

## Regression

### Variables Entered/Removed<sup>b</sup>

Model	Variables Entered	Variables Removed	Method
1	SK <sup>a</sup>	.	Enter

a. All requested variables entered.

b. Dependent Variable: SAM

### Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.741 <sup>a</sup>	.549	.544	11.92

a. Predictors: (Constant), SK

### ANOVA<sup>b</sup>

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	15237.174	1	15237.174	107.186	.000 <sup>a</sup>
	Residual	12509.815	88	142.157		
	Total	27746.989	89			

a. Predictors: (Constant), SK

b. Dependent Variable: SAM

### Coefficients<sup>a</sup>

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	16.152	10.185		1.586	.116
	SK	7.044	.680	.741	10.353	.000

a. Dependent Variable: SAM

## Regression

### Variables Entered/Removed<sup>a</sup>

Model	Variables Entered	Variables Removed	Method
1	SAM, SK	.	Enter

a. All requested variables entered.

b. Dependent Variable: KINERJA

### Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.710 <sup>a</sup>	.505	.493	20.08

a. Predictors: (Constant), SAM, SK

### ANOVA<sup>b</sup>

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	35752.590	2	17876.295	44.317	.000 <sup>a</sup>
	Residual	35093.865	87	403.378		
	Total	70846.456	89			

a. Predictors: (Constant), SAM, SK

b. Dependent Variable: KINERJA

### Coefficients<sup>a</sup>

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	-35.329	17.400		-2.030	.045
	SK	4.966	1.707	.327	2.910	.005
	SAM	.692	.180	.433	3.856	.000

a. Dependent Variable: KINERJA

## Reliability

### RELIABILITY ANALYSIS - SCALE (ALPHA)

#### Item-total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Alpha if Item Deleted
SK1	9.7111	2.1853	.3998	.7397
SK2	10.1778	1.4737	.6146	.4748
SK3	9.8222	1.6310	.5573	.5563

#### Reliability Coefficients

N of Cases = 90.0      N of Items = 3  
Alpha = .7006



## Reliability

### RELIABILITY ANALYSIS - SCALE (ALPHA)

#### Item-total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item- Total Correlation	Alpha if Item Deleted
SAM1	116.3000	276.1899	.6718	.9218
SAM2	115.4444	294.8340	.4846	.9249
SAM3	115.9000	280.0011	.7341	.9208
SAM4	115.3667	286.8640	.7101	.9218
SAM5	115.6556	293.7115	.4315	.9258
SAM6	115.5444	286.5654	.7539	.9214
SAM7	116.3889	274.3976	.6259	.9230
SAM8	115.5111	283.1516	.6405	.9224
SAM9	115.8222	281.5860	.6200	.9227
SAM10	115.7333	291.8831	.4890	.9249
SAM11	115.6000	284.8494	.6140	.9228
SAM12	115.2778	289.4164	.6143	.9231
SAM13	115.9000	293.8663	.3881	.9267
SAM14	115.9889	298.8875	.2533	.9291
SAM15	116.4889	277.1965	.6214	.9229
SAM16	115.4667	283.6000	.7204	.9213
SAM17	115.6667	293.1685	.5541	.9241
SAM18	115.9333	299.1416	.4409	.9256
SAM19	116.1778	285.8782	.4908	.9253
SAM20	115.9778	269.9546	.7150	.9210
SAM21	115.2333	286.8551	.6843	.9221
SAM22	115.4667	295.5551	.4147	.9259
SAM23	115.5333	294.5213	.5053	.9247
SAM24	115.7667	291.6416	.6021	.9235

#### Reliability Coefficients

N of Cases = 90.0

N of Items = 24

Alpha = .9266

## Reliability

### RELIABILITY ANALYSIS - SCALE (ALPHA)

#### Item-total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item- Total Correlation	Alpha if Item Deleted
KIN1	118.4000	741.9955	.7112	.9659
KIN2	118.2556	736.3497	.8906	.9648
KIN3	117.9556	749.0767	.6830	.9660
KIN4	118.1222	749.1197	.5734	.9668
KIN5	118.3333	737.7303	.7484	.9656
KIN6	118.1444	733.2261	.8644	.9649
KIN7	117.8222	765.6759	.4096	.9677
KIN8	118.1111	745.0212	.6572	.9662
KIN9	118.1222	733.2770	.8571	.9649
KIN10	117.7889	748.5280	.6892	.9660
KIN11	118.2444	743.0182	.7397	.9657
KIN12	118.2556	753.9452	.5643	.9668
KIN13	118.0111	744.3257	.7071	.9659
KIN14	118.2222	735.2534	.8938	.9648
KIN15	118.0222	751.8422	.6590	.9662
KIN16	118.2111	758.3482	.5478	.9668
KIN17	118.0333	753.1562	.6463	.9663
KIN18	118.2111	756.9100	.5350	.9669
KIN19	118.2444	733.1980	.9002	.9647
KIN20	118.0667	754.3101	.6416	.9663
KIN21	117.9889	755.1122	.5723	.9667
KIN22	118.3667	738.4820	.7349	.9657
KIN23	118.2556	733.6306	.8981	.9647
KIN24	117.8556	765.2710	.4247	.9676
KIN25	118.3556	739.1980	.7307	.9657
KIN26	118.2444	737.4677	.8898	.9648
KIN27	117.7889	756.9999	.5256	.9670
KIN28	118.3444	744.0935	.6480	.9663
KIN29	118.2778	758.6074	.4954	.9672
KIN30	118.0444	747.3238	.6175	.9665
KIN31	118.2333	735.3494	.8969	.9648

#### Reliability Coefficients

N of Cases = 90.0

N of Items = 31

Alpha = .9671

## Frequency Table

### Umur

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 30,1 - 35 th	23	25.6	25.6	25.6
35,1 - 40 th	25	27.8	27.8	53.3
40,1 - 45 th	28	31.1	31.1	84.4
45,1 - 50 th	4	4.4	4.4	88.9
> 50 th	10	11.1	11.1	100.0
Total	90	100.0	100.0	

### Jenis Kelamin

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid Pria	54	60.0	60.0	60.0
Wanita	36	40.0	40.0	100.0
Total	90	100.0	100.0	

### Posisi

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid Man. Pemasaran	43	47.8	47.8	47.8
Man. Produksi	47	52.2	52.2	100.0
Total	90	100.0	100.0	

### Jumlah Staf

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 10 - 20 orang	43	47.8	47.8	47.8
> 30 orang	47	52.2	52.2	100.0
Total	90	100.0	100.0	

### Masa Kerja

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 6 - 10 th	31	34.4	34.4	34.4
11 - 15 th	59	65.6	65.6	100.0
Total	90	100.0	100.0	

**Pendidikan**

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Diploma	18	20.0	20.0	20.0
	S1	72	80.0	80.0	100.0
	Total	90	100.0	100.0	



## Descriptives

### Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
SK	90	12	19	14.86	1.86
SAM	90	68	148	120.79	17.66
KINERJA	90	78	178	122.08	28.21
Valid N (listwise)	90				

