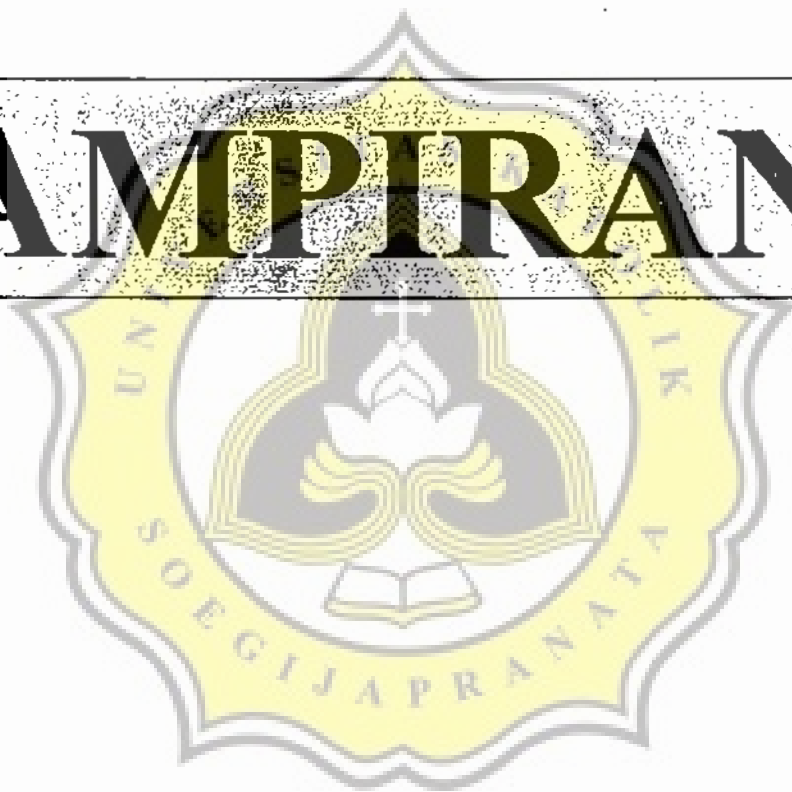


# LAMPIRAN



**Analisis Potensi Kebangkrutan Usaha PT. Semen Gresik Tbk.  
Sebelum dan Sesudah IPO  
Dengan Metode Altman's Z-Score  
(Dalam Jutaan Rupiah)**

No.	Data & Variabel	Koeff. Alt.	Tahun Penelitian										Rata2		
			1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Sbl IPO	Ssd IPO
1	Current Asset		59.392	308.048	503.544	386.920	207.033	170.440	649.540	706.204	739.606	1.375.440	1.716.707	183.720	744.236
2	Cur. Liabilities		14.535	81.390	15.785	28.038	85.934	134.898	491.568	845.278	802.925	1.091.556	1.333.923	47.963	601.778
3	Ret. Earning		37.633	192.617	256.766	293.284	302.271	332.648	467.834	622.080	766.923	733.735	894.210	115.125	551.623
4	EBIT		18.838	237.927	96.310	118.254	74.255	58.297	182.158	287.334	275.566	309.354	380.469	128.383	210.711
5	BV of Equity		145.921	300.905	645.054	681.572	690.559	720.936	2.313.052	2.467.298	2.612.141	2.576.953	2.739.428	223.413	1.850.492
6	BV of Debt		15.477	81.390	15.987	209.959	277.087	285.311	1.038.060	1.763.370	2.673.958	4.510.659	4.426.873	48.434	1.898.160
7	Net Sales		104.471	127.612	156.023	165.829	219.480	309.079	820.930	1.362.963	1.640.041	2.314.802	3.091.660	116.042	1.240.598
8	Total Asset		161.398	382.296	661.041	891.530	967.646	1.006.247	3.351.112	4.230.668	5.286.099	7.089.638	7.166.301	271.847	3.748.655
9	Working Cap.		44.857	226.658	487.759	358.882	121.099	35.542	157.972	-137.074	-63.319	283.784	382.784	135.758	142.459
X1	WC/TA	0,717	0,278	0,593	0,403	0,125	0,035	0,047	-0,032	-0,012	0,040	0,053	0,435	0,082	
X2	RE/TA	0,847	0,233	0,504	0,329	0,312	0,331	0,140	0,147	0,145	0,103	0,125	0,369	0,204	
X3	EBIT/TA	3,107	0,117	0,622	0,133	0,077	0,058	0,054	0,068	0,052	0,044	0,053	0,370	0,067	
X4	BVE/TD	0,42	9,428	3,697	3,246	2,492	2,527	2,228	1,399	0,977	0,572	0,619	6,563	1,758	
X5	S/TA	0,998	0,647	0,334	0,186	0,227	0,307	0,245	0,322	0,310	0,327	0,431	0,491	0,294	
	Z-Score		5,365	4,671	18,493	2,528	1,866	1,853	1,501	1,222	0,996	0,818	0,999	5,018	1,473
	Pot. Kebang. Usaha		rendah	rendah	rendah	sedang	sedang	sedang	sedang	tinggi	tinggi	tinggi	tinggi	rendah	sedang

Keterangan Nilai Z-Score :

- <1,230 Potensi Kebangkrutan Usaha Tinggi
- 1,23<Z<2,90 Potensi Kebangkrutan Usaha Sedang
- >2,90 Potensi Kebangkrutan Usaha Rendah

**Analisis Potensi Kebangkrutan Usaha PT. Indosat  
Sebelum dan Sesudah IPO  
Dengan Metode Altman's Z-Score  
(Dalam Jutaan Rupiah)**

No.	Data & Variabel	Koeff. Alt.	Tahun Penelitian										Rata2	
			1992	1993	1994	1995	1996	1997	1998	1999	Sbl IPO	Ssd IPO		
1	Current Asset		324.997	326.540	1.051.963	1.162.559	1.167.384	1.223.944	2.324.138	2.732.108	325.769	1.722.027		
2	Cur. Liabilities		132.345	120.846	104.611	162.743	240.843	493.024	875.342	745.588	126.596	503.508		
3	Ret. Earning		405.877	498.884	289.390	595.857	1.365.598	1.808.262	2.626.569	3.568.521	452.381	1.992.961		
4	EBIT		366.798	386.847	429.401	608.096	703.873	872.820	1.533.844	872.820	376.823	918.291		
5	BV of Equity		525.877	618.884	1.480.215	1.786.682	2.557.423	2.999.087	3.817.394	4.759.346	572.381	3.183.986		
6	BV of Debt		164.513	170.244	148.811	216.474	286.504	533.379	1.061.647	996.074	167.379	618.816		
7	Net Sales		690.971	765.185	909.251	1.044.895	1.223.247	1.454.892	2.108.245	1.456.806	728.078	1.457.617		
8	Total Asset		690.390	789.128	1.629.026	2.003.156	2.843.927	3.532.466	4.879.041	5.755.420	739.759	3.802.802		
9	Working Cap.		192.652	205.694	947.352	999.816	926.541	730.920	1.448.796	1.986.520	199.173	1.218.519		
X1	WC/TA	0,717	0,279	0,261	0,582	0,499	0,326	0,207	0,297	0,345	0,270	0,335		
X2	RE/TA	0,847	0,588	0,632	0,178	0,297	0,480	0,512	0,538	0,620	0,610	0,490		
X3	EBIT/TA	3,107	0,531	0,490	0,264	0,304	0,248	0,247	0,314	0,152	0,511	0,253		
X4	BVE/TD	0,42	3,197	3,635	9,947	8,254	8,926	5,623	3,596	4,778	3,416	6,235		
X5	S/TA	0,998	1,001	0,970	0,558	0,522	0,430	0,412	0,432	0,253	0,985	0,410		
	<b>Z-Score</b>		<b>4,690</b>	<b>4,740</b>	<b>6,121</b>	<b>5,540</b>	<b>5,588</b>	<b>4,122</b>	<b>3,587</b>	<b>3,503</b>	<b>4,715</b>	<b>4,468</b>		
	Pot. Kebang. Usaha		rendah	rendah	rendah	rendah	rendah	rendah	rendah	rendah	rendah	rendah		

**Keterangan Nilai Z-Score :**

- <1,230 Potensi Kebangkrutan Usaha Tinggi
- 1,23<Z<2,90 Potensi Kebangkrutan Usaha Sedang
- >2,90 Potensi Kebangkrutan Usaha Rendah

**Analisis Potensi Kebangkrutan Usaha PT. Tambang Timah Tbk.  
Sebelum dan Sesudah IPO  
Dengan Metode Altman's Z-Score  
(Dalam Jutaan Rupiah)**

No.	Data & Variabel	Koef. Alt.	Tahun Penelitian										Rata2 Sbi IPO	Rata2 Ssd IPO
			1993	1994	1995	1996	1997	1998	1999					
1	Current Asset		227.996	311.552	532.014	477.149	584.638	970.754	838.432	269.774	717.743			
2	Cur. Liabilities		112.978	120.833	164.162	146.789	326.413	415.567	326.842	116.906	303.903			
3	Ret. Earning		64.959	179.472	185.407	309.010	437.552	892.597	1.017.740	122.216	664.225			
4	EBIT		23.992	120.237	188.912	219.956	256.505	740.306	484.499	72.115	425.317			
5	BV of Equity		184.959	229.472	557.850	681.453	809.995	1.265.040	1.390.183	207.216	1.036.668			
6	BV of Debt		188.568	184.173	193.417	160.368	340.163	431.944	346.314	186.371	319.697			
7	Net Sales		319.554	433.944	502.217	607.904	691.614	2.034.561	1.694.839	376.749	1.257.230			
8	Total Asset		373.527	483.645	751.267	841.821	1.150.158	1.696.984	1.736.497	428.586	1.356.365			
9	Working Cap.		115.018	190.719	367.852	330.360	258.225	555.187	511.590	152.869	413.841			
X1	WC/TA	0,717	0,308	0,394	0,490	0,392	0,225	0,327	0,295	0,351	0,310			
X2	RE/TA	0,847	0,174	0,371	0,247	0,367	0,380	0,526	0,586	0,272	0,465			
X3	EBIT/TA	3,107	0,064	0,249	0,251	0,261	0,223	0,436	0,279	0,156	0,300			
X4	BVE/TD	0,42	0,981	1,246	2,884	4,249	2,381	2,929	4,014	1,113	3,393			
X5	S/TA	0,998	0,858	0,897	0,668	0,722	0,601	1,199	0,976	0,876	0,875			
	Z-Score		<b>1,833</b>	<b>2,788</b>	<b>3,220</b>	<b>3,909</b>	<b>2,776</b>	<b>4,462</b>	<b>4,235</b>	<b>2,311</b>	<b>3,846</b>			
	Pot. Kebang. Usaha		rendah	rendah	rendah	rendah	rendah	rendah	rendah	sedang	rendah			

**Keterangan Nilai Z-Score :**

- <1,230 Potensi Kebangkrutan Usaha Tinggi
- 1,23<Z<2,90 Potensi Kebangkrutan Usaha Sedang
- >2,90 Potensi Kebangkrutan Usaha Rendah

**Analisis Potensi Kebangkrutan Usaha PT. Telkom Tbk.  
Sebelum dan Sesudah IPO  
Dengan Metode Altman Z-Score  
(Dalam Jutaan Rupiah)**

No.	Data & Variabel	Koeff. Alt.	Tahun Penelitian									Rata2	
			1993	1994	1995	1996	1997	1998	1999	Sbl IPO	Ssd IPO	Rata2	
1	Current Asset		1.479.715	1.769.243	3.342.541	2.321.057	2.243.063	3.639.188	6.612.138	1.624.479	3.703.862		
2	Cur. Liabilities		1.604.982	1.723.696	1.981.334	2.129.019	2.369.959	2.615.558	3.393.102	1.664.339	2.626.910		
3	Ret. Earning		1.590.858	2.290.308	1.086.059	2.360.855	3.105.431	3.974.752	5.680.254	1.940.583	3.780.323		
4	EBIT		799.854	1.145.562	1.287.698	2.071.389	1.621.967	1.424.452	2.962.713	972.708	2.020.130		
5	BV of Equity		3.808.679	4.519.155	7.397.930	8.866.989	9.638.463	10.507.784	12.224.309	4.163.917	10.309.386		
6	BV of Debt		5.411.341	7.296.695	8.523.280	8.916.210	10.328.904	13.185.762	14.105.345	6.354.018	11.634.055		
7	Net Sales		3.072.184	4.043.436	5.105.069	5.075.799	5.909.026	6.600.000	7.790.209	3.557.810	6.343.759		
8	Total Asset		9.220.020	11.815.850	15.915.210	17.783.200	19.967.367	23.693.546	26.329.654	10.517.935	21.943.442		
9	Working Cap.		-125.267	45.547	1.361.207	192.038	-126.896	1.023.630	3.219.036	-39.860	1.076.952		
X1	WC/TA	0,717	-0,014	0,004	0,086	0,011	0,006	0,043	0,122	-0,005	0,042		
X2	RE/TA	0,847	0,173	0,194	0,068	0,133	0,156	0,168	0,216	0,183	0,168		
X3	EBIT/TA	3,107	0,087	0,097	0,081	0,116	0,081	0,060	0,113	0,092	0,093		
X4	BVE/TD	0,42	0,704	0,619	0,867	0,994	0,933	0,797	0,867	0,662	0,898		
X5	S/TA	0,998	0,333	0,342	0,321	0,285	0,296	0,279	0,296	0,338	0,289		
	Z-Score		1,034	1,070	1,055	1,185	1,067	0,973	1,279	1,052	1,126		
	Pot. Kebang. Usaha		tinggi	tinggi	tinggi	tinggi	tinggi	tinggi	tinggi	tinggi	tinggi		

**Keterangan Nilai Z-Score :**

- <1,230 Potensi Kebangkrutan Usaha Tinggi
- 1,23<Z<2,90 Potensi Kebangkrutan Usaha Sedang
- >2,90 Potensi Kebangkrutan Usaha Rendah



**Analisis Potensi Kebangkrutan Usaha PT. Bank BNI Tbk.  
Sebelum dan Sesudah IPO  
Dengan Metode Altman's Z-Score  
(Dalam Jutaan Rupiah)**

No.	Data & Variabel	Koeff. Alt.	Tahun Penelitian						Rata2 Sbl IPO	Rata2 Ssd IPO
			1994	1995	1996	1997	1998	1999		
1	Current Asset		25.322.530	31.008.636	33.156.340	54.532.268	50.989.950	38.834.989	28.165.583	48.119.069
2	Call Money		0	78.845	95.238	44.223	91.358	56.319	39.423	63.967
3	Ret. Earning		204.550	345.351	285.885	634.103	-43.200.398	-3.809.403	274.951	-15.458.566
4	EBIT		271.600	378.677	368.824	470.192	-46.385.478	-14.776.724	325.139	-20.230.670
5	BV of Equity		1.246.238	1.582.525	2.831.114	3.179.332	-40.655.169	-1.026.458	1.414.382	-12.834.098
6	BV of Debt		24.759.642	30.588.251	32.051.359	53.995.219	98.015.904	98.744.261	27.673.947	83.585.128
7	Net Sales		2.756.163	3.690.451	2.332.750	5.871.768	13.295.320	9.736.761	3.223.307	9.634.616
8	Total Asset		26.005.880	32.170.776	34.882.473	57.174.551	57.360.735	97.717.803	29.088.328	70.751.030
9	Working Cap.		25.322.530	30.929.791	33.061.102	54.488.045	50.898.592	38.778.670	28.126.161	48.055.102
X1	WC/TA	0,717	0,974	0,961	0,948	0,953	0,887	0,397	0,968	0,746
X2	RE/TA	0,847	0,008	0,011	0,008	0,011	-0,753	-0,039	0,009	-0,260
X3	EBIT/TA	3,107	0,010	0,012	0,011	0,008	-0,809	-0,151	0,011	-0,317
X4	BVE/TD	0,42	0,050	0,052	0,088	0,059	-0,415	-0,010	0,051	-0,122
X5	S/TA	0,998	0,106	0,115	0,067	0,103	0,232	0,100	0,110	0,145
	Z-Score		<b>0,864</b>	<b>0,871</b>	<b>0,823</b>	<b>0,845</b>	<b>-2,457</b>	<b>-0,123</b>	<b>0,868</b>	<b>-0,578</b>
	Pot. Kebang. Usaha		tinggi	tinggi	tinggi	tinggi	tinggi	tinggi	tinggi	tinggi

**Keterangan Nilai Z-Score :**

- <1,230 Potensi Kebangkrutan Usaha Tinggi
- 1,23<Z<2,90 Potensi Kebangkrutan Usaha Sedang
- >2,90 Potensi Kebangkrutan Usaha Rendah

**Analisis Potensi Kebangkrutan Usaha PT. Aneka Tambang Tbk.  
Sebelum dan Sesudah IPO  
Dengan Metode Altman's Z-Score  
(Dalam Jutaan Rupiah)**

No.	Data & Variabel	Koeff. Alt.	Tahun Penelitian					Rata2	
			1995	1996	1997	1998	1999	Sbl IPO	Ssd IPO
1	Current Asset		103.529	121.140	705.648	709.879	762.534	112.335	736.207
2	Cur. Liabilities		112.695	108.546	253.748	237.753	310.027	110.621	273.890
3	Ret. Earning		184.149	204.815	120.172	373.271	467.560	194.482	420.416
4	EBIT		45.367	36.540	80.949	381.101	296.214	40.954	338.658
5	BV of Equity		284.149	304.815	1.123.248	1.376.347	1.470.637	294.482	1.423.492
6	BV of Debt		376.098	418.426	477.539	600.490	611.832	397.262	606.161
7	Net Sales		374.710	358.557	449.558	1.021.911	966.145	366.634	994.028
8	Total Asset		660.243	723.241	1.600.787	1.976.837	2.082.469	691.742	2.029.653
9	Working Cap.		-9.166	12.594	451.900	472.126	452.507	1.714	462.317
X1	WC/TA	0,717	-0,014	0,017	0,282	0,239	0,217	0,002	0,228
X2	RE/TA	0,847	0,279	0,283	0,075	0,189	0,225	0,281	0,207
X3	EBIT/TA	3,107	0,069	0,051	0,051	0,193	0,142	0,060	0,168
X4	BVE/TD	0,42	0,756	0,728	2,352	2,292	2,404	0,742	2,348
X5	S/TA	0,998	0,568	0,496	0,281	0,517	0,464	0,532	0,490
	Z-Score		1,323	1,210	1,691	2,409	2,260	1,267	2,335
	Pot. Kebang. Usaha		sedang	sedang	rendah	rendah	rendah	sedang	sedang

**Keterangan Nilai-Z-Score :**

- <1,230 Potensi Kebangkrutan Usaha Tinggi
- 1,23<Z<2,90 Potensi Kebangkrutan Usaha Sedang
- >2,90 Potensi Kebangkrutan Usaha Rendah

## NPar Tests

### Wilcoxon Signed Ranks Test

#### Ranks

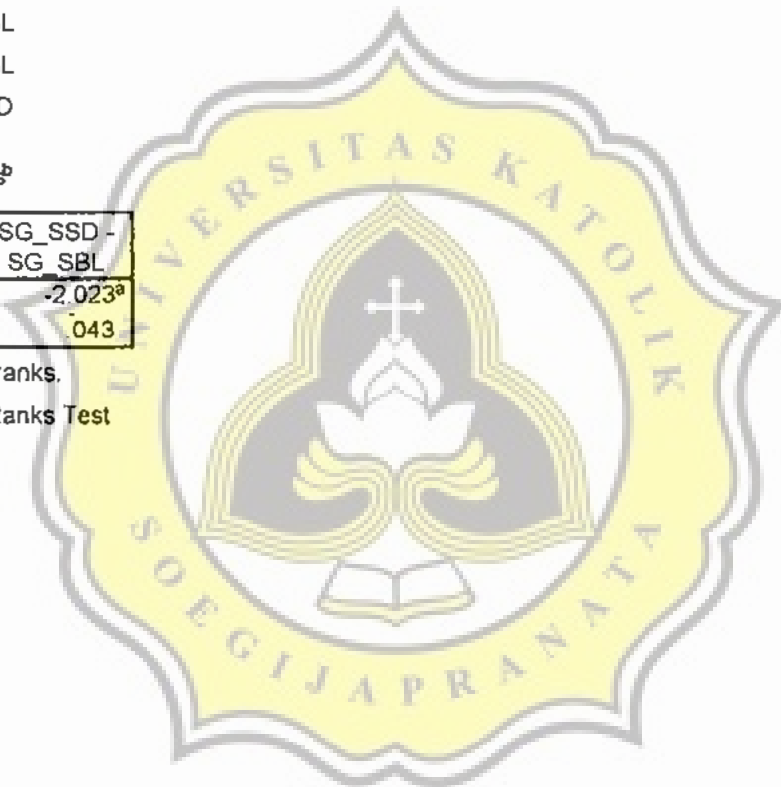
	N	Mean Rank	Sum of Ranks
SG_SSD - SG_SBL Negative Ranks	5 <sup>a</sup>	3.00	15.00
Positive Ranks	0 <sup>b</sup>	.00	.00
Ties	0 <sup>c</sup>		
Total	5		

- a. SG\_SSD < SG\_SBL
- b. SG\_SSD > SG\_SBL
- c. SG\_SBL = SG\_SSD

#### Test Statistics<sup>b</sup>

	SG_SSD - SG_SBL
Z	-2.023 <sup>a</sup>
Asymp. Sig. (2-tailed)	.043

- a. Based on positive ranks.
- b. Wilcoxon Signed Ranks Test





## NPar Tests

### Wilcoxon Signed Ranks Test

#### Ranks

	N	Mean Rank	Sum of Ranks
ISAT_SSD - ISAT_SBL Negative Ranks	3 <sup>a</sup>	3.00	9.00
Positive Ranks	2 <sup>b</sup>	3.00	6.00
Ties	0 <sup>c</sup>		
Total	5		

a. ISAT\_SSD < ISAT\_SBL

b. ISAT\_SSD > ISAT\_SBL

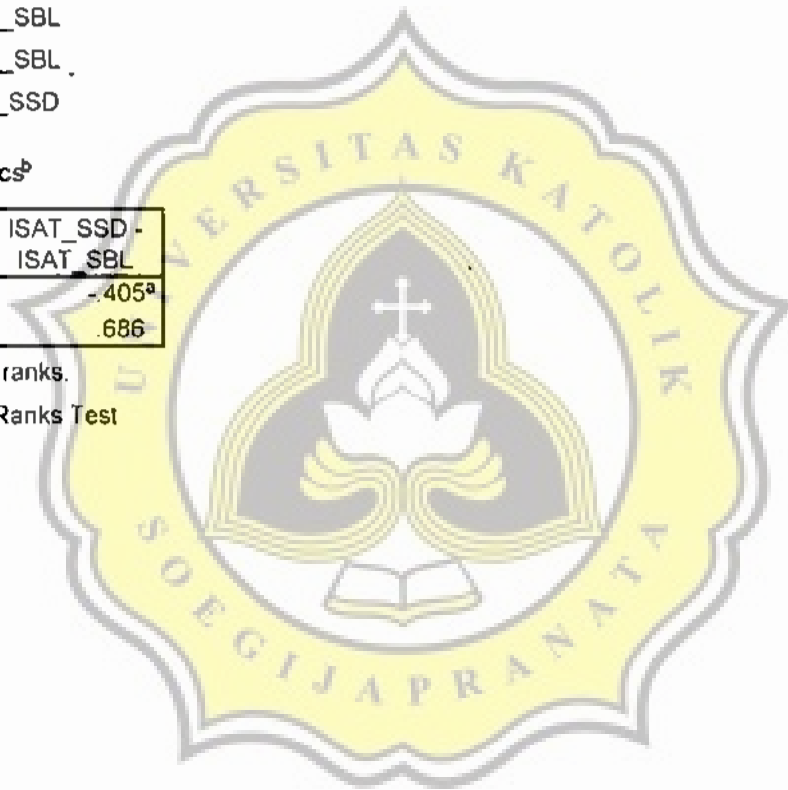
c. ISAT\_SBL = ISAT\_SSD

#### Test Statistics<sup>b</sup>

	ISAT_SSD - ISAT_SBL
Z	-.405 <sup>a</sup>
Asymp. Sig. (2-tailed)	.686

a. Based on positive ranks.

b. Wilcoxon Signed Ranks Test



## NPar Tests

### Wilcoxon Signed Ranks Test

#### Ranks

	N	Mean Rank	Sum of Ranks
TT_SSD - TT_SBL Negative Ranks	2 <sup>a</sup>	1.50	3.00
Positive Ranks	3 <sup>b</sup>	4.00	12.00
Ties	0 <sup>c</sup>		
Total	5		

a. TT\_SSD < TT\_SBL

b. TT\_SSD > TT\_SBL

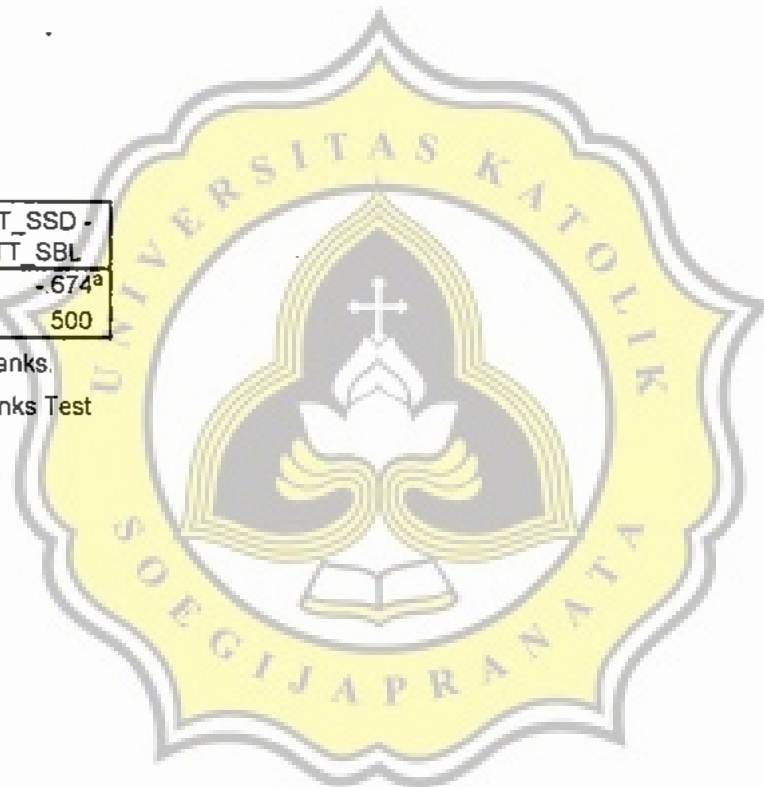
c. TT\_SBL = TT\_SSD

#### Test Statistics<sup>b</sup>

	TT_SSD - TT_SBL
Z	-.674 <sup>a</sup>
Asymp. Sig. (2-tailed)	.500

a. Based on negative ranks.

b. Wilcoxon Signed Ranks Test



## NPar Tests

### Wilcoxon Signed Ranks Test

#### Ranks

	N	Mean Rank	Sum of Ranks
TLKM_SSD - TLKM_SBL Negative Ranks	2 <sup>a</sup>	3.00	6.00
Positive Ranks	3 <sup>b</sup>	3.00	9.00
Ties	0 <sup>c</sup>		
Total	5		

a. TLKM\_SSD < TLKM\_SBL

b. TLKM\_SSD > TLKM\_SBL

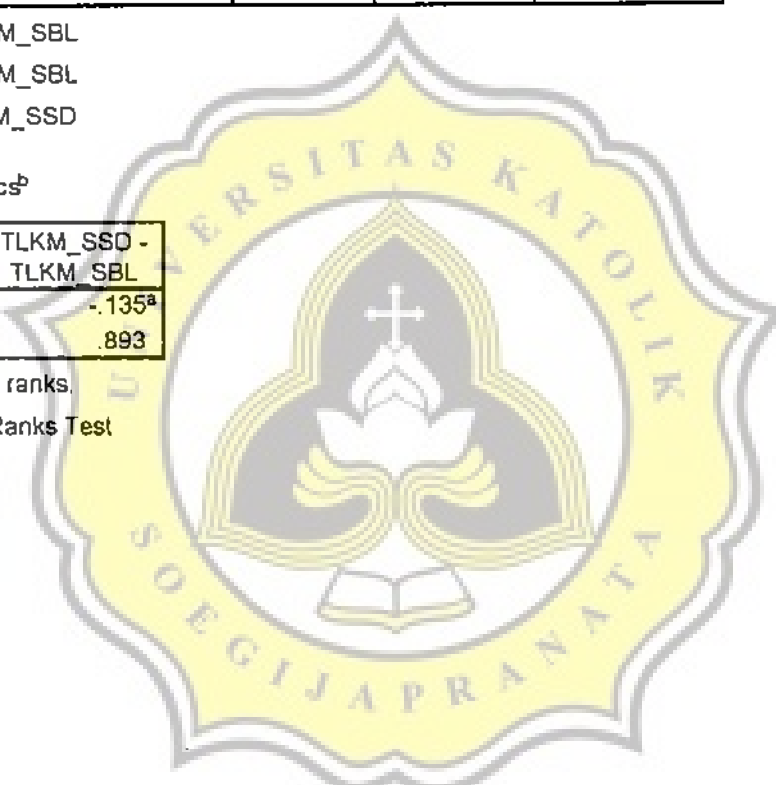
c. TLKM\_SBL = TLKM\_SSD

#### Test Statistics<sup>b</sup>

	TLKM_SSD - TLKM_SBL
Z	-.135 <sup>a</sup>
Asymp. Sig. (2-tailed)	.893

a. Based on negative ranks.

b. Wilcoxon Signed Ranks Test



## NPar Tests

### Wilcoxon Signed Ranks Test

#### Ranks

		N	Mean Rank	Sum of Ranks
BNI_SSD - BNI_SBL	Negative Ranks	4 <sup>a</sup>	3.50	14.00
	Positive Ranks	1 <sup>b</sup>	1.00	1.00
	Ties	0 <sup>c</sup>		
	Total	5		

a. BNI\_SSD < BNI\_SBL

b. BNI\_SSD > BNI\_SBL

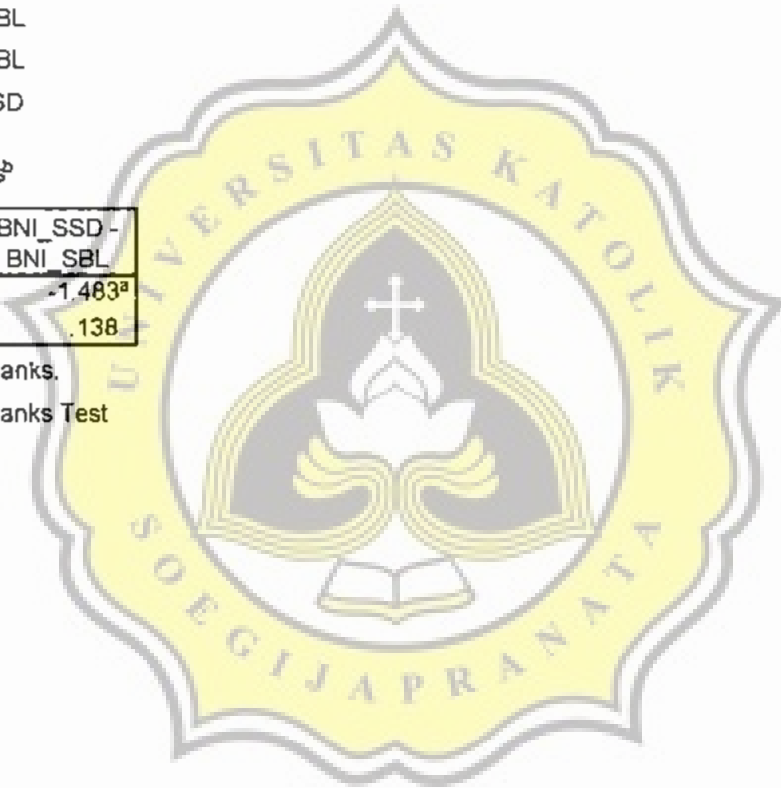
c. BNI\_SBL = BNI\_SSD

#### Test Statistics<sup>b</sup>

	BNI_SSD - BNI_SBL
Z	-1.483 <sup>a</sup>
Asymp. Sig. (2-tailed)	.138

a. Based on positive ranks.

b. Wilcoxon Signed Ranks Test



## NPar Tests

### Wilcoxon Signed Ranks Test

#### Ranks

	N	Mean Rank	Sum of Ranks
AT_SSD - AT_SBL Negative Ranks	2 <sup>a</sup>	1.50	3.00
Positive Ranks	3 <sup>b</sup>	4.00	12.00
Ties	0 <sup>c</sup>		
Total	5		

a. AT\_SSD < AT\_SBL

b. AT\_SSD > AT\_SBL

c. AT\_SBL = AT\_SSD

#### Test Statistics<sup>b</sup>

	AT_SSD - AT_SBL
Z	-1.483 <sup>a</sup>
Asymp. Sig. (2-tailed)	.138

a. Based on negative ranks.

b. Wilcoxon Signed Ranks Test





## NPar Tests

### Wilcoxon Signed Ranks Test

#### Ranks

	N	Mean Rank	Sum of Ranks
BUMN_SSD - BUMN_SBL Negative Ranks	3 <sup>a</sup>	4.00	12.00
Positive Ranks	3 <sup>b</sup>	3.00	9.00
Ties	0 <sup>c</sup>		
Total	6		

a. BUMN\_SSD < BUMN\_SBL

b. BUMN\_SSD > BUMN\_SBL

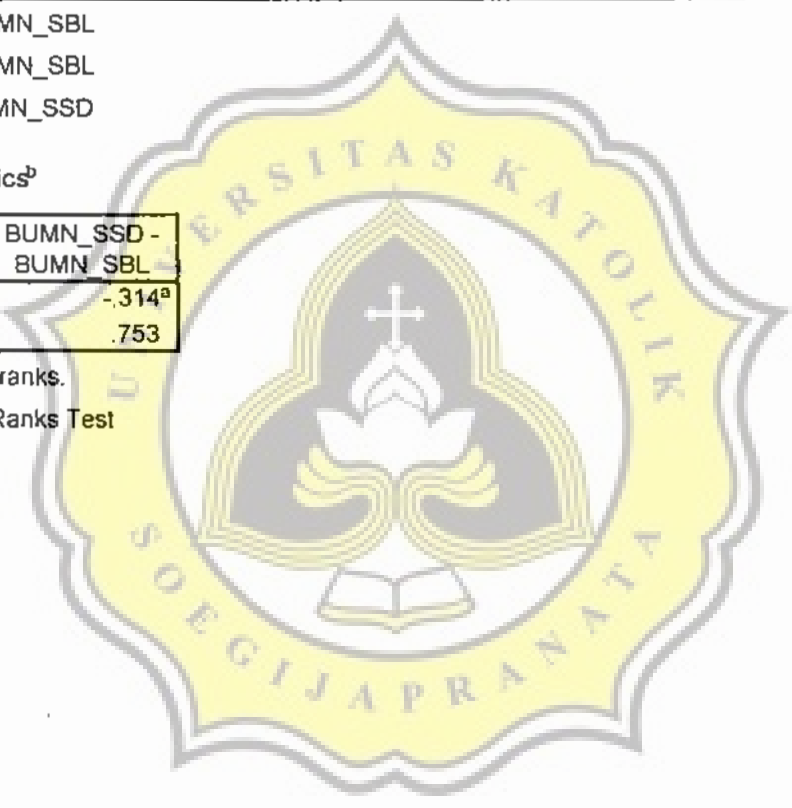
c. BUMN\_SBL = BUMN\_SSD

#### Test Statistics<sup>b</sup>

	BUMN_SSD - BUMN_SBL
Z	-.314 <sup>a</sup>
Asymp. Sig. (2-tailed)	.753

a. Based on positive ranks.

b. Wilcoxon Signed Ranks Test



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Branches  
 - Jl. Veteran Gresik 61122  
 Jawa Timur  
 - Sumber Arum, Kecamatan Kerek,  
 Tuban, Jawa Timur

Business Status Cement  
 PMDN

Summary of Financial Statement

	(million rupiah)		
	1990	1991	1992
<b>Total Assets</b>	382,298	661,041	891,530
<b>Current Assets</b>	308,048	503,544	388,920
of which			
Time Deposits	278,893	461,423	331,462
Trade Receivables	1,344	3,067	10,124
Inventory	18,076	28,044	29,691
Investment	1,863	3,153	13,543
<b>Fixed Assets-Net</b>	65,021	58,988	108,272
<b>Other Assets</b>	7,384	97,358	382,795
<b>Liabilities</b>	81,390	15,987	209,959
<b>Current Liabilities</b>	81,390	15,785	28,038
of which			
Taxes Payable	69,527	2,786	4,284
Trade Payables	3,989	4,260	6,201
<b>Long-term Liabilities</b>	-	202	181,921
<b>Shareholders' Equity</b>	300,905	645,054	681,572
Paid-up Capital	108,288	148,288	148,288
Paid up Capital in Excess of Par Value	-	240,000	240,000
Retained Earnings	192,617	256,766	293,284
<b>Net Sales</b>	127,612	158,023	165,829
<b>Cost of Goods Sold</b>	87,158	100,131	111,051
<b>Gross Profit</b>	40,453	55,892	54,778
<b>Operating Expenses</b>	13,451	29,368	33,022
<b>Operating Profit</b>	27,003	26,528	21,756
<b>Other Income (Expenses)</b>	210,924	89,784	66,468
<b>Profit before Taxes</b>	237,927	96,310	118,254
<b>Profit after Taxes</b>	165,802	84,437	78,409
<b>Per Share Data (Rp)</b>			
Earnings per Share	1,531	589	538
Equity per Share	2,779	4,350	4,566
Dividend per Share	-	284.70	267.75
Closing Price	-	8,000	7,400
<b>Financial Ratios</b>			
PER (x)	-	14.06	13.82
PBV (x)	-	1.84	1.61
Dividend Payout (%)	-	50.00	50.00
Dividend Yield (%)	-	3.58	3.62
<b>Current Ratio (x)</b>	3.78	31.90	13.80
<b>Gross Profit Margin (x)</b>	0.32	0.38	0.33
<b>Operating Profit Margin (x)</b>	0.21	0.17	0.13
<b>Net Profit Margin (x)</b>	1.30	0.54	0.48
<b>Debt to Equity (x)</b>	0.27	0.02	0.31
<b>Inventory Turnover (x)</b>	4.82	3.84	3.74
<b>Total Assets Turnover (x)</b>	0.33	0.24	0.19
<b>ROI (%)</b>	43.37	12.77	8.91
<b>ROE (%)</b>	55.10	13.09	11.65

SEMEN GRESIK is a cement producer which was formerly fully owned by the government. Its plant, located in Gresik, East Java has been expanded three times. The company has a new cement plant in Tuban, East Java with an installed capacity of 2.3 million tons per annum and is upgrading its plant in Gresik from 1 million tons to 1.8 million tons. In 1993 the company established two subsidiary companies to support the operation of the Tuban plant: PT Industri Kemasan Semen Gresik, specializing in manufacture of cement bags and PT United Tractor Semen Gresik, a supplier raw materials for cement. Since July 1994 with the completion of the new plant in Tuban and the expansion of plant in Gresik, the company installed capacity reached 4.1 million tons per annum. On July 1995 the company shareholders meeting agreed to transfer 100% share of two state owned cement producer companies, PT Semen Tonasa and PT Semen Padang.

Shareholders  
 Government 73.03%  
 Public 26.97%

PER = 12.04x; PBV = 1.40x  
 Financial Year: December 31  
 Public Accountant: Hans Tuanakotta & Mustofa

Head Office	Jalan Veteran, Gresik 61122 Tromol Pos 5157 Surabaya 60002 Tromol Pos 3 Gresik 61102 Phone (031) 981-732, 981-745 Fax (0319) 983-209 Telex 31017 & 31388 PTSG IA
Jakarta Office	Gedung Graha Irama 11th Floor Jl. H.R. Rasuna Said, Kuningan Jakarta 12950 Phone (021) 526-1174, 526-1175 Fax (021) 526-1176 Telex 62649 PTSG IA
Factories	- Jl. Veteran Gresik 61122 Jawa Timur - Sumber Arum, Kecamatan Kerek, Tuban, Jawa Timur
Business Company Status	Cement PMDN

## Summary of Financial Statement

	(million rupiah)		
	1993	1994	1995
<b>Total Assets</b>	967,646	1,008,247	3,351,112
<b>Current Assets</b>	207,033	170,440	649,540
of which			
Cash on hand and in banks	9,197	22,425	33,724
Time deposits	130,483	79,500	241,408
Trade receivables	3,292	16,582	128,622
Inventories	44,865	81,828	174,889
<b>Investments</b>	2,798	8,012	44,873
<b>Fixed Assets-Net</b>	109,845	769,338	1,470,734
<b>Other Assets</b>	647,972	60,457	1,185,965
<b>Liabilities</b>	277,087	285,311	1,038,061
<b>Current Liabilities</b>	85,934	134,898	491,568
of which			
Trade payable	5,559	16,837	41,423
Taxes payable	14,033	3,872	31,808
Current maturities of long-term debt	40,253	78,207	191,234
<b>Long-term Liabilities</b>	181,394	139,148	632,051
of which			
Bank borrowings	13,017	11,280	202,847
Government of Indonesia	158,435	119,574	302,569
Minority Interest in Subsidiaries	9,759	11,285	14,442
<b>Shareholders' Equity</b>	690,559	720,936	2,313,052
Paid-up capital	148,288	148,288	593,152
Paid-up capital in excess of par value	240,000	240,000	1,252,066
Retained earnings	302,271	332,648	467,834
<b>Net Sales</b>	219,480	309,079	820,930
<b>Cost of Goods Sold</b>	135,810	190,184	468,820
<b>Gross Profit</b>	83,670	118,895	354,110
<b>Operating Expenses</b>	43,544	60,975	148,417
<b>Operating Profit</b>	40,326	57,920	207,693
<b>Other Income (Expenses)</b>	33,929	377	(25,535)
<b>Profit before Taxes</b>	74,255	58,297	182,158
<b>Profit after Taxes</b>	48,692	54,723	162,548
<b>Per Share Data (Rp)</b>			
Earnings per Share	328	369	274
Equity per Share	4,657	4,862	3,900
Dividend per Share	164	185	-
Closing Price	8,000	8,300	6,400
<b>Financial Ratios</b>			
PER (x)	24.36	22.49	23.35
PBV (x)	1.72	1.71	1.64
Dividend Payout (%)	50.00	50.13	-
Dividend Yield (%)	2.05	2.23	-
Current Ratio (x)	2.41	1.28	1.32
Debt to Equity (x)	0.40	0.40	0.45
Leverage Ratio (x)	0.29	0.28	0.31
Gross Profit Margin (x)	0.38	0.38	0.43
Operating Profit Margin (x)	0.18	0.19	0.25
Net Profit Margin (x)	0.22	0.18	0.20
Inventory Turnover (x)	3.02	2.33	2.67
Total Assets Turnover (x)	0.23	0.31	0.24
ROI (%)	5.03	5.44	4.85
ROE (%)	7.05	7.59	7.03

## Shareholders

Government	65.00%
Public	35.00%

PER = 30.20x ; PBV = 2.12x (March '96)

Financial Year: December 31

Public Accountant: KAP Sarwoko &amp; Sandjaja

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Telex 62649 PTSG IA

**Regional Office** Jl. Veteran Gresik 61122  
Jawa Timur  
Desa Sumberarum,  
Kecamatan Kerek,  
Tuban, Jawa Timur

**Business Status** Cement  
PMDN

**Summary of Financial Statement**

	(million rupiah)		
	1994	1995	1996
<b>Total Assets</b>	1,008,247	3,351,112	4,230,668
<b>Current Assets</b>	170,440	640,540	708,204
<i>of which</i>			
Cash on hand and in banks	22,425	138,803	212,192
Time deposits	29,500	138,330	7,950
Trade receivables	16,502	126,622	159,173
Inventories	81,826	174,889	228,271
Investments	6,012	10,530	13,669
<b>Fixed Assets-Net</b>	769,338	1,470,734	2,090,029
<b>Other Assets</b>	60,457	1,220,308	1,418,466
<b>Liabilities</b>	285,311	1,038,080	1,783,370
<b>Current Liabilities</b>	134,898	491,568	845,278
<i>of which</i>			
Trade payable	18,837	41,423	75,793
Taxes payable	3,672	31,808	48,892
Current maturities of long-term debt	78,207	191,234	227,460
<b>Long-term Liabilities</b>	139,148	532,050	899,771
<i>of which</i>			
Bank borrowings	11,280	202,647	570,316
Government of Indonesia	119,574	302,569	302,693
Minority interests in Subsidiaries	11,285	14,442	18,321
<b>Shareholders' Equity</b>	720,936	2,313,052	2,467,298
Paid-up capital	148,288	593,152	593,152
Paid-up capital in excess of par value	240,000	1,252,088	1,252,088
Retained earnings	332,648	467,834	622,088
<b>Net Sales</b>	308,079	820,930	1,382,983
<b>Cost of Goods Sold</b>	190,184	488,820	782,449
<b>Gross Profit</b>	118,895	354,110	600,534
<b>Operating Expenses</b>	60,976	148,417	258,960
<b>Operating Profit</b>	57,920	207,693	321,554
<b>Other Income (Expenses)</b>	377	(25,535)	(34,220)
<b>Profit before Taxes</b>	58,297	182,158	287,334
<b>Profit after Taxes</b>	54,723	182,548	219,267
<b>Per Share Data (Rp)</b>			
Earnings per Share	369	274	370
Equity per Share	4,882	3,900	4,160
Dividend per Share	185	110	-
Closing Price	8,300	6,400	7,600
<b>Financial Ratios</b>			
PER (x)	22.49	23.35	20.56
PBV (x)	1.71	1.64	1.83
Dividend Payout (%)	50.13	40.14	0.00
Dividend Yield (%)	2.23	1.72	0.00
Current Ratio (x)	1.26	1.32	0.84
Debt to Equity (x)	0.40	0.45	0.71
Leverage Ratio (x)	0.28	0.31	0.42
Gross Profit Margin (x)	0.38	0.43	0.43
Operating Profit Margin (x)	0.19	0.25	0.24
Net Profit Margin (x)	0.18	0.20	0.16
Inventory Turnover (x)	2.33	2.67	3.43
Total Assets Turnover (x)	0.31	0.24	0.32
ROI (%)	5.44	4.85	5.18
ROE (%)	7.59	7.03	8.89

PER = 16.16x ; PBV = 1.44x (March '97)  
Financial Year: December 31  
Public Accountant: KAP Sarwoko & Sandjaja

**Shareholders**

**Government** 65.00%

**Public** 35.00%



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Jakarta 12950  
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Fax (021) 526-1176  
Jalan Veteran, Gresik 61122  
Jawa Timur

**Business Status** Cement  
PMON

**Summary of Financial Statement**

	million rupiah		
	1997	1998	1999
<b>Total Assets</b>	5,286,099	7,089,638	7,166,301
<b>Current Assets</b>	739,608	1,375,440	1,716,707
of which			
Cash on hand and in banks	87,656	259,603	627,140
Time deposits	600		
Trade receivables	249,746	344,335	368,699
Inventories	264,937	556,953	538,093
Investments	12,488	44,118	46,037
<b>Fixed Assets-Net</b>	2,938,349	5,173,659	4,990,501
<b>Other Assets</b>	1,595,656	496,421	413,056
<b>Liabilities</b>	2,673,958	4,510,685	4,426,873
<b>Current Liabilities</b>	802,925	1,091,656	1,333,923
of which			
Trade payable	78,204	104,382	89,380
Taxes payable	20,182	29,090	111,513
Current maturities of long-term debt	442,817	610,389	781,935
<b>Long-term Liabilities</b>	1,840,868	3,393,153	3,063,851
of which			
Bank borrowings	715,621	1,104,955	860,180
Government of Indonesia	248,889	197,420	233,622
Minority Interests in Subsidiaries	22,165	25,876	29,043
<b>Shareholders' Equity</b>	2,612,141	2,578,953	2,739,428
Paid-up capital	593,152	593,152	593,152
Paid-up capital in excess of par value	1,252,066	1,252,066	1,252,066
Retained earnings	766,923	733,735	894,210
<b>Net Sales</b>	1,640,041	2,314,802	3,091,960
<b>Cost of Goods Sold</b>	936,232	1,276,776	1,864,895
<b>Gross Profit</b>	703,809	1,038,026	1,226,765
<b>Operating Expenses</b>	319,006	407,316	493,805
<b>Operating Profit</b>	384,803	630,711	742,960
<b>Other Income (Expenses)</b>	(109,237)	(321,357)	(362,491)
<b>Profit before Taxes</b>	275,566	309,354	380,469
<b>Profit after Taxes</b>	232,552	221,611	240,586
<b>Per Share Data (Rp)</b>			
Earnings per Share	392	374	408
Equity per Share	4,404	4,348	4,618
Dividend per Share		135	182,24
Closing Price	3,225	8,300	11,075
<b>Financial Ratios</b>			
PER (x)	8.23	22.22	27.30
PBV (x)	0.73	1.91	2.40
Dividend Payout (%)		36.15	40.00
Dividend Yield (%)		1.63	1.66
Current Ratio (x)	0.92	1.26	1.29
Debt to Equity (x)	1.02	1.75	1.82
Leverage Ratio (x)	0.51	0.64	0.62
Gross Profit Margin (x)	0.43	0.45	0.40
Operating Profit Margin (x)	0.23	0.27	0.24
Net Profit Margin (x)	0.14	0.10	0.08
Inventory Turnover (x)	3.53	2.14	3.47
Total Assets Turnover (x)	0.31	0.33	0.43
ROI (%)	4.40	3.13	3.36
ROE (%)	8.90	8.58	8.78
	PER = 19.60x ; PBV = 1.72x (June 2000)		
	Financial Year: December 31		
	Public Accountant: KAP Hanadi, Sarwoko & Sandjaja, Ernst & Young		

Semen Gresik (Persero) Tbk. is a cement producer and largest state-owned company in this sector.

**Company News:** In the midst of decreasing demand of cement in Indonesia, the company succeeded in increasing its export sales from 1,747,777 tons to 4,175,419 tons at the end of 1999. As a result, the company was able to increase its sales volume by 24.5% from 1,138,903 to 12,625,939 tons.

**Financial Performance:** The Company was able to increase its profit after suffering a decline in profit to Rp 221.6 billion in 1998. At the end of last year, the company received a net profit of Rp 240.6 billion, an 18.6% rise. This was made possible by the company deciding to change its method of earning tax calculations.

**Company History:** The company plant, located in Gresik, East Java, has been upgraded three times. The company has a new cement plant in Tuban, East Java with an installed capacity of 2.3 million tons per annum, and it is also expanding its plant in Gresik from 1 million tons to 1.8 million tons. In 1992 the company established two subsidiary companies to support the operation of the Tuban plant: PT Industri Kemasan Semen Gresik, operating in manufacture of cement bags and PT United Tractor Semen Gresik, a supplier of materials for cement. Since July 1994, with the completion of a new plant in Tuban and the expansion of plant in Gresik, the company installed capacity reached 4.1 million tons per annum. In 1995 the company shareholders meeting agreed to acquire 100% of two state owned cement producer companies: PT Semen Padang and PT Semen Padang. The company has acquired funds amounting to Rp 600 billion from PT Bahana Sekuritas, Merrill Lynch & Co. and Danareksa. The fund was used to construct Semen Gresik Tuban with a production capacity of 2.3 million tons a year.

<b>Shareholders</b>	
<b>Government</b>	51.01%
<b>Public</b>	25.53%
<b>Foreign</b>	23.46%



# Indonesian Satellite Corporation (Indosat)

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 Jl. Medan Merdeka Barat 21  
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 Fax (021) 380-9633, 345-8155  
 Telex 44046, 44383 INDSAT IA  
 International Telecommunication Service  
 any Status PMDN

## Summary of Financial Statement

	(million rupiah)		
	1992	1993	1994
<b>Total Assets</b>	690,390	789,128	1,029,026
<b>Current Assets</b>	324,997	326,540	1,061,963
of which			
Short-term investment	54,726	90,415	804,713
Trade receivables	252,774	203,287	196,034
Investment	27,673	38,079	45,621
<b>Fixed Assets-Net</b>	242,433	288,845	408,793
<b>Other Assets</b>	95,287	135,664	122,648
<b>Liabilities</b>	164,513	170,244	148,811
<b>Current Liabilities</b>	132,345	120,848	104,611
of which			
Trade payables	19,395	17,201	18,953
Taxes payable	15,113	14,375	26,307
Long-term Liabilities	32,168	49,398	44,200
<b>Shareholders' Equity</b>	625,877	618,884	1,480,215
Paid-up capital	120,000	120,000	617,750
Paid-up capital in excess of par value	-	-	673,075
Retained earnings	405,877	498,884	289,390
<b>Revenue</b>	690,971	785,185	909,251
<b>Operating Expenses</b>	351,619	401,037	516,813
<b>Operating Profit</b>	339,352	384,148	392,438
<b>Other Income (Expenses)</b>	27,444	22,699	36,963
<b>Profit before Taxes</b>	366,796	386,847	429,401
<b>Profit after Taxes</b>	237,274	251,492	288,968
<b>Per Share Data (Rp)</b>			
Earnings per Share	989	1,049	279
Equity per Share	4,382	5,157	2,859
Dividend per Share	-	-	84
Closing Price	-	-	7,875
<b>Financial Ratios</b>			
PER (x)	-	-	28.22
PBV (x)	-	-	2.76
Dividend Payout (%)	-	-	30.10
Dividend Yield (%)	-	-	2.94
Current Ratio (x)	2.46	2.70	10.06
Debt to Equity (x)	0.31	0.28	0.10
Leverage Ratio (x)	0.24	0.22	0.09
Operating Profit Margin (x)	0.49	0.48	0.43
Net Profit Margin (x)	0.34	0.33	0.32
Total Assets Turnover (x)	1.00	0.97	0.56
ROI (%)	34.37	31.87	17.74
ROE (%)	45.12	40.64	19.52

INDOSAT is a state owned enterprise operating in international communications services. The corporation was founded in 1967 by Indosat Cable & Radio Corporation, a subsidiary of international Telecommunications and Telegraph (ITT), USA. In 1980, the Government of Indonesia took over all equity, making the corporation a state owned enterprise of full liability. The company links callers in Indonesia with 209 countries around the globe through four international gateway: one each in Jakarta, Medan, Batam and Surabaya. Services include telephone calls, telex, facsimile, data packet switching, facsimile store and forward, inmarsat satellite communications, leased lines, video conferencing and television services. The corporation also holds interests in four other companies. Asean Cables Pte. Ltd. (ACPL), 16.7% owned by Indosat, a company operating in the laying and maintenance of submarine cables. PT Aplikasi Lintas Artha, in which Indosat's interest is 14%, is direct data communications and data packet switching company founded in corporation PT Telkom. PT Sarelindo, in which Indosat holds 10% of shares, operates in satellite communications, cellular telephone and international communications. Finally, Indosat owns 15% of PT Sangtelindo, a company operating in construction design and management services for telecommunications facilities. The company is the first Indonesian state owned enterprise to undertake a dual listing on the Indonesian capital market and the New York Stock Exchange (NYSE). The company has 130.6 million share at price Rp 7,000 per share in Indonesia and 258.9 million share at price US\$ 3.2 in NYSE.

Shareholders	Percentage
Indonesian Government	90.00%
Public	10.00%

PER = 14.69x ; PBV = 2.87x  
 Financial Year: December 31  
 Public Accountant: Praxio, Utomo & Co.

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- Jl. Kayoon No. 72, Surabaya 60271  
Phone (62-31) 531-2003  
Fax (62-31) 545-6001
- Ujung Pangkah, Gresik, Jawa Timur  
Phone (62-31) 710-313  
Fax (62-31) 710-314
- Jl. Raya Puputan No. 4X  
Denpasar, Bali 80235  
Phone (62-361) 231-001  
Fax (62-361) 238-001
- Jl. Dr. Sutomo No. 1 Sekupang  
Batam 29422, Phone (62-778) 332-500  
Fax (62-778) 322-500
- Jl. Perintis Kemerdekaan No. 39  
Medan 20236, Phone (62-61) 567-001  
Fax (62-61) 528-384

**any Status** International Telecommunication Service  
BUMN

**Indosat** is a state owned enterprise operating in international communications services. The company was founded in 1967 by Cable & Radio Corporation, a subsidiary of International Telegraph and Telegraph (ITT), USA. In 1980, the Government of Indonesia took over all equity, making the corporation a state owned enterprise of limited liability. The company links callers in Indonesia with countries around the globe through four international gateway: one in Jakarta, Medan, Batam and Surabaya. Services include one calls, telex, telegrams, data packet switching, facsimile store forward, Inmarsat mobile communications, leased lines, video encoding and television channels. The company holds interests in other companies. Asean Cables Pte. Ltd. (ACPL), 16.7% owned by Indosat, is company operating in the laying and maintenance of submarine cables. PT Aplikasi Lintas Artha, in which company has 18.8 % shares is direct data communications and packet switching company founded in corporation with PT Satelindo, in which Indosat holds 7.5% of shares, operates satellite communications, cellular telephone and international communications. The company also owns 15% shares of PT Satelindo, a company operating in construction design and maintenance services for telecommunications facilities, 35% shares of PT Aplikasi Seluler (Telkomset) as a joint venture between PT Satelindo, Setdco Megacell Asia and PTT Telecom BV Belanda, which provides cellular GSM services. The company has overseas share investments of which in Sugunami TV Cable and Production House (Sugunami), domestic telecommunication carrier Camintel SA (Cambodia) and USA-Global Link. The company is the first Indonesian state enterprise to undertake a dual listing on the Indonesian capital market and the New York Stock Exchange (NYSE). The company issued 130.6 million share at the price of Rp 7,000 per share in Jakarta and 258.9 million share at price US\$ 3.2 in NYSE. 30% of its profit in 1995 will be allocated as dividends to the shareholders. The company holds 5 % of Sugunami Cable Television (SCT) of Japan's as a prelude in entering the TV cable business. Beside Indosat, shareholders of SCT include Jupiter Telecom (50 %) and Telecommunications Inc. (45 %). It has commemorated 3 sea cable fiber optic communication system connecting Jakarta-Surabaya, Asia Pacific Cable Link (APCN) and Jakarta Australia (Jasuraus), with a total investment of Rp. 1.8 trillion. The project is constructed in cooperation with the Submarine Network (ASN) of France.

**Shareholders**

Indonesian Government 65.00%

Public 35.00%

**Summary of Financial Statement**

	(million rupiah)		
	1994	1995	1996
<b>Total Assets</b>	1,829,028	2,003,158	2,843,927
<b>Current Assets</b>	1,051,963	1,182,559	1,187,384
<i>of which</i>			
Short-term investment	804,713	789,159	685,729
Trade receivables	199,034	325,311	365,839
<b>Investments</b>	45,821	171,039	813,199
<b>Fixed Assets-Net</b>	408,793	611,151	774,174
<b>Other Assets</b>	122,649	158,407	89,170
<b>Liabilities</b>	148,811	216,474	286,504
<b>Current Liabilities</b>	104,811	182,743	240,843
<i>of which</i>			
Trade payable	18,953	28,414	40,732
Taxes payable	28,307	51,435	37,104
<b>Long-term Liabilities</b>	44,200	50,268	41,174
<b>Minority Interests in Subsidiaries</b>	-	3,465	4,487
<b>Shareholders' Equity</b>	1,480,215	1,786,682	2,557,423
Paid-up capital	517,750	517,750	517,750
Paid-up capital in excess of par value	673,075	673,075	673,075
Retained earnings	289,390	595,857	1,366,598
<b>Revenue</b>	909,251	1,044,895	1,223,247
<b>Operating Expenses</b>	518,813	545,401	636,859
<b>Operating Profit</b>	392,438	499,494	586,388
<b>Other Income (Expenses)</b>	38,963	108,602	117,485
<b>Profit before Taxes</b>	429,401	608,096	703,873
<b>Profit after Taxes</b>	248,968	459,431	521,885
<b>Per Share Data (Rp)</b>			
Earnings per Share	303	444	504
Equity per Share	2,859	1,725	2,470
Dividend per Share	84	133	173
Closing Price	7,875	8,300	6,500
<b>Financial Ratios</b>			
PER (x)	25.99	18.71	12.90
PBV (x)	2.75	4.81	2.83
Dividend Payout (%)	27.72	29.98	34.34
Dividend Yield (%)	2.94	7.71	7.00
<b>Current Ratio (x)</b>	10.08	7.14	4.85
<b>Debt to Equity (x)</b>	0.10	0.12	0.11
<b>Leverage Ratio (x)</b>	0.09	0.11	0.10
<b>Operating Profit Margin (x)</b>	0.43	0.48	0.48
<b>Net Profit Margin (x)</b>	0.32	0.44	0.43
<b>Total Assets Turnover (x)</b>	0.58	0.52	0.43
<b>ROI (%)</b>	17.74	22.94	18.34
<b>ROE (%)</b>	19.52	25.71	20.40

PER = 12.70x ; PBV = 2.59x (March '97)  
Financial Year: December 31  
Public Accountant: Prasctio, Utomo & Co.



# Indonesian Satellite Corporation (INDOSAT) Tbk.



Communication

**Address:** Jl. Medan Merdeka Barat 21,  
Jakarta 10110  
Phone (021) 380-17777, 380-2614  
Fax (021) 345-8155, 380-9633  
International Telecommunication  
Service  
**Legal Status:** BUMN

Indosat Tbk. is a state-owned enterprise operating in inter-telecommunications services.

**Company News:** For this year trimester, the company will seek to branch company, which also works in the technology and communication industry, to go public. For this moment, the company subsidiaries operating in the information and technology, they include: PT Sisindosat, PT Sistelindo and PT EDI In-Net. The company itself is in need of funds for the development investment in technological information, especially voice over internet protocol (VOIP) as a core business for next year.

**Financial Performance:** The company reported a net profit of Rp 636.1 billion last year, after minority rights rose by 21.5% to Rp 1,381.1 billion, its net profit down 44.3% from Rp 1.1 trillion to Rp 636.1 billion.

**History:** The company was founded in 1967 by America Cable Corporation, a subsidiary of international Telephone and Telegraph (ITT) USA. In 1980, the Government of Indonesia took over the company, making the corporation a state owned enterprise of public liability. The company links callers in Indonesia with 240 telephone lines around the globe through four international gateway: one in Jakarta, Medan, Batam and Surabaya. Services include telegrams, telex, telegrams, data packet switching, facsimile store and forward, inmarsat mobile communications, leased lines, video conferencing and television channels. The company holds interests in other companies. Asean Cables Pte. Ltd. (ACPL), 16.7% of shares are owned by Indosat, is a company operating in the installation and maintenance of submarine cables; PT Aplikasi Lintas Nusantara, in which Indosat has 18.8% shares, is a direct data communication and data packet switching company founded in 1985; PT Telkom; PT Satelindo, in which Indosat holds 7.5% of shares, is a company in satellite communications, cellular telephone and inter-telecommunications. The company also owns 15% shares of PT Sistelindo, a company operating in construction design and management services for telecommunication facilities, and 35% of PT Telekomunikasi Seluler (Telkomsel) as a joint venture with PT Telkom, Setdco Megacell Asia and PTT Telecom BV, which provides cellular GSM services. The company has investments in Sugunami TV Cable and Production (Japan), domestic telecommunication carrier, Camintel SA (India) and the USA-Global Link. Through subsidiary, PT Indosat, PT Indosat became part of the Iridium global satellite network in October last year. With a 10% stake in the consortium, Indosat will provide satellite services in Indonesia. In March 2000, Indosat forged an alliance with Citibank N.A. to launch the Card Calling Service (CCCS), a credit card that can be used for international telephone calls. In May this year, the company plans to purchase a majority shareholding in PT Excelcomindo, the third cellular phone operator in Indonesia to apply GSM technology.

**Shareholders:**  
Indonesian Government 65.00%  
Public 35.00%

## Summary of Financial Statement

	(million rupiah)		
	1997	1998	1999
<b>Total Assets</b>	3,532,466	4,879,041	5,755,420
<b>Current Assets</b>	1,233,944	2,324,138	2,732,108
of which:			
Cash on hand and in banks	511,359	1,410,607	1,782,556
Trade receivables	613,811	823,122	340,029
Investments	1,389,184	1,394,919	1,533,856
<b>Fixed Assets-Net</b>	810,867	1,083,364	1,333,501
<b>Other Assets</b>	98,471	76,620	155,955
<b>Liabilities</b>	533,379	1,061,647	996,074
<b>Current Liabilities</b>	493,024	875,342	745,588
of which:			
Trade payable	114,000	277,540	269,732
Taxes payable	72,129	250,657	225,134
<b>Long-term Liabilities</b>	31,381	177,422	243,310
<b>Minority Interests in Subsidiaries</b>	8,974	8,883	7,176
<b>Shareholders' Equity</b>	2,999,087	3,817,394	4,759,346
Paid-up capital	517,750	517,750	517,750
Paid-up capital in excess of par value	673,075	673,075	673,075
Retained earnings	1,808,262	2,626,569	3,568,521
<b>Revenue</b>	1,454,892	2,108,245	1,456,806
<b>Operating Expenses</b>	763,504	1,001,151	761,466
<b>Operating Profit</b>	691,388	1,107,094	695,320
<b>Other Income (Expenses)</b>	181,432	426,750	177,500
<b>Profit before Taxes</b>	872,820	1,533,844	872,820
<b>Profit after Taxes</b>	640,756	1,142,403	636,108
<b>Per Share Data (Rp)</b>			
Earnings per Share	619	1,103	614
Equity per Share	2,896	3,687	4,596
Dividend per Share	168	425	333
Closing Price	10,200	10,425	15,600
<b>Financial Ratios</b>			
PER (x)	16.48	9.45	25.39
PBV (x)	3.52	2.83	3.39
Dividend Payout (%)	27.15	38.53	54.21
Dividend Yield (%)	1.65	4.08	2.13
Current Ratio (x)	2.50	2.66	3.66
Debt to Equity (x)	0.18	0.28	0.21
Leverage Ratio (x)	0.15	0.22	0.17
Operating Profit Margin (x)	0.48	0.53	0.48
Net Profit Margin (x)	0.44	0.54	0.44
Total Assets Turnover (x)	0.41	0.43	0.25
ROI (%)	18.14	23.41	11.05
ROE (%)	21.37	29.93	13.37

PER = 16.77x ; PBV = 2.24x (June 2000)

Financial Year: December 31

Public Accountant: Prasepio, Utomo & Co.

Head Office	Jl. Jenderal Sudirman 1-3-57 Pangkalpinang, Bangka 33121 Phone (0717) 31335, (0711) 312-067 Fax (0717) 311-053
Representative Office	Jl. Teuku Diring No. 56A, Jakarta 10310 Phone (021) 310-1185 (during) Fax (021) 310-1187
Business Company Status	Tin Mining PMDN

PT Tambang Timah, established in 1976, is the only state enterprise active in tin mining. The company represents a merger of three Dutch mining companies with operations in Indonesia: Bangkatunwinning, zammenschappelijke Mijnbouw Maatschappij Billiton and NV Singkep Exploitatie Tin. The operational area of the company encompasses Bangka Island, Karum Island, and coastal areas of Sumatra. Of its 86,657 ha of mining rights, 458,134 ha are onshore, the remainder being offshore. In 1994 Tambang Timah produced 34 thousand tons of tin, marketed under the trade names Bangka, Mentok, and Bangka Low Lead (BLL). Bangka tin is of a minimum 99.50% purity, while Mentok tin is of a minimum 99.85% purity. BLL is of the same quality as Bangka, but with the lead content reduced from 0.036 to 0.02%, or to a maximum of 0.05% on request. Commercially viable by-products are monazite, ilmenite, iron, and xenotime. Approximately 95% of the tin production is destined for North America, Europe, and Asia, the remainder used to satisfy domestic demand. The first of the two wholly-owned subsidiaries is PT Indometal Limited, London, the marketing agent for Europe. The other is Indometal Corporation, New York, responsible for marketing in North America. On going public, Tambang Timah undertook dual listing in the Indonesia capital market and the London Stock Exchange (LSE). The company listed 50.33 million (10%) of its series B shares on the Jakarta Stock Exchange (JSX) and the Surabaya Stock Exchange (SSX), offering shares at Rp 2,900 each. Company listing was done at the same time, bringing the total number of listed shares to 503.50 million. On the LSE, the company listed 125.825 million shares (25%) in the form of global depository receipts (GDRs). Tambang Timah also has a 20% interest in PT Koba Tin, a joint venture with Kajiro Mining Corporation Limited of Australia established to mine mining in the Bangka island chain. Tambang Timah has set the year 2000 as its target for becoming a multi commodity producer. To this end it has begun mining gold at Natal, North Sumatra, and in Kalimantan, with an initial investment of Rp 100 billion.

## Summary of Financial Statement

	(million rupiah)		
	1993	1994	1995
<b>Total Assets</b>	<b>373,527</b>	<b>483,845</b>	<b>751,267</b>
<b>Current Assets</b>	<b>227,898</b>	<b>311,552</b>	<b>532,014</b>
<b>of which</b>			
Cash on hand and in banks	12,300	5,000	5,088
Time deposits	8,891	76,524	314,579
Trade receivables	14,514	36,043	33,119
Inventories	135,818	96,074	124,195
Investments	18,236	12,381	14,459
Fixed Assets-Net	88,246	137,522	156,616
Other Assets	39,049	22,210	48,178
<b>Liabilities</b>	<b>188,568</b>	<b>184,173</b>	<b>193,417</b>
<b>Current Liabilities</b>	<b>112,978</b>	<b>120,833</b>	<b>164,162</b>
<b>of which</b>			
Bank borrowings	20,559	16,353	50,328
Trade payable	39,649	18,421	21,786
Taxes payable	1,206	2,184	38,179
Long-term Liabilities	75,990	83,340	29,255
<b>of which</b>			
Bank borrowings	41,016	47,915	17,158
<b>Shareholders' Equity</b>	<b>184,959</b>	<b>299,472</b>	<b>557,850</b>
Paid-up capital	120,000	120,000	251,651
Paid-up capital in excess of par value	-	-	120,792
Retained earnings	64,959	179,472	185,407
<b>Net Sales</b>	<b>319,554</b>	<b>433,944</b>	<b>502,217</b>
<b>Cost of Goods Sold</b>	<b>233,387</b>	<b>268,736</b>	<b>277,257</b>
<b>Gross Profit</b>	<b>86,167</b>	<b>165,208</b>	<b>224,960</b>
<b>Operating Expenses</b>	<b>64,237</b>	<b>83,432</b>	<b>84,149</b>
<b>Operating Profit</b>	<b>21,930</b>	<b>81,776</b>	<b>140,811</b>
<b>Other Income (Expenses)</b>	<b>2,062</b>	<b>38,461</b>	<b>48,101</b>
<b>Profit before Taxes</b>	<b>23,992</b>	<b>120,237</b>	<b>188,912</b>
<b>Profit after Taxes</b>	<b>23,974</b>	<b>120,217</b>	<b>134,513</b>
<b>Per Share Data (Rp)</b>			
Earnings per Share	200	1,002	535
Equity per Share	1,541	2,498	2,217
Dividend per Share	-	-	66
Closing Price	-	-	2,825
<b>Financial Ratios</b>			
PER (x)	-	-	5.29
PBV (x)	-	-	1.27
Dividend Payout (%)	-	-	12.35
Dividend Yield (%)	-	-	2.34
Current Ratio (x)	2.02	2.58	3.24
Debt to Equity (x)	1.02	0.61	0.35
Leverage Ratio (x)	0.50	0.38	0.26
Gross Profit Margin (x)	0.27	0.38	0.45
Operating Profit Margin (x)	0.07	0.19	0.28
Net Profit Margin (x)	0.08	0.28	0.27
Inventory Turnover (x)	16.08	2.90	2.23
Total Assets Turnover (x)	0.86	0.90	0.67
ROI (%)	6.42	24.86	17.90
ROE (%)	12.96	40.14	24.11

PER = 7.44x ; PBV = 1.79x (March '96)  
 Financial Year: December 31  
 Public Accountant: Drs. Hadi Sutanto & Co.

<b>Shareholders</b>	
Government	90.00%
Public	10.00%



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Pangkalpinang, Bangka 33121  
Phone (62-171) 31335  
Fax. (62-171) 32323

**Representative Office** JI. Teuku Ditiro No. 56A,  
Jakarta 10310  
Phone (021) 310-1185 (hunting)  
Fax. (021) 310-1187

**Business** Tin Mining

**Company Status** PMDN

PT Tambang Timah established in 1976 is the only state enterprise active in tin mining.

**Company News:** The company won government concessions in February 1997 to explore for gold and coal in Sumatra, Kalimantan and east Java. To bolster operations, the company formed three new subsidiaries: PT Timah Investment Mineral, PT Kutaraja Tembaga Raya and PT Dok & Perkapalan Air Kantung. Then Tambang Timah went on to construct Balinyu Industrial Estate on a 1,500 ha site in Bangka Island. With a mix of both local and foreign investor interest, this industrial estate is placed under the joint management of the company and the local provincial and regional government. In early 1998, the company postponed its planned listing on the Sidney Stock Exchange in Australia as the economic crisis in Indonesia continued unabated.

**Financial Performance:** In 1997 the company recorded a net profit of Rp 177,8 billion with a significant increase compared to Rp 156.6 billion the previous year. This increase was mainly attributed by the company's sales.

In the first quarter of 1998 the company recorded a total revenue of Rp. 326,849 million and a net profit amounting to Rp. 125,722 million.

**Brief History:** The company represents a merger of three Dutch mining companies with operations in Indonesia: Bangkatinwinning, Gammenschappelijke Mijnbouw Maatschappij Billiton and NV Singkep Exploitatie Tin. The operational area of the company encompasses Bangka Island, Karimun Island, and coastal areas of Sumatra. Of its 786,657 ha of mining rights, 458,134 ha are onshore, the remainder being offshore. In 1994 Tambang Timah produced 34 thousand tons of tin, marketed under the trade names Bangka, Mentok, and Bangka Low Lead (BLL). Bangka tin is of a minimum 99.50% purity, while Mentok tin is of a minimum 99.85% purity. BLL is of the same quality as Bangka, but with the lead content reduced from 0.036 to 0.02 %, or to a maximum of 0.05% on request. Commercially viable by-products are monazite, ilmenite, zircon, and xenotime. Approximately 95% of the tin production is destined for North America, Europe, and Asia, the remainder used to satisfy domestic demand. The first of the two wholly-owned subsidiaries is PT Indometal Limited, London, the marketing agent for Europe. The other is Indometal Corporation, New York, responsible for marketing in North America. On going public, Tambang Timah undertook dual listing on the Indonesia capital market and the London Stock Exchange (LSE). The company listed 50.33 million (10%) of its series B shares on the Jakarta Stock Exchange (JSX) and the Surabaya Stock Exchange (SSX), offering shares at Rp 2,900 each. Company listing was done at the same time, bringing the total number of listed shares to 503.30 million. On the LSE, the company listed 125.825 million shares (25%) in the form of global depository receipts (GDRs). Tambang Timah also has a 20% interest in PT. Koba Tin, a joint venture with Kajiro Mining Corporation Limited of Australia established to mine mining in the Bangka island chain. The company has set the year 2000 as its target for becoming a multi commodity producer. To achieve this it began mining gold at Natal, North Sumatra, and in Kalimantan, with an initial investment of Rp 100 billion.

**Summary of Financial Statements:**

	(million rupiah)		
	1995	1996	1997
<b>Total Assets</b>	751,267	841,821	1,150,02
<b>Current Assets</b>	532,014	477,149	582,50
of which			
Cash on hand and in bank.	300,633	227,874	24, 5
Time deposits	19,034	-	-
Trade receivables	73,119	55,480	96,21
Inventories	124,195	142,727	149,42
<b>Investments</b>	14,459	17,823	58,01
<b>Fixed Assets-Net</b>	174,710	282,372	389,16
<b>Other Assets</b>	30,084	84,477	141,31
<b>Liabilities</b>	193,417	160,333	340,03
<b>Current Liabilities</b>	164,162	146,789	320, 3
of which			
Bank borrowings	50,328	69,868	107,56
Trade payable	21,788	29,914	31,03
Taxes payable	38,179	5,458	22,89
<b>Long-term Liabilities</b>	29,255	12,473	11,11
of which			
Bank borrowings	17,158	-	-
<b>Minority Interests in Subsidiaries</b>	-	1,108	2,63
<b>Shareholders' Equity</b>	557,850	681,453	809,99
Paid-up capital	251,651	251,651	251,65
Paid-up capital in excess of par value	120,792	120,792	120,79
Retained earnings	185,407	309,010	437,55
<b>Net Sales</b>	502,217	607,904	691,61
<b>Cost of Goods Sold</b>	277,257	343,616	398,39
<b>Gross Profit</b>	224,960	264,288	293,21
<b>Operating Expenses</b>	84,149	81,120	88,38
<b>Operating Profit</b>	140,811	183,168	196,83
<b>Other Income (Expenses)</b>	48,101	36,788	59,87
<b>Profit before Taxes</b>	188,912	219,956	256,50
<b>Profit after Taxes</b>	134,513	156,605	177,81
<b>Per Share Data (Rp)</b>			
Earnings per Share	535	311	35
Equity per Share	2,217	1,354	1,801
Dividend per Share	66	93	14
Closing Price	2,825	4,300	5,904
<b>Financial Ratios</b>			
PER (x)	5.29	13.82	16.71
PBV (x)	1.27	3.18	3.67
Dividend Payout (%)	12.35	29.81	39.97
Dividend Yield (%)	2.34	2.16	2.31
<b>Current Ratio (x)</b>	3.24	3.25	1.75
<b>Debt to Equity (x)</b>	0.35	0.24	0.41
<b>Leverage Ratio (x)</b>	0.28	0.19	0.30
<b>Gross Profit Margin (x)</b>	0.45	0.43	0.41
<b>Operating Profit Margin (x)</b>	0.28	0.30	0.28
<b>Net Profit Margin (x)</b>	0.27	0.26	0.25
<b>Inventory Turnover (x)</b>	2.23	2.41	2.85
<b>Total Assets Turnover (x)</b>	0.87	0.72	0.80
<b>ROI (%)</b>	17.90	18.60	15.40
<b>ROE (%)</b>	24.11	22.98	21.97

PER = 20.52x ; PBV = 4.50x (March '98)  
Financial Year: December 31  
Public Accountant: Drs. Hadi Sutanto & Co.

<b>Shareholders</b>	
Government	65.00%
Public	35.00%



# Tambang Timah (Persero) Tbk.

Mining and mining Services

**Office**  
 Jl. Jenderal Sudirman No. 51  
 Pangkalpinang, Bangka 33121  
 Phone (62-171) 431-335  
 Fax. (62-171) 432-323  
 E-mail: timah@pt.timah.co.id  
 Homepage: http://www.timah.com

**Representative Office**  
 Jl. Teuku Ditiro No. 56A  
 Jakarta 10310  
 Phone (021) 310-1185 (hunting)  
 314-1864, 314-1928, 314-1853,  
 314-2946  
 Fax. (021) 310-1187

**Business Status**  
 Tin Mining  
 PMDN

**Tambang Timah Tbk.** established in 1976 is the only state enterprise active in tin mining.

**Company News:** Timah's President Director announced recently the company had set aside funds of US\$ 250 million to acquire local companies operating in the mineral mining business. These acquisitions are meant to boost the company's corporate value and in line with shareholder plans to divest the business.

**Financial Performance:** In 1999 net profit decrease 38.6% to Rp 1 billion, primarily caused by a result of a drop in sales.

**rief History:** The company represents a merger of three Dutch mining companies with operations in Indonesia: Bangkaunwinning, Nederlandschappelijke Mijnbouw Maatschappij Billiton and NV Tin Exploitatie Tin. The operational area of the company encompasses Bangka Island, Karimun Island, and coastal areas of Sumatra. Of its 786,657 ha of mining rights, 458,134 ha are onshore, the remainder being offshore. In 1994 Tambang Timah produced 1.2 million tons of tin, marketed under the trade names Bangka Tin, Bangka Low Lead (BLL). Bangka tin is of a minimum 99.85% purity, while Mentok tin is of a minimum 99.85% purity. BLL has the same quality as Bangka, but with the lead content reduced from 0.036% to 0.02%, or to a maximum of 0.05% on request. Commercially viable by-products are monazite, ilmenite, zircon, and columbite. Approximately 95% of the tin production is destined for North America, Europe, and Asia, the remainder used to satisfy domestic demand. The first of the two wholly-owned subsidiaries is Indometal Limited, London, the marketing agent for Europe. The second is Indometal Corporation, New York, responsible for marketing in North America. On going public, Tambang Timah undertook an initial public offering on the Indonesia capital market and the London Stock Exchange (LSE). The company listed 50.33 million (10%) of its shares on the Jakarta Stock Exchange (JSX) and the Surabaya Stock Exchange (SSX), offering shares at Rp 2,900 each. Company listing was done at the same time, bringing the total number of listed shares to 503.30 million. On the LSE, the company listed 125.825 million shares (25%) in the form of global depository receipts (GDRs). The company also has a 20% interest in PT Koba Tin, a joint venture

## Summary of Financial Statement

	1997	1998	1999
<b>Total Assets</b>	1,150,158	1,696,984	1,736,497
<b>Current Assets</b>	584,638	870,754	838,432
<i>of which</i>			
Cash on hand and in banks	24,957	255,704	216,845
Time deposits	37,844	17,854	25,483
Trade receivables	96,215	96,310	73,445
Inventories	149,426	406,144	357,933
Investments	55,042	130,802	121,580
<b>Fixed Assets-Net</b>	369,161	444,101	572,025
<b>Other Assets</b>	141,317	151,327	204,460
<b>Liabilities</b>	340,163	431,944	346,314
<b>Current Liabilities</b>	326,413	415,567	326,842
<i>of which</i>			
Bank borrowings	167,562	8,483	4,709
Trade payable	31,038	82,544	59,051
Taxes payable	22,895	151,051	97,394
Long-term Liabilities	11,118	13,993	17,465
Minority Interests in Subsidiaries	2,632	2,384	2,007
<b>Shareholders' Equity</b>	809,995	1,265,040	1,390,183
Paid-up capital	251,651	251,651	251,651
Paid-up capital			
In excess of par value	120,792	120,792	120,792
Retained earnings	437,552	892,597	1,017,740
<b>Net Sales</b>	691,614	2,034,561	1,694,839
<b>Cost of Goods Sold</b>	396,395	672,975	944,244
<b>Gross Profit</b>	295,219	1,361,586	750,595
<b>Operating Expenses</b>	88,386	256,748	240,684
<b>Operating Profit</b>	196,833	1,104,838	509,911
<b>Other Income (Expenses)</b>	59,672	(364,532)	(25,412)
<b>Profit before Taxes</b>	256,505	740,306	484,499
<b>Profit after Taxes</b>	177,813	518,828	318,039
<b>Per Share Data (Rp)</b>			
Earnings per Share	353	1,031	632
Equity per Share	1,609	2,513	2,762
Dividend per Share	141	409	247
Closing Price	5,900	5,375	4,875
<b>Financial Ratios</b>			
PER (x)	16.70	5.21	7.71
PBV (x)	3.67	2.14	1.76
Dividend Payout (%)	39.91	39.88	39.15
Dividend Yield (%)	2.39	7.61	5.07
Current Ratio (x)	1.79	2.34	2.57
Debt to Equity (x)	0.42	0.34	0.25
Leverage Ratio (x)	0.30	0.25	0.20
Gross Profit Margin (x)	0.43	0.67	0.44
Operating Profit Margin (x)	0.28	0.54	0.30
Net Profit Margin (x)	0.26	0.26	0.19
Inventory Turnover (x)	2.65	1.66	2.64
Total Assets Turnover (x)	0.60	1.20	0.98
ROI (%)	15.46	30.57	18.31
ROE (%)	21.95	41.01	22.88

PER = 4.11x ; PBV = 0.94x (June 2000)

Financial Year: December 31

Public Accountant: Drs. Hadi Sutanto & Co.

**Shareholders**  
 Government 65.00%  
 Public 35.00%

**Head Office** Jl. Japati No. 1, Bandung 40133  
 Phone (022) 452-1510  
 Fax. (022) 440-313  
**Business** Telecommunication  
**Company Status** PMDN

PT Telkom is a state enterprise providing domestic telecommunication services and operates the sole national public switched telephone network (PSTN). The company represents a continuation of an enterprise owned by the government of the Dutch East Indies, Post-en Telegraafdienst, founded pursuant to the Staatsblad concerning Indonesische Bedrijvenwet. After a long process of evolution, in 1991 Telkom was transformed from a perusahaan umum—Perum (state corporation) into a state owned limited liability company with greater autonomy. It currently operates the following services: telephone, satellite transponder, telex, telegram, leased line, VSAT, e-mail and voice messaging. In 1995, installed capacity reached 4.8 million telephone lines, representing market penetration of 1.69 lines per 100 people. The company retains equity participation in eight subsidiaries: 22.50% of PT Satelit Palapa Indonesia (Satelindo), a provider of GSM cellular telephone service and international telecommunication; 35% of PT Komunikasi Selular Indonesia (Konselindo), a provider of analogue cellular telecommunication; 25% of PT Aplikasi Lintasarta (Lintasarta), active in data packet communication, VSAT, and e-mail; 45% of PT Radio Telepon Indonesia (Ratelindo), offering domestic mobile radio phone services; 30.80% of PT Pasifik Satelit Nusantara (PSN), providing satellite telecommunication services; 10% of PT Telekomindo Arimabhakti (Telekomindo), concerned with the construction and development of telecommunication buildings and infrastructure; 15% of PT Bangtelindo, which offers consultation on the installation and maintenance of telecommunication infrastructure; and 15% of PT Elnusa Yellow Pages (ENYP), active in publishing of telephone, telex, and facsimile directories. PT Telkom has gone public, listing 1.16 billion shares on the Jakarta and Surabaya Stock Exchanges, and 9.33 billion internationally on the New York and London Stock Exchanges. At the end of 1995, Telkom established a further two subsidiaries, especially to operate analogue cellular telecommunication services, retaining 20.17% of the shares of PT Metro Selular Nusantara, and 25% of the shares of PT Mobile Selular Indonesia. The May 1995 Annual General Meeting of Shareholders approved a dividend of Rp 24.48 per share, which comes to US\$0.21 per American depository share (ADS).

## Shareholders

Government	65.00%
Public	35.00%

## Summary of Financial Statement

	(million rupiah)		
	1993	1994	1995
<b>Total Assets</b>	9.220.020	11.815.850	15.912
<b>Current Assets</b>	1.479.715	1.769.243	3.339
<i>of which</i>			
Cash on hand in banks	232.577	237.858	295
Time deposits	557.949	613.691	1.795
Trade receivables	445.804	132.959	121
Inventories	188.437	207.776	244
Investments	37.467	58.822	354
<b>Fixed Assets-Net</b>	5.558.998	8.408.988	9.905
<b>Other Assets</b>	1.721.607	1.578.797	2.312
<b>Liabilities</b>	5.411.341	7.299.895	8.457
<b>Current Liabilities</b>	1.604.982	1.723.699	2.370
<i>of which</i>			
Bank borrowings	-	-	-
Trade payable	751.530	611.174	1.240
Current maturities of long-term debt	271.847	329.808	315
<b>Long-term Liabilities</b>	2.776.932	5.572.999	8.086
<b>Minority Interests in Subsidiaries</b>	-	-	63
<b>Shareholders' Equity</b>	3.808.679	4.519.155	7.391
Paid-up capital	2.000.000	2.000.000	4.666
Paid-up capital in excess of par value	217.921	228.847	1.639
Retained earnings	1.590.858	2.290.308	1.086
<b>Net Sales</b>	3.072.184	4.043.438	5.105
<b>Cost of Goods Sold</b>	2.164.365	2.739.760	3.714
<b>Gross Profit</b>	907.819	1.303.678	1.390
<b>Operating Expenses</b>	107.965	158.114	102
<b>Operating Profit</b>	799.854	1.145.562	1.287
<b>Other Income (Expenses)</b>	-	-	-
<b>Profit before Taxes</b>	799.854	1.145.562	1.287
<b>Profit after Taxes</b>	500.978	794.550	906
<b>Per Share Data (Rp)</b>			
Earnings per Share	250	397	-
Equity per Share	1.904	2.260	1
Dividend per Share	-	-	-
Closing Price	-	-	3
<b>Financial Ratios</b>			
PER (x)	-	-	18
PBV (x)	-	-	1
Dividend Payout (%)	-	-	12
Dividend Yield (%)	-	-	0
Current Ratio (x)	0,92	1,03	1
Debt to Equity (x)	1,42	1,81	1
Leverage Ratio (x)	0,59	0,82	0
Gross Profit Margin (x)	0,30	0,32	0
Operating Profit Margin (x)	0,26	0,28	0
Net Profit Margin (x)	0,18	0,20	0
Inventory Turnover (x)	11,49	13,19	15
Total Assets Turnover (x)	0,33	0,34	0
ROI (%)	6,43	8,72	5
ROE (%)	13,15	17,58	12

PER = 18.78x ; PBV = 2.30x (March '96)

Financial Year: December 31

Public Accountant: Prasctio, Utomo & Co



**Office** Jl. Japati No. 1, Bandung 40133  
 Phone (022) 452-1510  
 Fax. (022) 440-313  
**any Status** Telecommunication  
 PMDN

**Summary of Financial Statement**

	(million rupiah)		
	1994	1995	1996
<b>Total Assets</b>	11,815,850	15,915,210	17,783,109
<b>Current Assets</b>	1,786,243	3,342,541	2,321,057
<i>of which</i>			
Cash on hand and in banks	237,858	760,358	1,220,652
Time deposits	535,524	1,330,427	9,318
Trade receivables	132,959	787,419	898,781
Inventories	207,778	244,428	218,874
Investments	58,822	354,158	1,084,517
<b>Fixed Assets-Net</b>	8,408,888	11,531,040	13,863,295
<b>Other Assets</b>	1,578,797	887,473	514,330
<b>Liabilities</b>	7,296,895	8,523,280	8,918,210
<b>Current Liabilities</b>	1,723,898	1,981,334	2,129,019
<i>of which</i>			
Trade payable	811,174	851,855	833,850
Accrued expenses	811,174	569,780	589,190
Current maturities of long-term debt	329,608	315,797	373,531
<b>Long-term Liabilities</b>	5,572,999	6,478,523	6,787,191
<b>Minority Interests in Subsidiaries</b>	-	83,423	-
<b>Shareholders' Equity</b>	4,519,155	7,391,930	8,868,889
Paid-up capital	2,000,000	4,688,867	4,688,867
Paid-up capital in excess of par value	228,847	1,839,204	1,839,487
Retained earnings	2,290,308	1,063,859	2,360,855
<b>Net Sales</b>	4,043,438	5,105,089	6,075,799
<b>Operating Expenses</b>	2,739,760	3,714,833	2,926,737
<b>Operating Profit</b>	1,303,678	1,390,238	2,149,082
<b>Other Income (Expenses)</b>	(158,114)	(102,538)	(77,873)
<b>Profit before Taxes</b>	1,145,562	1,287,898	2,071,389
<b>Profit after Taxes</b>	794,550	908,882	1,503,278
<b>Per Share Data (Rp)</b>			
Earnings per Share	397	97	181
Equity per Share	2,260	792	950
Dividend per Share	-	24	41
Closing Price	-	3,000	4,075
<b>Financial Ratios</b>			
PER (x)	-	30.88	25.30
PBV (x)	-	3.79	4.29
Dividend Payout (%)	-	24.70	25.48
Dividend Yield (%)	-	0.80	1.01
Current Ratio (x)	1.03	1.69	1.09
Debt to Equity (x)	1.81	1.15	1.01
Leverage Ratio (x)	0.82	0.54	0.50
Operating Profit Margin (x)	0.32	0.27	0.42
Net Profit Margin (x)	0.20	0.18	0.30
Inventory Turnover (x)	13.19	15.20	13.37
Total Assets Turnover (x)	0.34	0.32	0.29
ROI (%)	6.72	5.70	8.45
ROE (%)	17.58	12.27	18.85

**elkom** is a state enterprise providing domestic telecommunication services and operates the sole national public switched telephone network (PSTN). The company represents a continuation of an enterprise owned by the government of the Dutch East Indies, Postgraafdienst, founded pursuant to the Staatsblad concerning Koninklijke Besluit van 1912. After a long process of evolution, in 1991 it was transformed from a perusahaan umum—Perum (state-owned) into a state-owned limited liability company with greater autonomy. It currently operates the following services: telephone, teletransponder, telex, telegram, leased line, VSAT, e-mail and facsimile. In 1995, installed capacity reached 4.8 million telephones, representing market penetration of 1.69 lines per 100 population. The company retains equity participation in eight subsidiaries: 100% of PT Satelit Palapa Indonesia (Satelindo), a provider of cellular telecommunication; 100% of PT Telekomunikasi Selular Indonesia (Komselindo), a provider of cellular telecommunication; 25% of PT Aplikasi Lintasarta (Aplindo), active in data packet communication, VSAT, and e-mail; 100% of PT Radio Telepon Indonesia (Ratelindo), offering domestic radio phone services; 30.80% of PT Pasifik Satelit Nusantara (Pasinus), providing satellite telecommunication services; 10% of PT Telekomunikasi Arimabhakti (Telkomindo), concerned with the construction and development of telecommunication buildings and infrastructure; 100% of PT Bangtelindo, which offers consultation on the installation and maintenance of telecommunication infrastructure; and 15% of PT Penerbitan Yellow Pages (ENYP), active in publishing of telephone directories and facsimile directories. PT Telkom has gone public, listing its shares on the Jakarta and Surabaya Stock Exchanges, and is also listed internationally on the New York and London Stock Exchanges. At the end of 1995, Telkom established a further two subsidiaries: PT Telekomunikasi Selular (Telkomsel) to operate analogue cellular telecommunication services, and PT Telekomunikasi Selular (Telkomsel) to operate digital cellular telecommunication services, each holding 20.17% of the shares of PT Metro Selular Nusantara, and PT Telekomunikasi Selular Indonesia. On May 1997, the company launched Subscriber Identification Module (SIM) card technology. The IMPATI card is used for cellular telephony.

**olders**  
**ment** 65.00%  
 35.00%

Current Ratio (x)	1.03	1.69	1.09
Debt to Equity (x)	1.81	1.15	1.01
Leverage Ratio (x)	0.82	0.54	0.50
Operating Profit Margin (x)	0.32	0.27	0.42
Net Profit Margin (x)	0.20	0.18	0.30
Inventory Turnover (x)	13.19	15.20	13.37
Total Assets Turnover (x)	0.34	0.32	0.29
ROI (%)	6.72	5.70	8.45
ROE (%)	17.58	12.27	18.85

PER = 22.82x ; PBV = 3.87x (March '97)  
 Financial Year: December 31  
 Public Accountant: Prasetyo, Utomo & Co.

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Bandung 40133 Jawa Barat  
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Telecommunication  
PMDN

Status

PT Telkom Indonesia (Persero) Tbk. is a state-owned company providing domestic telecommunications services. It also operates the sole national public telephone network (PSTN).

**News:** The company plans to develop its Voice Over Internet Protocol (VoIP) service for long distance connection (SLJJ) following BUMN plan to enter the IP base business. BUMN has allocated investment fund of Rp 1.06 trillion from last year's profit to develop the VoIP cellular and multimedia business. The plans will be supported by the launching of Turbonet, a service that offers internet access at high speed through satellite, that has been postponed to June 2000. In the next year, the company will perform a reposition of its business portfolio by developing 4 new businesses in connection with the internet and mobile services.

**Financial Performance:** The company received a Rp 2.172 trillion in 1999, an 85% rise from the year before. Yet despite the profit, it still has to handle its debt of Rp 9.21 trillion. Debt in 1999 reached 51.5% of total debt, meanwhile foreign debt accounted for 48.5% of the total. Compared to 1998, debt actually declined. In 1998 its debt in Rupiah reached 53.9%, while foreign debts reached 46.1% of total debt. Debt in Rupiah in 1999 up to Rp 4.75 trillion, and foreign currency debt reached Rp 4.46 trillion, 14.885 million yen, 150.5 million francs, and 28.8 million dollars.

**History:** The company represents a continuation of an enterprise owned by the government of the Dutch East Indies, Post and Telecommunications Dienst, founded pursuant to the Staatsblad concerning the Bedrijvenwet. After a long process of evolution, in 1991 it was transformed from a perusahaan umum-Perum (state-owned company) into a state owned limited liability company with greater autonomy. It currently operates the following services: telephone, facsimile, telex, telegram, leased line, VSAT, e-mail, and data messaging. The company retains equity participation in eight companies: 22.50% of PT Satelit Palapa Indonesia (Satelindo), a provider of GSM cellular telephone service and international telecommunication; 35% of PT Komunikasi Selular Indonesia (Koselindo), a provider of analogue cellular telecommunication; 50% of PT Aplikasi Lintasarta (Lintasarta), active in data packet telecommunication, VSAT, and e-mail; 45% of PT Radio Telepon Indonesia (Radinindo), provider of domestic mobile radio phone services; 50% of PT Pasifik Satelit Nusantara (PSN), provider of satellite telecommunication services; 10% of PT Telekomindo Arimabhakti (Arindo), operator of the construction and development of telecommunication buildings and infrastructure; 15% of PT Radio Telepon Indonesia (Radinindo), provider of consultation on the installation and maintenance of telecommunication infrastructure; and 15% of PT Elnusa (ENYU), active in the publishing of telephone, telex, and mobile directories. At the end of 1998 or at the early part of 1999, the company launched a new satellite: Telkom I. This satellite is owned by the Export and Import Bank of USA.

Ownership

Government 66.19%  
Public 33.81%

**Summary of Financial Statement**

	1997	1998	1999
<b>Total Assets</b>	19,967,267	23,693,546	26,329,654
<b>Current Assets</b>	2,243,063	3,639,188	6,612,138
of which			
Cash on hand and in banks	758,912	2,536,320	3,597,537
Time deposits	342,096	41,295	1,319,535
Trade receivables	777,694	831,386	1,100,858
Inventories	128,563	93,305	411,956
Investments	905,831	1,138,881	1,483,933
Fixed Assets-Net	16,356,542	18,515,862	17,828,891
Other Assets	461,931	399,615	404,692
<b>Liabilities</b>	10,328,904	13,185,762	14,105,345
<b>Current Liabilities</b>	2,369,959	2,615,558	3,393,102
of which			
Trade payable	902,476	754,342	858,324
Accrued expenses	671,894	954,690	1,079,533
Current maturities of long-term debt	488,801	655,360	674,679
Long-term Liabilities	7,958,945	10,570,204	10,682,235
Minority Interests in Subsidiaries			30,008
<b>Shareholders' Equity</b>	9,638,483	10,507,784	12,224,309
Paid-up capital	4,666,667	4,666,667	5,040,000
Paid-up capital in excess of par value	1,866,365	1,866,365	1,504,055
Retained earnings	3,105,451	3,974,752	5,680,254
<b>Net Sales</b>	5,909,026	6,600,000	7,790,209
<b>Operating Expenses</b>	3,382,623	4,000,278	4,846,746
<b>Operating Profit</b>	2,526,403	2,599,722	2,943,463
<b>Other Income (Expenses)</b>	(904,436)	(1,175,270)	19,250
<b>Profit before Taxes</b>	1,621,967	1,424,452	2,962,713
<b>Profit after Taxes</b>	1,152,100	1,168,670	2,172,321
<b>Per Share Data (Rp)</b>			
Earnings per Share	123	125	216
Equity per Share	1,033	1,126	1,213
Dividend per Share	49	51	
Closing Price	2,925	2,700	3,975
<b>Financial Ratios</b>			
PER (x)	23.70	21.59	18.44
PBV (x)	2.83	2.40	3.28
Dividend Payout (%)	39.70	40.72	
Dividend Yield (%)	1.68	1.89	
Current Ratio (x)	0.95	1.39	1.95
Debt to Equity (x)	1.07	1.25	1.15
Leverage Ratio (x)	0.52	0.56	0.54
Operating Profit Margin (x)	0.43	0.39	0.38
Net Profit Margin (x)	0.19	0.18	0.28
Inventory Turnover (x)	26.31	42.87	11.77
Total Assets Turnover (x)	0.30	0.28	0.30
ROI (%)	5.77	4.93	8.25
ROE (%)	11.95	11.12	17.77

PER = 14.27x ; PBV = 2.54x (June 2000)

Financial Year: December 31

Public Accountant: Prasetyo, Utomo & Co.



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 Phone (021) 251-1946  
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 Telex 65511-13 KBBNI IA  
 PO Box 2955 JKT 10220  
**Business** Banking  
**Company Status** PMDN

## Summary of Financial Statement

	(million rupiah)		
	1994	1995	1996
<b>Total Assets</b>	28,005,880	32,170,778	34,882,473
<b>Cash on Hand and in Banks</b>	683,268	722,817	1,153,588
Cash	148,583	228,427	270,768
Bank Indonesia	133,309	230,938	614,125
Other banks	403,398	263,454	268,677
<b>Placements in Other Banks</b>	8,842,788	8,274,884	5,081,275
<b>Notes and Securities</b>	2,724,470	2,991,493	3,930,830
<b>Loans</b>	15,058,773	19,008,047	22,981,845
<b>Investments</b>	13,231	13,595	29,002
<b>Fixed Assets</b>	435,019	688,579	834,327
<b>Other Assets</b>	248,331	473,561	891,808
<b>Liabilities</b>	24,759,642	30,588,251	32,051,359
<b>Total Deposits</b>	13,001,139	21,385,111	24,930,960
Demand deposits	3,184,341	4,156,832	4,270,927
Time deposits	5,910,368	12,586,060	14,760,045
Savings deposits	3,906,430	4,662,219	5,899,988
<b>Call Money</b>	-	78,845	85,238
<b>Notes Issued</b>	-	-	-
<b>Borrowings</b>	10,512,003	8,303,844	8,013,293
of which			
Subordinated	-	235,719	232,583
<b>Other Liabilities</b>	1,225,092	793,180	970,512
<b>Minority Interests in Subsidiaries</b>	21,408	27,271	41,358
<b>Shareholders' Equity</b>	1,248,238	1,582,525	2,931,114
Paid-up capital	1,037,061	1,232,547	2,170,084
Paid-up capital in excess of par value	-	-	370,538
Revaluation of fixed assets	4,827	4,827	4,827
Retained earnings	204,550	345,351	285,885
<b>Revenue</b>	2,756,161	3,890,451	2,332,750
<b>Operating Expenses</b>	2,515,375	3,310,800	1,980,616
<b>Operating Profit</b>	240,788	379,651	372,134
<b>Other Income (Expenses)</b>	30,812	(974)	(3,310)
<b>Profit before Taxes</b>	271,600	378,677	368,824
<b>Profit after Taxes</b>	151,928	274,023	260,410
<b>Revenue Breakdown</b>			
Interest Income	2,480,339	3,318,708	2,145,372
Other Income	275,824	371,743	187,378
<b>Expense Breakdown</b>			
Interest Paid	1,823,803	2,393,184	1,511,198
Others	891,572	917,616	449,418
<b>Per Share Data (Rp)</b>			
Earnings per Share	73	111	60
Equity per Share	601	642	652
Dividend per Share	-	-	13
Closing Price	-	-	1,250
<b>Financial Ratios</b>			
PER (x)	-	-	20.83
PBV (x)	-	-	1.82
Dividend Payout (%)	-	-	21.87
Dividend Yield (%)	-	-	1.04
<b>Cash and Banks</b>			
to Demand Deposits (x)	0.21	0.17	0.27
Cash and Banks to Total Deposits (x)	0.05	0.03	0.05
Equity to Total Assets (x)	0.05	0.05	0.08
Loans to Total Deposits (x)	1.18	0.89	0.92
Operating Profit Margin (x)	0.09	0.10	0.16
Net Profit Margin (x)	0.08	0.07	0.11
ROI (%)	0.58	0.85	0.75
ROE (%)	12.18	17.32	9.20

PER = 22.92x ; PBV = 2.11x (March '97)

Financial Year: December 31

Public Accountant: Prasotio, Utomo & Co.

**Bank BNI** is a state owned enterprise founded in 1946, originally assigned the function of central bank for the newly born Republic. In 1949, the Government of Indonesia transferred the function of central bank to de Javasche Bank, and Bank BNI has since then operated as a commercial bank. In 1950, the bank was licensed for foreign exchange operations. Before going public, Bank BNI changed its legal status to a State Owned Company of Limited Liability (Persero). In addition to its core business in banking, Bank BNI also offers other financial services through its range of subsidiaries, while the bank currently holds a 25% interest in 21 rural banks. Three subsidiaries are wholly owned by Bank BNI: PT BNI Multifinance (wholly owned), PT BNI Securities (99.85% owned), and PT Bank Finconesia (65.65% owned). By the end of 1996, Bank BNI had installed 265 ATMs, and the number will be increased to 500 ATMs by the end of 1997. The bank now has 502 branch offices in major cities in Indonesia, and 12 branches which are six overseas branches, one each in Singapore, Tokyo, Hong Kong, New York, London, and Grand Cayman Island. On June 30, 1996, the capital adequacy ratio of the bank stood at 9.1%.

**Shareholders**  
 Indonesian Government 75.00%  
 Public 25.00%

**Office** Gedung BNI, 29<sup>th</sup> Floor  
 Jl Jenderal Sudirman Kav 1  
 Jakarta 10220  
 Phone (021) 572-8037, 572-8387  
 Fax (021) 572-6805  
 Telex 65511,65512 KBBNI IA  
 PO Box 2955 JKT 10220  
 Home Page <http://www.bni.co.id>  
 E-mail: [hn@bni.co.id](mailto:hn@bni.co.id)

**ISS** Banking

**Company Status** BUMN (state owned enterprise)

**Bank Negara Indonesia Tbk.** is a state owned enterprise, originally assigned the function of central bank for the newly republic of Indonesia.

**Company News:** In a survey conducted by Far Eastern Economic Review, Bank BNI was ranked among the top ten Indonesian companies. In March of this year, Bank BNI customers rose from 3 million to 7 million after the bank was appointed as paying bank.

**Annual Performance:** In 1998 the company recorded a net loss of Rp 13.6 trillion. Amounting to Rp 38 trillion, non-performing loan write-off and earning assets write-down, coupled with a negative spread of Rp 7.2 trillion, made up the lion's share of this loss. In 1999 Bank BNI has reduced its loss by Rp 13.3 trillion, due reduction in negative spread and provision for earning assets plus the increase of other operational income (e.g. foreign exchange differentials).

**Company History:** The company was founded in 1946. In 1949, the government of Indonesia transferred the function of central bank to Bank Jawa and Bank BNI has since operated as a central bank. In 1950 the bank was licensed for foreign exchange transactions. Before going public, Bank BNI changed its legal status to State Owned Company of Limited Liability (Persero) in 1992. In line with its core business in banking, Bank BNI also offers other financial services through its range of subsidiaries, while the bank holds a 25% interest in 29 rural banks. Four subsidiaries are fully owned by Bank BNI: PT BNI Multifinance (99.99%), PT BNI Sekuritas (99.85%), BNI Nakertrans Ltd. (99.99%), and PT Banknesia (74.51%). By the end of 1996, Bank BNI had installed 265 ATMs, and this number increased to 500 ATMs by the end of 1997. In 1999 it increased again to 782 ATMs. The bank now has 628 branches in major cities in Indonesia, and six overseas branches, one in Singapore, Tokyo, Hong Kong, New York, London, and Grand Cayman Island. On June 30, 1996, the capital adequacy ratio of the bank stood at 9.1%. Having made its debut on the exchange at the end of 1996, in early 1997 the company issued Yankee Bonds valued at \$ 145 million. This bond issue was floated through BNI New York branch, and was arranged by JP Morgan Securities. These 10-year Yankee Bonds were rated BBB by Standard & Poors, and the proceeds raised were used to finance operations in general. The first half of 1997 was marked by an expansion of BNI operations, including the establishment with Faysal Islamic Bank in Bahrain, as well as the establishment of 5 Bank Syariah branch offices (in Jakarta, Pekalongan, Jepara, Malang, and Banjarmasin) in the first half of 2000, which are managed in line with Islamic principles. In an alliance with PT liwasraya, BNI formed the insurance company PT Asuransi Jiwa BNI.Jiwasraya. In a key move at the end of 1999, BNI issued securities in the form of floating rate certificate valued at US\$ 100 million through arrangers Banque Nationale de Paris, Development Bank of Singapore, Nikko Bank, Natexis and BFCCE and Sakura Merchant Bank. As the economic downturn worsened the banks performance, which also brought Bank BNI into the recapitalization program of total Rp 61.3 trillion, the government injected government bond for Rp 30 trillion of first tranche in April 2000, while the rest will be due not later than June 30, 2000.

<b>Shareholders</b>	
<b>Government</b>	64.79%
<b>Public</b>	14.30%
<b>Foreign</b>	20.91%

**Summary of Financial Statement**

	(million rupiah)		
	1997	1998	1999
<b>Total Assets</b>	57,174,551	57,360,735	97,717,803
<b>Cash on Hand and in Banks</b>	2,748,069	4,582,303	6,551,468
Cash	386,536	652,225	1,849,078
Bank Indonesia	1,333,524	3,197,105	3,642,715
Other banks	1,028,009	732,973	1,059,675
<b>Placements in Other Banks</b>	4,499,617	4,497,654	7,839,352
<b>Notes and Securities</b>	7,705,341	12,036,033	3,423,294
<b>Loans</b>	39,565,315	29,760,719	20,409,936
<b>Investments</b>	13,926	12,545	610,939
<b>Fixed Assets</b>	1,172,646	657,319	849,743
<b>Other Assets</b>	1,489,637	5,694,147	58,033,071
<b>Liabilities</b>	53,945,319	56,015,904	98,744,261
<b>Total Deposits</b>	59,039,034	70,771,076	75,312,844
Demand deposits	7,547,977	9,752,939	12,516,482
Time deposits	23,751,762	50,414,132	44,756,238
Savings deposits	7,795,295	10,603,905	18,040,124
<b>Call Money</b>	44,225	91,358	56,319
<b>Notes issued</b>			
<b>Borrowings of which:</b>	13,245,369	20,652,585	17,015,373
Subordinated	231,162	213,666	254,597
<b>Other Liabilities</b>	1,546,924	6,476,150	6,306,463
<b>Minority Interests in Subsidiaries</b>	59,669	26,737	46,242
<b>Shareholders' Equity</b>	3,178,332	10,655,169	11,026,458
Paid-up capital	2,170,064	2,170,064	2,167,162
Paid-up capital in excess of par value	370,536	370,536	591,156
Revaluation of fixed assets	4,627	4,627	4,627
Retained earnings (accumulated loss)	634,105	(43,200,385)	(3,806,453)
<b>Revenue</b>	5,871,768	13,295,320	9,736,761
<b>Operating Expenses</b>	5,399,192	58,662,583	24,975,007
<b>Operating Profit (Loss)</b>	472,569	(46,367,263)	(15,238,246)
<b>Other Income (Expenses)</b>	(2,377)	(16,215)	461,522
<b>Profit (Loss) before Taxes</b>	470,192	(46,383,478)	(14,776,724)
<b>Profit (Loss) after Taxes</b>	315,237	(43,603,639)	(13,259,860)
<b>Revenue Breakdown</b>			
Interest Income	2,145,372	11,795,407	7,480,268
Other Income	3,726,396	1,499,913	2,256,493
<b>Expense Breakdown</b>			
Interest Paid	1,511,196	19,007,358	14,469,969
Others	3,888,001	40,655,225	10,505,038
<b>Per Share Data (Rp)</b>			
Earnings (Loss) per Share	73	(10,047)	(3,031)
Equity per Share	733	(9,367)	(235)
Dividend per Share			
Closing Price	525	300	300
<b>Financial Ratios</b>			
PER (x)	7.23	-0.03	-0.10
PBV (x)	0.72	-0.03	-1.28
Dividend Payout (%)			
Dividend Yield (%)			
<b>Cash and Banks</b>			
to Demand Deposits (x)	0.36	0.47	0.52
<b>Cash and Banks to Total Deposits (x)</b>	0.07	0.06	0.09
<b>Equity to Total Assets (x)</b>	0.06	n.a.	n.a.
<b>Loans to Total Deposits (x)</b>	1.01	0.42	0.27
<b>Operating Profit Margin (x)</b>	0.08	n.a.	n.a.
<b>Net Profit Margin (x)</b>	0.05	n.a.	n.a.
<b>ROI (%)</b>	0.55	-76.02	-13.57
<b>ROE (%)</b>	9.92	n.a.	n.a.

PER = -0.07x ; PBV = -0.85x (June 2000)  
 Financial Year: December 31  
 Public Accountant: Prasetyo, Utami & Co.



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Phone (021) 789-1234  
Fax. (021) 789-1224  
Telex 66209 ATKJKT IA

- Factories**
- Cilacap Iron Sand Mine  
Jl. Penyul Cilacap - 53211  
Phone (0282) 31884, 31883  
Fax. (0282) 31881  
Telex 25457 ATPCLP IA
  - Pongkor Gold Mine  
PO Box 8 Pos Leuwiliang, Bogor  
Jawa Barat  
Phone (082) 143413, 789-1219,  
7891234 Ext. 3831
  - Kijang Bauxite Mine  
Kijang, Tanjung Pinang, Riau 29151  
Phone (0771) 21177, 24521  
Fax. (0771) 21921  
Telex 45665 ATBKJG IA
  - Pomalaa Nickel Mine and  
Ferro-nickel Plant  
Pomalaa, Kab. Kolaka,  
Sulawesi Tenggara
  - Gebe Nickel Mine  
Gebe, Halmahera Tengah, Maluku
  - Logam Mulia Processing and  
Purification Unit  
Jl. Pemuda - Jl. Raya Bekasi  
Pulogadung, Jakarta Timur 13010  
Phone (021) 489-2108  
Fax. (021) 489-0491  
Telex 49147 ATKJKT IA

**Business** Mining (Nickel, Bauxite, Iron Sand,  
Gold & Silver)

**Company Status** PMDN

PT Aneka Tambang Tbk is a state-owned mineral mining enterprise established in 1968, currently holds 75 mining concessions with the total mining area of 3.6 million hectares.

**Company News:** The gold market is boom in 1997, however the company production run as usual.

**Financial Performance:** The company's net profit rose by 113% to Rp 69.5 billion in 1997 compared to Rp 32.6 billion in 1996. Up to 90% of the profit was obtained from a positive difference in the exchange rate.

In the first quarter of 1998 the company recorded a total revenue of Rp. 225,785 million and a net profit amounting to Rp. 112,446 million.

**Brief History:** The company yields various kinds of minerals, like ferro-nickel, nickel ores, gold, silver, bauxite and iron sand, even though the company mostly concentrates its activities on the mining of nickel and gold. The mining fields of nickel are located in Pomalaa (Sulawesi) and Gebe Island (Maluku). The Pomalaa field is estimated to contain 1.9 million tons of nickel reserves in the form of high soprilit and 11.5 million tons in low soprilit form, while the deposits in the Gebe field consist of 12.06 million tons of nickel in the form of soprilit and 12.65 million tons in the form of limonit. Meanwhile, the mining of gold and silver is located in Pongkor, West Java. The company collected 1,827 kgs of gold and 14,732 kgs of silver from the Pongkor field in 1996. The exploration activities in the field has been intensified and the field is expected to be capable of producing 5,000 - 5,000 kgs of gold and 7,000 - 29,360 kgs of silver in 1999. To execute the mining activities, the company has promoted joint cooperation with Broken Hill Property, Queensland Nickel International (QNI), Newcrest and Aston of Malaysia. Some 80% of the production has been destined for export markets, mainly Japan and Australia. The large portion of the production sold to the export markets enabled the company to earn a higher profit amid the unfavourable national economic situation.

<b>Shareholders</b>	
Indonesia Government	65.00%
Public	35.00%

**Summary of Financial Statement**

	(million rupiah)		
	1995	1996	1997
<b>Total Assets</b>	660,243	723,241	1,600,787
<b>Current Assets</b>	103,529	121,140	705,848
<i>of which</i>			
Cash on hand and in banks	2,758	5,559	538,043
Trade receivables	5,926	19,814	34,051
Inventories	66,931	77,141	104,918
Investments	-	5,750	5,750
<b>Fixed Assets-Net</b>	523,930	544,627	891,183
<b>Other Assets</b>	32,783	51,724	198,206
<b>Liabilities</b>	376,094	418,428	477,538
<b>Current Liabilities</b>	103,551	121,058	253,748
<i>of which</i>			
Short-term debt	15,128	54,455	139,523
Trade payable	11,578	13,548	25,082
Accrued expenses	23,410	17,174	14,183
<b>Long-term Liabilities</b>	272,543	297,370	220,115
<b>Minority Interests in Subsidiaries</b>	-	-	3,676
<b>Shareholders' Equity</b>	284,149	304,815	1,123,248
Paid-up capital	100,000	100,000	815,385
Paid-up capital in excess of par value	-	-	387,692
Retained earnings	184,149	204,815	120,172
<b>Net Sales</b>	374,710	358,557	449,558
<b>Cost of Goods Sold</b>	219,862	234,015	252,284
<b>Gross Profit</b>	154,848	124,542	197,274
<b>Operating Expenses</b>	46,384	38,723	51,104
<b>Operating Profit</b>	108,464	87,819	148,170
<b>Other Income (Expenses)</b>	(63,097)	(51,279)	(85,221)
<b>Profit before Taxes</b>	45,367	36,540	80,949
<b>Profit after Taxes</b>	42,522	32,824	69,517
<b>Per Share Data (Rp)</b>			
Earnings per Share	425	163	58
Equity per Share	2,841	1,524	913
Dividend per Share	-	-	-
Closing Price	-	-	1,325
<b>Financial Ratios</b>			
PER (x)	-	-	23.46
PBV (x)	-	-	1.45
Dividend Payout (%)	-	-	-
Dividend Yield (%)	-	-	-
Current Ratio (x)	1.00	1.00	2.78
Debt to Equity (x)	1.32	1.37	0.43
Leverage Ratio (x)	0.57	0.58	0.30
Gross Profit Margin (x)	0.41	0.35	0.44
Operating Profit Margin (x)	0.29	0.24	0.33
Net Profit Margin (x)	0.11	0.09	0.15
Inventory Turnover (x)	3.28	3.03	2.40
Total Assets Turnover (x)	0.57	0.50	0.28
ROI (%)	8.44	4.51	4.34
ROE (%)	14.98	10.70	6.19

PER = 27.88x ; PBV = 1.73x (March '98)

Financial Year: December 31

Public Accountant: Prasctio, Utomo & Co.



3 Gedung Aneka Tambang  
 Jl. Letjen T.B Simatupang No.1, Tanjung Barat  
 Jakarta 12530 Phone (62-21) 789-1234 (hunting)  
 Fax. (62-21) 789-1224 Telex 66209 ATKJKT IA  
 E-Mail : anekat@rad.nat.id

- Cilacap Iron Sand Mine Jl. Peny Cilacap - 53211  
 Phone (0282) 31864, 31863  
 Fax. (0282) 31881 Telex 25457 ATPCLP IA
- Pongkor Gold Mine  
 PO Box 8 Pos Louwliang, Bogor Jawa Barat  
 Phone (62-0828)146171, 146401  
 Fax (62-0828)143413
- Kijang Bauxite Mine  
 Kijang, Tanjung Pinang, Riau 29151  
 Phone (0771) 21177, 22819 Fax. (0771) 22819
- Pomalaa Nickel Mine  
 Pomalaa, Kab. Kolaka 93652, Sulawesi Tenggara  
 Phone (82-0405) 21171 Fax (62-0405) 21833
- Gobe Nickel Mine  
 Kapaleo, Patani Gobe, Halmahera Tengah 97727,  
 Maluku Utara  
 Phone (62-0211) 789-1234, ext:3703,3704.  
 Fax (62-021) 780-4589
- Logam Mulia Processing and Purification Unit  
 Jl. Pemuda - Jl. Raya Bekasi Pulogadung  
 Jakarta Timur 13210  
 Phone (021) 475-7108 Fax. (021) 475-0665
- Cikotok Gold and Silver Exploration and  
 Development Project  
 Cikotok 42394, Rangkasbitung, Kab. Lebak,  
 Jawa Barat

Head Office New Aoyama Building, East 1507 1-1, Minami  
 Aoyama, 1-Chome Minato-ku, Tokyo, Japan  
 Phone (03) (3423) 8031 ; Fax (03) (3423)8033  
 Telex J.26910 Tokantam  
 Mining (Nickel, Bauxite, Iron Sand, Gold & Silver)  
 PMDN

Head Office

Legal Status

Aneka Tambang Tbk. is a state-owned mineral mining enterprise which is established in 1968, currently holds 75 mining concessions with the total mining area of 1.6 million hectares.

**Company News:** In a new breakthrough announced by the Corporate Secretary, Aneka Tambang has begun commercial production of 999.9% pure silver to supply the market in South Korea. Previously the company produced only 999.5% pure silver. The company's precious metal unit has the installed capacity to purify 75 tons of silver and 270 tons of silver per year. Current production capacity is 52% for gold and silver. In 1999, the company won ISO Guide 25 accreditation for its analytical laboratory and a Good Delivery listing for gold from London Bullion Market Association (LBMA).

**Financial Performance:** In 1999 net profit amounted to Rp 225.2 billion, down 15% from the previous year, owing to a slide in net sales.

**Company History:** The company yields various kinds of minerals, like ferronickel, iron, gold, silver, bauxite, and iron sand, even though the company mostly concentrates its activities on the mining of nickel and gold. The mining fields of nickel are located in Pomalaa (Sulawesi) and Gebe Island (Maluku). The Pomalaa field is estimated to contain 2.9 million tons of nickel reserves in the form of high soprilit and 1.2 million tons in low soprilit form, while the deposits in the Gebe field consist of 1.2 million tons of nickel in the form of soprilit and 12.65 million tons in the form of low soprilit. Meanwhile, the mining of gold and silver is located in Pongkor, West Java. In 1999, the company collected 1,827 kgs of gold and 14,732 kgs of silver from the Pongkor field. The exploration activities in the field has been intensified and the field is estimated to be capable of producing 5,000 kgs - 15,000 kgs of gold and 27,000 kgs of silver in 1999. To execute the mining activities, the company has entered into joint cooperation with Broken Hill Property, Queensland Nickel International (NI), Newcrest, and Aston of Malaysia. Some 80% of the production has been exported for export markets, mainly to Japan and Australia. The large portion of the production sold to the export markets enabled the company to earn a higher net profit despite the unfavourable national economic situation. The proposed privatization of the company has reportedly been postponed until restructuring is complete, with Aneka Tambang as holding company of six subsidiaries. The government has yet to announce how many shares will be sold, but it expects to reap funds of US\$ 1 billion from the privatization. Beside registering its shares on the Australian Stock Exchange, the management also plans to take a road show to several states in Australia.

**Shareholders**

Indonesia Government	65.00%
Public	35.00%

**Summary of Financial Statement**

	(million rupiah)		
	1997	1998	1999
<b>Total Assets</b>	1,600,787	1,976,837	2,082,469
<b>Current Assets</b>	705,648	709,879	762,534
of which :			
- Cash on hand and in banks	536,043	476,954	393,568
- Trade receivables	34,051	55,071	88,043
- Inventories	104,818	131,036	183,162
<b>Investments</b>		30,929	30,929
<b>Fixed Assets-Net</b>	691,183	1,026,173	1,093,479
<b>Other Assets</b>	203,956	209,856	195,526
<b>Liabilities</b>	477,539	600,490	611,832
<b>Current Liabilities</b>	253,748	237,753	310,027
of which			
- Short-term debt	139,523	64,200	144,588
- Trade payable	25,082	19,533	36,451
- Accrued expenses	14,193	34,244	27,116
<b>Long-term Liabilities</b>	220,115	352,093	292,219
<b>Minority Interests in Subsidiaries</b>	3,676	10,644	9,587
<b>Shareholders' Equity</b>	1,123,248	1,376,347	1,470,637
- Paid-up capital	615,385	615,385	615,385
- Paid-up capital In excess of par value	387,692	387,692	387,692
- Retained earnings	120,171	373,271	467,560
<b>Net Sales</b>	449,558	1,021,911	966,145
<b>Cost of Goods Sold</b>	252,284	450,751	547,727
<b>Gross Profit</b>	197,274	571,160	418,418
<b>Operating Expenses</b>	51,104	95,834	100,402
<b>Operating Profit</b>	146,170	475,326	318,016
<b>Other Income (Expenses)</b>	(65,221)	(94,225)	(21,802)
<b>Profit before Taxes</b>	80,949	381,101	296,214
<b>Profit after Taxes</b>	69,517	299,356	225,188
<b>Per Share Data (Rp)</b>			
Earnings per Share	56	243	183
Equity per Share	913	1,118	1,195
Dividend per Share		104	79,19
Closing Price	1,325	1,625	1,400
<b>Financial Ratios</b>			
PER (x)	23.46	6.68	7.65
PBV (x)	1.45	1.45	1.17
Dividend Payout (%)		42.71	43.28
Dividend Yield (%)		6.39	5.66
Current Ratio (x)	2.78	2.99	2.46
Debt to Equity (x)	0.43	0.44	0.42
Leverage Ratio (x)	0.30	0.30	0.29
Gross Profit Margin (x)	0.44	0.56	0.43
Operating Profit Margin (x)	0.33	0.47	0.33
Net Profit Margin (x)	0.15	0.29	0.23
Inventory Turnover (x)	2.40	3.44	2.99
Total Assets Turnover (x)	0.28	0.52	0.46
ROI (%)	4.34	15.14	10.81
ROE (%)	6.19	21.75	15.31

PER = 6.01x ; PBV = 0.92x (June 2000)

Financial Year: December 31

Public Accountant: Praseño, Utomo & Co.

## PERNYATAAN KEASLIAN SKRIPSI

Saya yang bertanda tangan dibawah ini :

Nama : Hani Paulina

NIM : 95.60.233

NIRM : 95.6.111.02030.50042

Fakultas : Ekonomi

Jurusan : Akuntansi

Judul : Analisis Potensi Kebangkrutan Usaha BUMN Sebelum dan Sesudah Privatisasi Melalui Initial Public Offering (IPO) di Bursa Efek Jakarta

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Semarang, 28 November 2001



Hani Paulina