2 | STPH3 | STPH4 | MBPH1 | MBPH2 | MBPH3 | MBPH4 |
| 1 | 3 | 4 | 4 | 5 | 3 | 4 | 5 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 3 | 5 | 3 | 5 | 4 | 4 |
| 2 | 3 | 4 | 3 | 5 | 4 | 3 | 4 | 3 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 5 | 4 | 4 | 4 | 5 |
| 3 | 4 | 4 | 5 | 4 | 5 | 4 | 3 | 3 | 3 | 4 | 4 | 5 | 3 | 4 | 5 | 4 | 4 | 4 | 4 | 5 |
| 4 | 4 | 4 | 5 | 3 | 3 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 5 | 4 | 3 | 5 | 4 |
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| No. | Pertanyaan Indikator | | | | | | | | | | | | | | | | | | | | |
|-----|----------------------|------|------|------|-----|-----|-----|-----|------|------|------|------|-------|-------|-------|-------|-------|-------|-------|-------|---|
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| No. | Pertanyaan Indikator | | | | | | | | | | | | | | | | | | | |
|-----|----------------------|------|------|------|-----|-----|-----|-----|------|------|------|------|-------|-------|-------|-------|-------|-------|-------|-------|
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| 167 | 3 | 3 | 5 | 4 | 5 | 3 | 5 | 5 | 4 | 5 | 3 | 3 | 5 | 4 | 3 | 3 | 4 | 4 | 3 | 3 |
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| 174 | 3 | 5 | 5 | 4 | 4 | 3 | 4 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 5 |
| 175 | 3 | 5 | 4 | 3 | 5 | 5 | 5 | 3 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 5 | 4 |
| 176 | 4 | 4 | 4 | 5 | 4 | 3 | 3 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 4 | 5 | 4 | 4 |
| 177 | 5 | 5 | 3 | 5 | 5 | 5 | 3 | 5 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 4 |
| 178 | 3 | 3 | 5 | 4 | 5 | 5 | 4 | 3 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 5 |
| 179 | 3 | 4 | 4 | 4 | 5 | 5 | 4 | 3 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 |
| 180 | 3 | 4 | 5 | 3 | 4 | 3 | 4 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 4 |
| 181 | 4 | 3 | 5 | 5 | 3 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 5 | 4 | 4 |
| 182 | 5 | 5 | 5 | 3 | 3 | 4 | 5 | 3 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 |
| 183 | 5 | 5 | 3 | 5 | 4 | 3 | 3 | 3 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 4 |
| 184 | 5 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 5 | 4 | 5 | 4 | 5 |
| 185 | 4 | 3 | 4 | 3 | 5 | 4 | 3 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 4 | 5 | 4 | 5 | 4 |
| 186 | 3 | 4 | 5 | 4 | 5 | 4 | 3 | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 4 |
| 187 | 3 | 5 | 5 | 3 | 3 | 4 | 3 | 3 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 5 | 4 | 4 | 4 |
| 188 | 4 | 5 | 3 | 5 | 3 | 5 | 3 | 5 | 4 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 4 | 4 | 4 | 4 |
| 189 | 5 | 4 | 4 | 5 | 4 | 4 | 5 | 3 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 |
| 190 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 5 | 4 | 5 |
| 191 | 4 | 3 | 4 | 4 | 5 | 4 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 5 | 4 | 4 |
| 192 | 5 | 4 | 3 | 5 | 5 | 3 | 5 | 4 | 5 | 5 | 4 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 5 |
| 193 | 5 | 4 | 5 | 4 | 4 | 4 | 3 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 5 |
| 194 | 3 | 4 | 5 | 3 | 3 | 5 | 4 | 5 | 3 | 4 | 4 | 4 | 4 | 5 | 4 | 3 | 4 | 4 | 5 | 4 |
| 195 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 5 | 5 |
| 196 | 5 | 3 | 5 | 5 | 3 | 5 | 5 | 5 | 3 | 4 | 4 | 4 | 4 | 3 | 4 | 5 | 5 | 4 | 4 | 4 |
| 197 | 5 | 4 | 5 | 4 | 4 | 3 | 3 | 3 | 4 | 5 | 5 | 3 | 4 | 5 | 4 | 3 | 4 | 4 | 5 | 4 |
| 198 | 4 | 5 | 5 | 5 | 5 | 4 | 3 | 4 | 4 | 4 | 5 | 5 | 3 | 4 | 4 | 5 | 4 | 5 | 4 | 4 |
| 199 | 5 | 4 | 3 | 5 | 3 | 4 | 5 | 3 | 3 | 3 | 4 | 5 | 4 | 5 | 4 | 4 | 3 | 4 | 4 | 4 |
| 200 | 5 | 4 | 4 | 4 | 3 | 5 | 4 | 5 | 4 | 3 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 5 |

LAMPIRAN 4 : UJI VALIDITAS INSTRUMEN PENGUMPULAN DATA

| | | Correlations | | | | | | | | | | | | | | |
|------|---------------------|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | | PPH1 | PPH2 | PPH3 | PPH4 | PS1 | PS2 | PS3 | PS4 | HPH1 | HPH2 | HPH3 | HPH4 | PPH | PS | HPH |
| PPH1 | Pearson Correlation | 1 | .652** | .753** | .642** | .656** | .632** | .674** | .641** | .871** | .713** | .755** | .723** | .862** | .777** | .841** |
| | Sig. (2-tailed) | | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| PPH2 | Pearson Correlation | .652** | 1 | .792** | .845** | .778** | .765** | .686** | .692** | .759** | .778** | .839** | .723** | .919** | .867** | .848** |
| | Sig. (2-tailed) | .000 | | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| PPH3 | Pearson Correlation | .753** | .792** | 1 | .675** | .712** | .747** | .693** | .662** | .806** | .799** | .819** | .645** | .907** | .836** | .842** |
| | Sig. (2-tailed) | .000 | .000 | | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| PPH4 | Pearson Correlation | .642** | .845** | .675** | 1 | .602** | .582** | .710** | .687** | .694** | .790** | .760** | .711** | .878** | .776** | .809** |
| | Sig. (2-tailed) | .000 | .000 | .000 | | .000 | .001 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| PS1 | Pearson Correlation | .656** | .778** | .712** | .602** | 1 | .839** | .562** | .566** | .781** | .634** | .784** | .617** | .772** | .864** | .772** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | | .000 | .001 | .001 | .000 | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| PS2 | Pearson Correlation | .632** | .765** | .747** | .582** | .839** | 1 | .502** | .515** | .767** | .674** | .770** | .681** | .766** | .826** | .793** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .001 | .000 | | .005 | .004 | .000 | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| PS3 | Pearson Correlation | .674** | .686** | .693** | .710** | .562** | .502** | 1 | .649** | .789** | .752** | .712** | .687** | .774** | .821** | .807** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .001 | .005 | | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| PS4 | Pearson Correlation | .641** | .692** | .662** | .687** | .566** | .515** | .649** | 1 | .684** | .723** | .721** | .741** | .751** | .840** | .785** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .001 | .004 | .000 | | .000 | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| HPH1 | Pearson Correlation | .871** | .759** | .806** | .694** | .781** | .767** | .789** | .684** | 1 | .760** | .820** | .778** | .882** | .897** | .924** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| HPH2 | Pearson Correlation | .713** | .778** | .799** | .790** | .634** | .674** | .752** | .723** | .760** | 1 | .813** | .729** | .863** | .835** | .905** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| HPH3 | Pearson Correlation | .755** | .839** | .819** | .760** | .784** | .770** | .712** | .721** | .820** | .813** | 1 | .759** | .890** | .888** | .927** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| HPH4 | Pearson Correlation | .723** | .723** | .645** | .711** | .617** | .681** | .687** | .741** | .778** | .729** | .759** | 1 | .786** | .818** | .893** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| PPH | Pearson Correlation | .862** | .919** | .907** | .878** | .772** | .766** | .774** | .751** | .882** | .863** | .890** | .786** | 1 | .914** | .938** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| PS | Pearson Correlation | .777** | .867** | .836** | .776** | .864** | .826** | .821** | .840** | .897** | .835** | .888** | .818** | .914** | 1 | .942** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| HPH | Pearson Correlation | .841** | .848** | .842** | .809** | .772** | .793** | .807** | .785** | .924** | .905** | .927** | .893** | .938** | .942** | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |

** . Correlation is significant at the 0.01 level (2-tailed).

| Correlations | | | | | | | | | | | |
|--------------|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | | STPH1 | STPH2 | STPH3 | STPH4 | MBPH1 | MBPH2 | MBPH3 | MBPH4 | STPH | MBPH |
| STPH1 | Pearson Correlation | 1 | .730** | .691** | .797** | .798** | .819** | .770** | .765** | .925** | .860** |
| | Sig. (2-tailed) | | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| STPH2 | Pearson Correlation | .730** | 1 | .539** | .744** | .757** | .592** | .622** | .730** | .861** | .741** |
| | Sig. (2-tailed) | .000 | | .002 | .000 | .000 | .001 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| STPH3 | Pearson Correlation | .691** | .539** | 1 | .628** | .766** | .709** | .699** | .704** | .794** | .786** |
| | Sig. (2-tailed) | .000 | .002 | | .000 | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| STPH4 | Pearson Correlation | .797** | .744** | .628** | 1 | .803** | .807** | .818** | .900** | .918** | .909** |
| | Sig. (2-tailed) | .000 | .000 | .000 | | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| MBPH1 | Pearson Correlation | .798** | .757** | .766** | .803** | 1 | .809** | .713** | .772** | .888** | .904** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| MBPH2 | Pearson Correlation | .819** | .592** | .709** | .807** | .809** | 1 | .769** | .792** | .839** | .918** |
| | Sig. (2-tailed) | .000 | .001 | .000 | .000 | .000 | | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| MBPH3 | Pearson Correlation | .770** | .622** | .699** | .818** | .713** | .769** | 1 | .859** | .833** | .907** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| MBPH4 | Pearson Correlation | .765** | .730** | .704** | .900** | .772** | .792** | .859** | 1 | .888** | .935** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| STPH | Pearson Correlation | .925** | .861** | .794** | .918** | .888** | .839** | .833** | .888** | 1 | .943** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| MBPH | Pearson Correlation | .860** | .741** | .786** | .909** | .904** | .918** | .907** | .935** | .943** | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |

** . Correlation is significant at the 0.01 level (2-tailed).

LAMPIRAN 5 : UJI RELIABILITAS INSTRUMEN PENGUMPULAN DATA

Item-Total Statistics

| | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Squared Multiple Correlation | Cronbach's Alpha if Item Deleted |
|------|----------------------------|--------------------------------|----------------------------------|------------------------------|----------------------------------|
| PPH1 | 9,0667 | 14,685 | ,743 | ,603 | ,909 |
| PPH2 | 9,5000 | 14,397 | ,850 | ,805 | ,869 |
| PPH3 | 9,3000 | 14,355 | ,827 | ,729 | ,877 |
| PPH4 | 9,1333 | 15,706 | ,793 | ,732 | ,891 |

Item-Total Statistics

| | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Squared Multiple Correlation | Cronbach's Alpha if Item Deleted |
|-----|----------------------------|--------------------------------|----------------------------------|------------------------------|----------------------------------|
| PS1 | 8,7667 | 9,702 | ,762 | ,737 | ,787 |
| PS2 | 8,9667 | 10,240 | ,708 | ,707 | ,810 |
| PS3 | 9,1667 | 9,454 | ,668 | ,478 | ,823 |
| PS4 | 9,0000 | 8,621 | ,670 | ,483 | ,830 |

Item-Total Statistics

| | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Squared Multiple Correlation | Cronbach's Alpha if Item Deleted |
|------|----------------------------|--------------------------------|----------------------------------|------------------------------|----------------------------------|
| HPH1 | 9,0333 | 15,068 | ,855 | ,739 | ,908 |
| HPH2 | 8,9000 | 15,886 | ,828 | ,701 | ,916 |
| HPH3 | 8,8333 | 16,213 | ,872 | ,768 | ,902 |
| HPH4 | 8,7333 | 16,478 | ,813 | ,665 | ,920 |

Item-Total Statistics

| | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Squared Multiple Correlation | Cronbach's Alpha if Item Deleted |
|-------|----------------------------|--------------------------------|----------------------------------|------------------------------|----------------------------------|
| STPH1 | 8,9667 | 12,999 | ,851 | ,725 | ,836 |
| STPH2 | 9,0333 | 15,206 | ,759 | ,605 | ,871 |
| STPH3 | 8,8667 | 17,154 | ,680 | ,493 | ,901 |
| STPH4 | 9,2333 | 12,668 | ,830 | ,700 | ,847 |

Item-Total Statistics

| | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Squared Multiple Correlation | Cronbach's Alpha if Item Deleted |
|-------|----------------------------|--------------------------------|----------------------------------|------------------------------|----------------------------------|
| MBPH1 | 8,7667 | 15,633 | ,820 | ,701 | ,925 |
| MBPH2 | 8,9333 | 16,340 | ,856 | ,740 | ,912 |
| MBPH3 | 8,7333 | 16,961 | ,842 | ,759 | ,918 |
| MBPH4 | 8,8667 | 15,223 | ,878 | ,798 | ,905 |

LAMPIRAN 6 : UJI NORMALITAS

Assessment of normality (Group number 1)

| Variable | min | max | skew | c.r. | kurtosis | c.r. |
|--------------|--------|--------|-------|-------|----------|--------|
| HPH | 13.000 | 20.000 | -.134 | -.774 | -.484 | -1.396 |
| PPH | 12.000 | 20.000 | .243 | 1.400 | .170 | .491 |
| PS | 13.000 | 20.000 | .150 | .865 | -.609 | -1.757 |
| STPH | 13.000 | 20.000 | .165 | .953 | -.502 | -1.449 |
| MBPH | 13.000 | 20.000 | .072 | .418 | -.263 | -.760 |
| Multivariate | | | | | -1.908 | -1.613 |

LAMPIRAN 7 : EVALUASI OUTLIERS

Observations farthest from the centroid (Mahalanobis distance) (Group number 1)

| Observation number | Mahalanobis d-squared | p1 | p2 |
|--------------------|-----------------------|------|------|
| 117 | 14.064 | .015 | .953 |
| 168 | 12.659 | .027 | .972 |
| 53 | 12.158 | .033 | .960 |
| 34 | 11.873 | .037 | .937 |
| 181 | 11.851 | .037 | .864 |
| 150 | 11.724 | .039 | .791 |
| 95 | 11.524 | .042 | .737 |
| 189 | 11.159 | .048 | .754 |
| 56 | 11.007 | .051 | .701 |
| 85 | 10.541 | .061 | .788 |
| 127 | 10.365 | .066 | .766 |
| 171 | 10.356 | .066 | .669 |

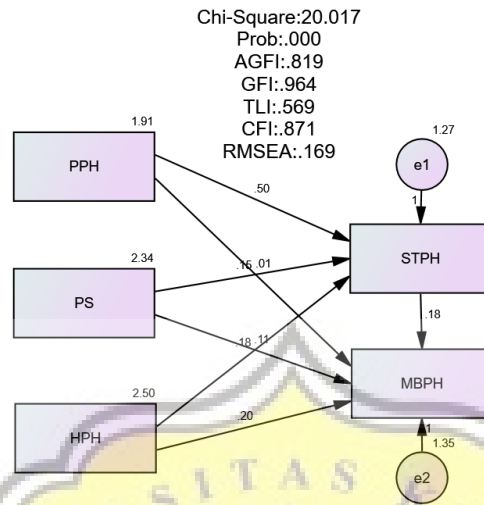
| Observation number | Mahalanobis d-squared | p1 | p2 |
|--------------------|-----------------------|------|------|
| 179 | 10.343 | .066 | .565 |
| 75 | 10.074 | .073 | .607 |
| 74 | 9.575 | .088 | .780 |
| 28 | 9.545 | .089 | .712 |
| 192 | 9.357 | .096 | .730 |
| 174 | 9.179 | .102 | .748 |
| 195 | 8.905 | .113 | .818 |
| 187 | 8.897 | .113 | .754 |
| 184 | 8.871 | .114 | .693 |
| 137 | 8.717 | .121 | .713 |
| 89 | 8.695 | .122 | .649 |
| 159 | 8.401 | .135 | .768 |
| 128 | 8.396 | .136 | .701 |
| 80 | 8.246 | .143 | .732 |
| 190 | 8.153 | .148 | .726 |
| 188 | 8.153 | .148 | .655 |
| 160 | 8.123 | .150 | .603 |
| 79 | 8.033 | .154 | .599 |
| 134 | 7.988 | .157 | .560 |
| 51 | 7.835 | .166 | .613 |
| 193 | 7.808 | .167 | .562 |
| 87 | 7.763 | .170 | .526 |
| 27 | 7.653 | .176 | .550 |
| 167 | 7.593 | .180 | .531 |
| 149 | 7.584 | .181 | .466 |
| 164 | 7.577 | .181 | .401 |
| 6 | 7.141 | .210 | .729 |
| 156 | 7.097 | .214 | .706 |
| 23 | 6.979 | .222 | .746 |
| 8 | 6.961 | .224 | .703 |
| 115 | 6.953 | .224 | .649 |
| 98 | 6.951 | .224 | .585 |
| 18 | 6.886 | .229 | .585 |
| 147 | 6.880 | .230 | .524 |
| 33 | 6.805 | .236 | .535 |
| 199 | 6.714 | .243 | .564 |
| 109 | 6.693 | .244 | .520 |
| 84 | 6.641 | .249 | .511 |
| 82 | 6.595 | .253 | .495 |
| 100 | 6.405 | .269 | .637 |

| Observation number | Mahalanobis d-squared | p1 | p2 |
|--------------------|-----------------------|------|------|
| 165 | 6.392 | .270 | .589 |
| 97 | 6.353 | .273 | .569 |
| 186 | 6.347 | .274 | .513 |
| 20 | 6.316 | .277 | .485 |
| 25 | 6.240 | .284 | .509 |
| 197 | 6.159 | .291 | .540 |
| 154 | 6.141 | .293 | .498 |
| 99 | 6.123 | .294 | .458 |
| 58 | 6.053 | .301 | .479 |
| 5 | 6.028 | .304 | .447 |
| 130 | 6.021 | .304 | .396 |
| 139 | 6.003 | .306 | .358 |
| 12 | 5.962 | .310 | .347 |
| 161 | 5.899 | .316 | .362 |
| 29 | 5.832 | .323 | .382 |
| 183 | 5.730 | .333 | .448 |
| 32 | 5.727 | .334 | .393 |
| 120 | 5.677 | .339 | .397 |
| 76 | 5.672 | .339 | .346 |
| 44 | 5.659 | .341 | .307 |
| 138 | 5.651 | .342 | .265 |
| 126 | 5.536 | .354 | .343 |
| 180 | 5.520 | .356 | .309 |
| 55 | 5.495 | .359 | .286 |
| 69 | 5.438 | .365 | .300 |
| 143 | 5.357 | .374 | .343 |
| 172 | 5.354 | .374 | .296 |
| 24 | 5.345 | .375 | .256 |
| 40 | 5.281 | .383 | .280 |
| 19 | 5.228 | .389 | .292 |
| 45 | 5.170 | .396 | .310 |
| 15 | 5.163 | .396 | .269 |
| 176 | 5.132 | .400 | .257 |
| 142 | 4.956 | .421 | .428 |
| 70 | 4.952 | .422 | .377 |
| 145 | 4.894 | .429 | .402 |
| 169 | 4.877 | .431 | .371 |
| 61 | 4.865 | .433 | .335 |
| 30 | 4.845 | .435 | .309 |
| 3 | 4.844 | .435 | .262 |

| Observation number | Mahalanobis d-squared | p1 | p2 |
|--------------------|-----------------------|------|------|
| 151 | 4.827 | .437 | .236 |
| 35 | 4.816 | .439 | .206 |
| 155 | 4.800 | .441 | .183 |
| 71 | 4.752 | .447 | .192 |
| 26 | 4.665 | .458 | .244 |
| 46 | 4.639 | .462 | .230 |
| 158 | 4.622 | .464 | .207 |
| 136 | 4.489 | .481 | .323 |



LAMPIRAN 8 : UJI KESESUAIAN MODEL



CMIN

| Model | NPAR | CMIN | DF | P | CMIN/DF |
|--------------------|------|---------|----|------|---------|
| Default model | 12 | 20.017 | 3 | .000 | 6.672 |
| Saturated model | 15 | .000 | 0 | | |
| Independence model | 5 | 141.549 | 10 | .000 | 14.155 |

RMR, GFI

| Model | RMR | GFI | AGFI | PGFI |
|--------------------|------|-------|------|------|
| Default model | .207 | .964 | .819 | .193 |
| Saturated model | .000 | 1.000 | | |
| Independence model | .455 | .768 | .652 | .512 |

Baseline Comparisons

| Model | NFI Delta1 | RFI rho1 | IFI Delta2 | TLI rho2 | CFI |
|--------------------|---------------|-------------|---------------|-------------|-------|
| Default model | .859 | .529 | .877 | .569 | .871 |
| Saturated model | 1.000 | | 1.000 | | 1.000 |
| Independence model | .000 | .000 | .000 | .000 | .000 |

RMSEA

| Model | RMSEA | LO 90 | HI 90 | PCLOSE |
|--------------------|-------|-------|-------|--------|
| Default model | .169 | .104 | .242 | .002 |
| Independence model | .257 | .221 | .296 | .000 |

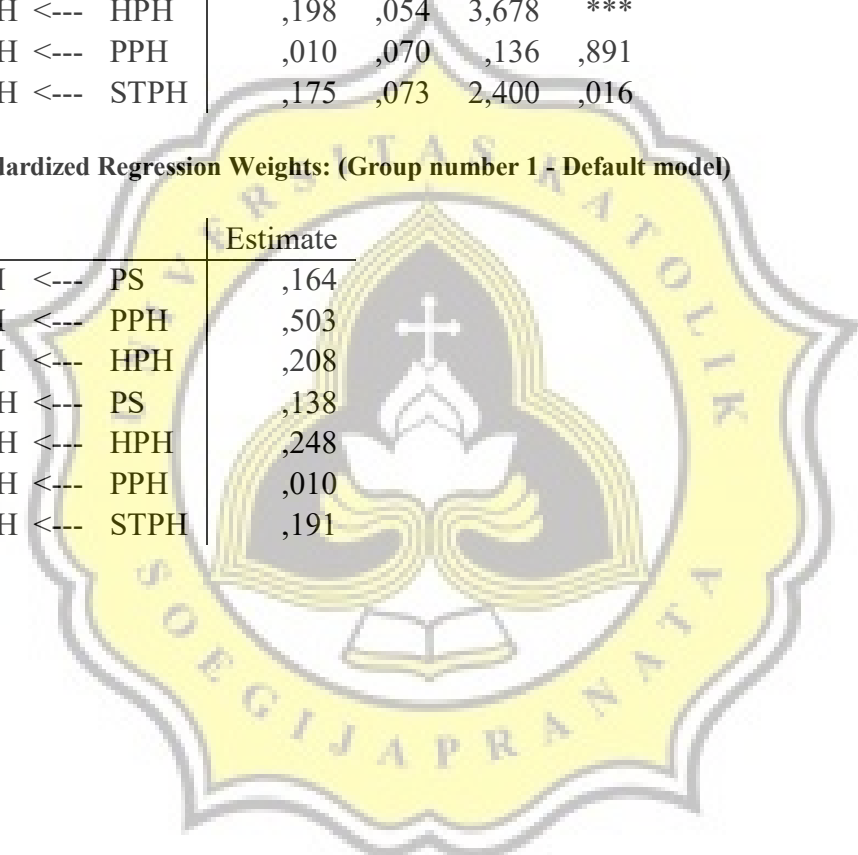
LAMPIRAN 9 : UJI SIGNIFIKANSI PENGARUH

Regression Weights: (Group number 1 - Default model)

| | Estimate | S.E. | C.R. | P | Label |
|----------------|----------|------|-------|------|-------|
| STPH <--- PS | ,147 | ,052 | 2,810 | ,005 | |
| STPH <--- PPH | ,499 | ,058 | 8,629 | *** | |
| STPH <--- HPH | ,181 | ,051 | 3,573 | *** | |
| MBPH <--- PS | ,114 | ,055 | 2,070 | ,038 | |
| MBPH <--- HPH | ,198 | ,054 | 3,678 | *** | |
| MBPH <--- PPH | ,010 | ,070 | ,136 | ,891 | |
| MBPH <--- STPH | ,175 | ,073 | 2,400 | ,016 | |

Standardized Regression Weights: (Group number 1 - Default model)

| | Estimate |
|----------------|----------|
| STPH <--- PS | ,164 |
| STPH <--- PPH | ,503 |
| STPH <--- HPH | ,208 |
| MBPH <--- PS | ,138 |
| MBPH <--- HPH | ,248 |
| MBPH <--- PPH | ,010 |
| MBPH <--- STPH | ,191 |



LAMPIRAN 10 : UJI PENGARUH LANGSUNG DAN TAK LANGSUNG

Total Effects (Group number 1 - Default model)

| | HPH | PPH | PS | STPH |
|------|------|------|------|------|
| STPH | .181 | .499 | .147 | .000 |
| MBPH | .230 | .097 | .139 | .175 |

Standardized Total Effects (Group number 1 - Default model)

| | HPH | PPH | PS | STPH |
|------|------|------|------|------|
| STPH | .208 | .503 | .164 | .000 |
| MBPH | .288 | .107 | .169 | .191 |

Direct Effects (Group number 1 - Default model)

| | HPH | PPH | PS | STPH |
|------|------|------|------|------|
| STPH | .181 | .499 | .147 | .000 |
| MBPH | .198 | .010 | .114 | .175 |

Standardized Direct Effects (Group number 1 - Default model)

| | HPH | PPH | PS | STPH |
|------|------|------|------|------|
| STPH | .208 | .503 | .164 | .000 |
| MBPH | .248 | .010 | .138 | .191 |

Indirect Effects (Group number 1 - Default model)

| | HPH | PPH | PS | STPH |
|------|------|------|------|------|
| STPH | .000 | .000 | .000 | .000 |
| MBPH | .032 | .087 | .026 | .000 |

Standardized Indirect Effects (Group number 1 - Default model)

| | HPH | PPH | PS | STPH |
|------|------|------|------|------|
| STPH | .000 | .000 | .000 | .000 |
| MBPH | .040 | .096 | .031 | .000 |

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