CHAPTER 5

CONCLUSION

Based on the data analysis in chapter 4, it can be concluded that both group use various request strategies. The Javanese applied five strategies out of nine with the biggest number of the request strategies strong hint and mild hint. Which are the non conventionally indirect level. It seems that this group want to request indirectly although they are customers who have more power that the sellers. It indicates that this group like to request indirectly.

On the other hand the Chinese buyers used more varied request strategies. There are eight request strategies applied. None of the chinese customers applied suggestory formula.   Mood derivable, and query prepatory were found used the most.   Mood derivable belongs to direct level and query prepatory belongs to non conventionally indirect level. Eight out of thirteen request strategies belong to direct level (3 mood derivable, 1explicit performative,1 hedge performative, 2 obligation and 1 want).   Thus, it can be concluded that Chinese customers applied direct level more than conventionaly indirect level and no conventionally indirect level.

5.2. Suggestions

A further and deeper study can be done to see the difference between how Chinese Indonesian make request compared with Javanese people who use Javanese language . a bigger number of respondents will give clearer data dan can show the general phenomenon of request strategies